NEIGBORDROP

AI-powered network for connected neighborhoods



neigbordrop.com San Francisco, CA

Minority Founder

Highlights

Regular Updates
Founders have a strong track record of investor updates.

1. Airbnb unlocked spare rooms. NeigborDrop unlocks everyday human movement.
2. 37K+ users • 18.9K+ fulfillments • 59.05% repeat • 86.3% fulfillment.
3. Rebuilding a $400B+ market with AI coordination—not fleets or extra trips.
4. NeighborOS: a neighborhood operating system for movement today, time and skills tomorrow.
5. 70% of active users both request and fulfill—a self-supplying network.
6. One AI engine coordinates deliveries, rides, errands, returns, and pickups.
7. Our long-term goal: 100+ dense cities and $2B+ in annual transaction volume.
8. Building the human network that turns AI agents' plans into real-world action.

Team



Sunill Kumaar CoFounder & CEO SPV Voting Proxy

Repeat founder with 20+ years building products. Helped scale a startup from ~$50K to $10M+ ARR and grow a consumer app to 500K+ users. Now building NeighborOS to connect everyday needs with local movement, time and skills.

sunillkumaar.com



Claude Houle CoFounder & CTO

20+ years building scalable software. Built an early industrial visionOS app and was selected by Apple for a Vision Pro Developer Kit. Now leading NeigborDrop's AI coordination and the engineering behind NeighborOS.

neigbordrop.com



Aditi Jhaveri CoFounder & Product Head

7+ years building consumer products. Engineered a custom Unity–Swift runtime supporting 15,000+ active users. Now shaping NeigborDrop's product experience, making it easier for neighbors to request help and offer their time.

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Donna Jose Founding Engineer & Lead, Payments Infrastructure

Builds the payments infrastructure behind NeigborDrop, including payment integrations and participant payouts. Her focus: dependable money movement that supports everyday transactions and the broader NeighborOS vision.

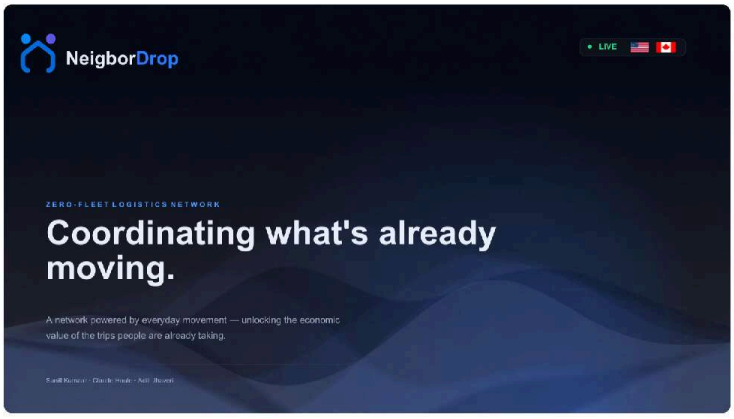


Eric Dao Founding Engineer & Lead, Android & Mobile Platform

Leads NeigborDrop's Android and mobile engineering, including Google Pay integration, app reliability, and development execution. Eric is building the mobile foundation that turns real-time neighborhood coordination into a fast, dependable experience.

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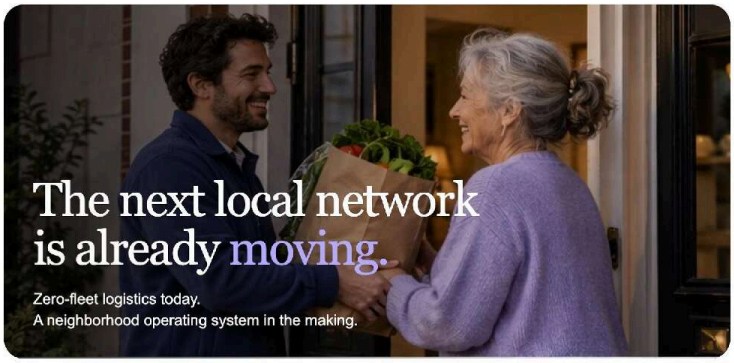
Pitch Deck



NeighborOS - The neighborhood operating system

NeigborDrop

EVERYDAY PEOPLE. EXTRAORDINARY POSSIBILITY.



