NeigborDrop | Futurenexu labs US, inc

Sunill Kumaar | LinkedIn post collection

March 2026 onward

01 Confidence to help one another

September 09, 2026 | Sunill Kumaar

Explains that matching becomes action only when people trust the experience. Sunill identifies clear identity, communication, completion and accountability as responsibilities of NeigborDrop, and shares the company's related trust post.

View original LinkedIn post
https://www.linkedin.com/feed/update/urn:li:activity:7503458493111300097/

02 Growth strategy: neighbourhood density

September 08, 2026 | Sunill Kumaar

Argues that local value comes from reliable help within one neighbourhood. Sunill prioritizes concentration, completed interactions and trust, then repeating a useful local experience elsewhere rather than expanding geographically too early.

View original LinkedIn post
https://www.linkedin.com/feed/update/urn:li:activity:7503068481471545344/

03 Changing behaviour beyond doing nothing

September 04, 2026 | Sunill Kumaar

Identifies existing habits and handling tasks alone as a major competitor. Sunill argues that a better product must make changing behaviour feel worthwhile, so people come to see neighbour coordination as a natural way to handle daily needs.

View original LinkedIn post
https://www.linkedin.com/feed/update/urn:li:activity:7501628937932783616/

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March 2026 onward

04 Learning from real users

September 02, 2026 | Sunill Kumaar

Reflects on how real usage can change which features, behaviours and use cases matter. Sunill describes an iterative process of observing users, learning from unexpected signals and adapting the product.

View original LinkedIn post
https://www.linkedin.com/feed/update/urn:li:activity:7500928592952909824/

05 Connecting capacity that already exists

September 01, 2026 | Sunill Kumaar

Explores the value already present in people's routes, activities and available time. The post links NeigborDrop to the broader opportunity of connecting existing capacity rather than always creating new infrastructure.

View original LinkedIn post
https://www.linkedin.com/feed/update/urn:li:activity:7500543984428171264/

06 Coordination infrastructure for cities

August 27, 2026 | Sunill Kumaar

Describes matching local requests to overlapping everyday routes. Sunill sees neighbourhood logistics as the starting point for a broader city coordination system, aiming to make errands more efficient, affordable and human.

View original LinkedIn post
https://www.linkedin.com/feed/update/urn:li:activity:7498748652534943745/

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07 Accountability and repeated positive interactions

August 24, 2026 | Sunill Kumaar

Argues that algorithms alone cannot establish dependable local relationships. The post highlights showing up, clear expectations, handling problems, identity, reputation and repeated positive experiences as foundations of a trustworthy network.

View original LinkedIn post
https://www.linkedin.com/feed/update/urn:li:activity:7497670327137652736/

08 Delivery without another trip

August 19, 2026 | Sunill Kumaar

Questions why each delivery must generate a dedicated journey. Sunill describes a future where NeigborDrop coordinates available movement from people and, eventually, autonomous vehicles, robots and drones.

View original LinkedIn post
https://www.linkedin.com/feed/update/urn:li:activity:7495836447313133568/

09 People, vehicles, robots and drones

August 12, 2026 | Sunill Kumaar

Explains NeigborDrop's longer-term ambition to coordinate movement from many sources. The post emphasizes building coordination intelligence without owning the movement, starting with people and potentially extending to autonomous systems.

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https://www.linkedin.com/feed/update/urn:li:activity:7493290217592782848/

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March 2026 onward

10 The next delivery driver

August 11, 2026 | Sunill Kumaar

Presents a video explaining how people already inside stores or travelling toward a neighbourhood can fulfil nearby needs. The post frames NeigborDrop as connecting existing movement rather than building larger delivery fleets.

View original LinkedIn post
https://www.linkedin.com/feed/update/urn:li:activity:7492939160597458944/

11 The team building the vision

July 29, 2026 | Sunill Kumaar

Shares a team video and thanks the people building NeigborDrop. Sunill describes the product as an AI-powered coordination network that makes movement already occurring within neighbourhoods useful to others.

View original LinkedIn post
https://www.linkedin.com/feed/update/urn:li:activity:7488222257404846081/

12 Community growth and traction

July 21, 2026 | Sunill Kumaar

Reports 30,000+ users, 12,900+ fulfillments, $350K+ GMV, a 61% repeat transaction rate and an 85% fulfillment rate. Sunill shares a video overview and describes everyday trips as an untapped logistics network.

View original LinkedIn post
https://www.linkedin.com/feed/update/urn:li:activity:7485348904809660416/

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Sunill Kumaar | LinkedIn post collection

March 2026 onward

13 Everyday movement as supply

June 03, 2026 | Sunill Kumaar

Uses Airbnb's activation of existing space as an analogy for making existing trips visible. Describes how increasing neighbourhood density could allow multiple requests to attach to one trip and create different fulfillment economics.

