Contact

www.linkedin.com/in/sam-mcguckin-347b102 (LinkedIn)

www.yovant.com (Company)

Top Skills

Business Development

Strategic Planning

Consulting

Lawrence P. (Sam) McGuckin

Co-founder and CEO, Yovant, Inc.

Columbia, South Carolina Metropolitan Area

Summary

Sam is CEO of Yovant, Inc., a global information technology services firm with offices in Columbia, S.C. (USA), Pune, Bangalore and Bhubaneswar (India). Yovant serves property and casualty insurance carriers, with a focus on the Duck Creek Technologies platform.

Prior to co-founding Yovant, Sam founded and was President and CEO of TCube Solutions Inc., which grew from 3 people in 2013 to 350 people in 2017, when it was acquired by Capgemini. Before TCube, Sam was Senior Vice President of Client Operations for Duck Creek Technologies, with responsibility for Professional Services Delivery, Client Sales, Customer Support and Billing System Development. During his six years at Duck Creek, he established the Professional Services organization and grew it to more than 200 professionals in four offices in the US and UK. Sam joined Duck Creek in 2006 after more than 20 years at Policy Management Systems Corp. / CSC in roles ranging from Applications Development Manager, Professional Services Manager and Director of PMO to more than 10 years in large account sales. Sam lives in Columbia, S.C.

Experience

PROOF Hard Ice Cream (Liquorem Holdings Corp.)

Director

December 2024 - Present (2 years)

Columbia, South Carolina

Yovant

Co-founder and CEO, Yovant, Inc.

January 2020 - Present (6 years 11 months)

Columbia, South Carolina Metropolitan Area

Information technology services for property and casualty insurance carriers.

TCube Solutions

Retired CEO

July 2019 - January 2021 (1 year 7 months)

Columbia, SC

Capgemini
Executive Vice President
February 2017 - June 2019 (2 years 5 months)
Columbia, South Carolina Metropolitan Area

TCube Solutions
Founder, President and CEO
November 2012 - February 2017 (4 years 4 months)
Columbia, South Carolina Metropolitan Area
Consulting and IT services & solutions for P&C Insurance companies.

Accenture
Senior Manager & Business Unit Lead
September 2011 - November 2012 (1 year 3 months)
Assisted with the acquisition and transition of Duck Creek to Accenture. Led business development of Accenture's SaaS offering for insurance.

Duck Creek Technologies
4 years 11 months

Senior Vice President Client Services
November 2008 - September 2011 (2 years 11 months)
Columbia, South Carolina Metropolitan Area
Responsible for all customer-facing operations, including a Professional Services organization of 220+, Client Sales, Product Support, and Billing System Product Management / Development, and for worldwide delivery to customers in Canada, the UK, New Zealand and Australia.

Vice President Professional Services
November 2006 - November 2008 (2 years 1 month)
Columbia, South Carolina Metropolitan Area
Tasked with turning around the unprofitable Professional Services organization. Implemented internal best practices that led to improved references and recognition by Celent and Novarica for Duck Creek's delivery.

Policy Management Systems Corp. / CSC
Senior Account Executive; Senior Business Developer
1984 - 2006 (22 years)
Roles included systems development, management of professional services delivery and more than 10 years of large account sales of insurance software and services, including business process outsourcing.

Education

College of Charleston
BS, Computer Science and Business · (1977 - 1982)