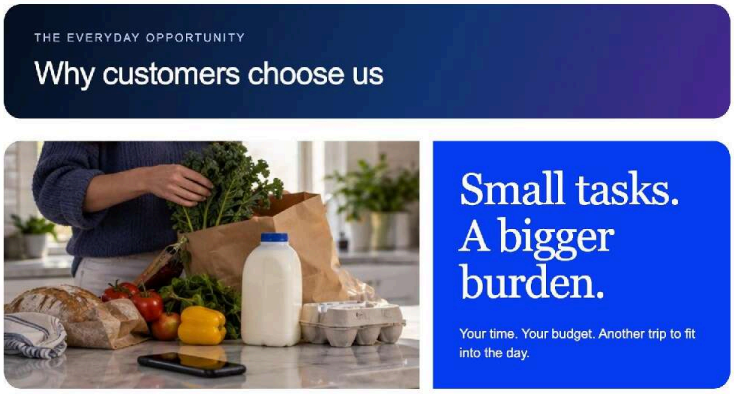
Everyday help shouldn't feel like a luxury.

NeigborDrop connects everyday requests with trips neighbors are already making. **Get help. Offer help. Coordinate it in one app.**

The need exists. The movement exists. NeigborDrop connects them.

Zero-fleet logistics is where we begin. AI coordination is the engine. NeighborOS is the long-term vision.





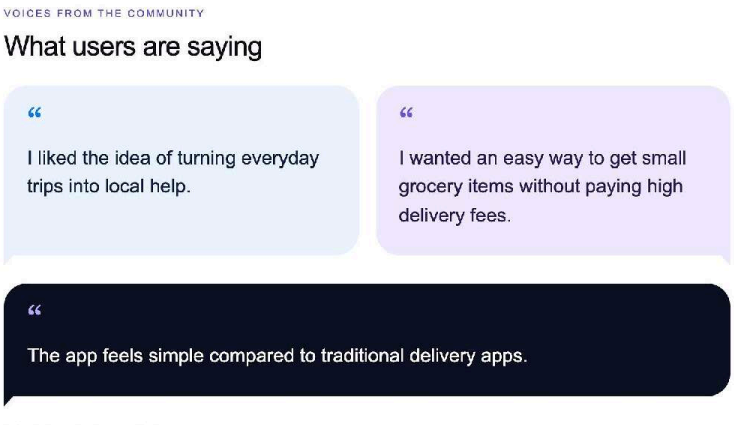
Small task. Too much time. Too many fees.

A forgotten carton of milk. A package return. An order waiting for pickup. Small tasks compete with work, family and everyday budgets.

Higher online prices and added fees make the decision harder: **is the convenience worth the total cost?**

Help that fits everyday life.

NeigborDrop connects local requests with compatible trips. **Get help without making another journey. Earn by helping along the way.** Coordinate the task, timing and agreed price in one app.



Selected user feedback. Individual experiences and motivations.

An everyday example



An existing trip | A compatible need | A useful match

David picks up Sara's milk on his planned trip. Sara saves a journey. David earns for helping.Illustrative customer scenario.

THE MARKET OPPORTUNITY

Small everyday needs. A much larger opportunity.



$400B+

Global ride-hailing and last-mile delivery markets

2026 industry estimates

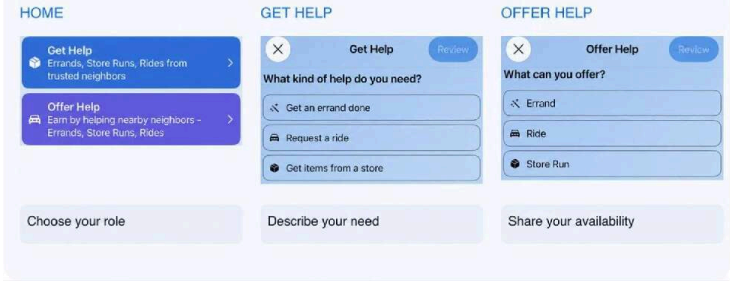
Sources: Mordor Intelligence — ride-hailing, $266.3B; Grand View Research — last-mile delivery, $181.6B. Combined independent global estimates for 2026, in USD.