View original LinkedIn post
https://www.linkedin.com/feed/update/urn:li:activity:7467942184080556032/

14 Rethinking delivery economics

May 07, 2026 | Sunill Kumaar

Argues that dedicated trips for small transactions create structural cost pressures. Reports emerging behaviours in dense NeigborDrop clusters: requests attaching to trips, checking before going out and fulfilling multiple requests in a single run.

View original LinkedIn post
https://www.linkedin.com/feed/update/urn:li:activity:7458146186240249858/

15 Real-time coordination in dense communities

May 04, 2026 | Sunill Kumaar

Reports an early shift toward neighbours coordinating in real time, with one trip serving multiple requests. Sunill describes the behaviour as faster, cheaper and more local, while acknowledging that it is still early.

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https://www.linkedin.com/feed/update/urn:li:activity:7457055213154291712/

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Sunill Kumaar | LinkedIn post collection

March 2026 onward

16 Users revealed a coordination layer

April 28, 2026 | Sunill Kumaar

Describes users in dense clusters beginning to check local movement before leaving and coordinate without prompting. Sunill says this unexpected behaviour changed his understanding of NeigborDrop from a simple marketplace into a recurring coordination layer.

View original LinkedIn post
https://www.linkedin.com/feed/update/urn:li:activity:7454888340904001536/

17 The metric: multiple requests per trip

April 22, 2026 | Sunill Kumaar

Identifies consistent multi-request fulfillment within dense clusters as a central metric. The post connects that pattern with lower cost per fulfillment, stronger completion and natural repeat use, rather than relying solely on downloads or daily active users.

View original LinkedIn post
https://www.linkedin.com/feed/update/urn:li:activity:7452695766411771904/

18 Why hyperlocal needs different economics

April 21, 2026 | Sunill Kumaar

Argues that fixed driver and platform costs make dedicated dispatch less viable at very short distances. Uses neighbours making separate store trips as an example of capacity that could be shared through visibility and coordination.

View original LinkedIn post
https://www.linkedin.com/feed/update/urn:li:activity:7452337403249328130/

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March 2026 onward

19 Making the existing logistics network visible

April 20, 2026 | Sunill Kumaar

Describes groceries, coffee, hardware-store errands and school runs as examples of trips that could help neighbours along the way. Sunill presents NeigborDrop as attaching requests to trips rather than creating additional journeys.

View original LinkedIn post
https://www.linkedin.com/feed/update/urn:li:activity:7451970991666352128/

20 Trust infrastructure near home

April 16, 2026 | Sunill Kumaar

Compares trust enabled by existing platforms with the lack of infrastructure for small favours between nearby households. Describes payments and repeated interactions as foundations for local relationships and neighbourhood density.

View original LinkedIn post
https://www.linkedin.com/feed/update/urn:li:activity:7450548784457134080/

21 The hidden economy of unused capacity

April 15, 2026 | Sunill Kumaar

Distinguishes paid journeys created for a task from useful capacity incidental to existing daily movement. Frames NeigborDrop as the settlement and trust infrastructure that could connect nearby needs to that capacity.

View original LinkedIn post
https://www.linkedin.com/feed/update/urn:li:activity:7450162291653771264/

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March 2026 onward

22 Airport rides and the unused-capacity opportunity

April 10, 2026 | Sunill Kumaar

Uses an airport ride example to explain how neighbours travelling the same route can remain disconnected. Sunill argues for reputation, trust and repeatable coordination infrastructure around behaviour already occurring informally in local groups.

View original LinkedIn post
https://www.linkedin.com/feed/update/urn:li:activity:7448355143382831104/

23 Reported early usage

April 09, 2026 | Sunill Kumaar

Sunill reports more than 1,000 transactions from 5,000 users and states that all occurred on trips already being taken. The post frames NeigborDrop as connecting existing movement with nearby needs rather than dispatching additional trips.

View original LinkedIn post
https://www.linkedin.com/feed/update/urn:li:activity:7447991971215888384/

24 Coordinating flow instead of building fleets

April 08, 2026 | Sunill Kumaar

Sets out the founder's thesis that local supply already exists in people's movements through a city. The post presents coordination of those trips as an alternative to creating fleets and dispatching new work.

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https://www.linkedin.com/feed/update/urn:li:activity:7447641139236462592/

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March 2026 onward

25 Beyond commission-free delivery

April 07, 2026 | Sunill Kumaar

Argues that removing commissions can improve restaurant margins without removing the cost of creating each delivery trip. Explores how multiple requests attached to existing movement could distribute fulfillment costs differently.

View original LinkedIn post
https://www.linkedin.com/feed/update/urn:li:activity:7447270720293924864/

26 From coordination to a real-world data layer

April 06, 2026 | Sunill Kumaar

Discusses the potential for physical-world networks to develop beyond transactions into logistics and data infrastructure. Sunill presents NeigborDrop's starting point as making existing movement visible, with later layers described as possibilities.

View original LinkedIn post
https://www.linkedin.com/feed/update/urn:li:activity:7446904612244275200/

27 A building-level example of network formation

March 30, 2026 | Sunill Kumaar

Describes a person announcing a trip and receiving nearby requests within minutes. Sunill explains how proximity and visible movement can allow one journey to serve several people without promotions or incentives.

View original LinkedIn post
https://www.linkedin.com/feed/update/urn:li:activity:7444386002011353088/

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March 2026 onward

28 Revealing demand already nearby

March 25, 2026 | Sunill Kumaar

Explains how groceries, errands, rides and small needs can remain unexpressed until a neighbour's movement becomes visible. Sunill argues that local networks can unlock existing behaviour instead of depending entirely on marketing to generate demand.

View original LinkedIn post
https://www.linkedin.com/feed/update/urn:li:activity:7442585527482167296/

29 Demand appears when coordination becomes visible

March 19, 2026 | Sunill Kumaar

Reports requests appearing when someone nearby shares that they are heading out. The post frames NeigborDrop as a way to activate latent needs, shifting the marketplace's role toward revealing demand rather than creating it.

View original LinkedIn post
https://www.linkedin.com/feed/update/urn:li:activity:7440387868260462592/

30 Activation through visible trips

March 17, 2026 | Sunill Kumaar

Explains how broadcasting a trip can prompt nearby requests that were previously unexpressed. Sunill describes activation as the bridge between people who already need help and people who are already moving.

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https://www.linkedin.com/feed/update/urn:li:activity:7439665702329864192/

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31 Shared capacity and early marketplace behaviour

March 13, 2026 | Sunill Kumaar

Reports nearby needs appearing within minutes of a broadcast trip. Sunill interprets this as existing demand waiting for visible supply, turning an individual journey into shared capacity that can support network effects.

View original LinkedIn post
https://www.linkedin.com/feed/update/urn:li:activity:7438254349069340673/

32 Why the infrastructure makes this possible now

March 12, 2026 | Sunill Kumaar

Identifies real-time location awareness, easy messaging and instant digital payments as prerequisites for scalable neighbour coordination. Sunill argues that these tools can turn informal favours into a structured shared logistics system.

View original LinkedIn post
https://www.linkedin.com/feed/update/urn:li:activity:7437881769804283904/

33 One trip attracts multiple requests

March 11, 2026 | Sunill Kumaar

Describes additional requests appearing after a neighbour broadcasts a trip, without notification pushes. The post links visible movement to faster coordination and a shift from isolated transactions toward network behaviour.

View original LinkedIn post
https://www.linkedin.com/feed/update/urn:li:activity:7437490774327586816/

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March 2026 onward

34 Structuring previously invisible local needs

March 09, 2026 | Sunill Kumaar

Explains how everyday requests often fail to become transactions because coordination is inefficient. Sunill describes organizing proximity, incentives and low-friction interaction as the basis for a compounding local network.

View original LinkedIn post
https://www.linkedin.com/feed/update/urn:li:activity:7436749310437965826/

35 Removing the awkward moment before asking

March 05, 2026 | Sunill Kumaar

Describes the hesitation people feel before asking neighbours for a favour. Sunill identifies reducing that uncertainty as a key product challenge, with completed tasks also helping neighbours recognize one another.

View original LinkedIn post
https://www.linkedin.com/feed/update/urn:li:activity:7435341917162455041/

36 Local network effects

March 04, 2026 | Sunill Kumaar

Reports that adoption is emerging through neighbours who did not previously know each other. A request and acceptance can lead to a first meeting in a hallway or lobby, adding a new relationship that strengthens the local network.

View original LinkedIn post
https://www.linkedin.com/feed/update/urn:li:activity:7434982231774892032/

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37 Watching week-over-week behaviour

March 03, 2026 | Sunill Kumaar

Highlights improving response times, stabilizing acceptance rates, increasing repeat interactions and decreasing friction as signals Sunill watches. The post attributes durable network growth to greater overlap density rather than vanity spikes.

View original LinkedIn post
https://www.linkedin.com/feed/update/urn:li:activity:7434619022471737344/

38 Default behaviour as a durable advantage

March 02, 2026 | Sunill Kumaar

Argues that repeated reliance on a coordination system is more defensible than temporarily winning transactions through ads or incentives. The post describes becoming the default way people coordinate as the ambition behind the network.

View original LinkedIn post
https://www.linkedin.com/feed/update/urn:li:activity:7434233556291477504/