Movement today → Time + skills → NeighborOS

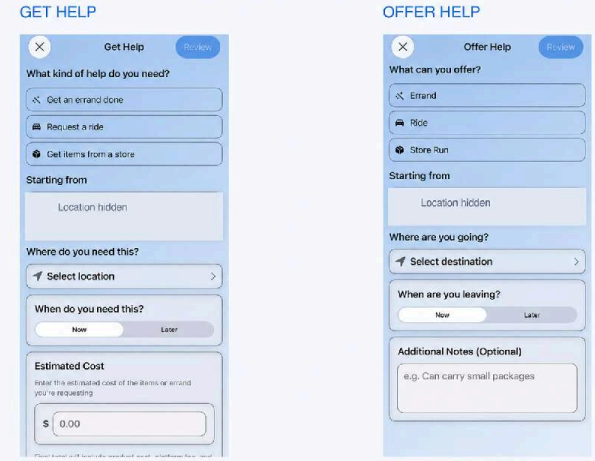
THE PRODUCT EXPERIENCE

See NeigborDrop in action

One app. Get help or offer help.



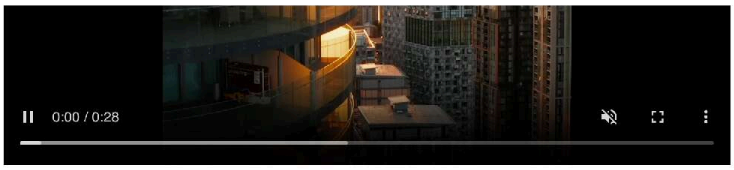
Get Help. Offer Help. Coordinate the details.



Choose the task and timing

Share a trip and availability





THE BUSINESS MODEL

Useful work today.
More ways to grow tomorrow.

TODAY

Transaction fees

Earn when paid requests are fulfilled.

PROPOSED

Subscriptions

Recurring value for people and businesses.

LONGER-TERM

Partner integrations

Connect more demand to local capacity.

Today: one completed request. Shared value.

CUSTOMER

Pays for a fulfilled request

Everyday help gets done.

→ PARTICIPANT

Earns for helping

Provides suitable local capacity.

+ NEIGBORDROP

Earns a transaction fee

Coordinates the experience.

Current model: transaction fees on fulfilled paid requests. No owned fleet required.

Next: make repeat use more valuable.

CONSUMER MEMBERSHIP · PROPOSED

$0.99 /month

For everyday households

- Recurring-request tools
- Household features
- Potential service-fee benefits

BUSINESS PLANS · PROPOSED FROM

$50 /month

For repeat local demand

- Recurring pickups and scheduling
- Order-management tools
- Fulfillment reporting

Illustrative pricing and benefits under consideration; not launched offers. Participant compensation and applicable transaction charges remain separate.

Every store has shoppers.
Could some also help fulfill online orders?

A new source of local delivery capacity—already in the aisles.

A customer is already shopping at a large retailer. That retailer has an online order ready for a nearby household. If the shopper opts in and the destination, timing and order requirements fit, NeigborDrop could coordinate pickup and delivery alongside the shopper's existing trip.

EXISTING IN-STORE CAPACITY

Participating shoppers

Already visiting the store. Opted in to help.

\+ RETAILER DEMAND

Ready online orders

Eligible orders for nearby customers.

NEIGBORDROP COORDINATION

Match compatible routes, timing and order requirements.

Pickup → Nearby delivery → Shopper earns

Retailers	Shoppers	Online customers
Additional capacity to fulfill eligible online orders	Earn for adding a compatible delivery to an existing trip	Another local delivery option

One compatible shopper can help fulfill an order. Across participating stores, many compatible matches could create a distributed fulfillment network.

Illustrative partnership model, not an existing retailer agreement. Shoppers would opt in and meet applicable requirements; orders must be eligible and ready. Potential monetization: transaction or contracted coordination fees, subject to partner agreements.

Logistics: complement existing delivery networks.

POTENTIAL PARTNERS		NEIGBORDROP COORDINATION
Fleet operators & logistics providers	→	Eligible last-mile tasks matched to local capacity

Per delivery	Business tools	Integrations
Completed-task fees	Subscription access	Contracted services

Subscriptions and partner integrations are proposed opportunities. No retailer or fleet partnership is claimed. Pricing, launch timing and service levels depend on validation, agreements and workable economics.

THE INVESTMENT CASE

Real activity. Real-world tasks.



37,108
registered users

18,933
completed transactions

37,108 registered users. 18,933 completed transactions. An early foundation for the NeighborOS vision.

ZERO-FLEET LOGISTICS

Build on movement already happening.

Existing trips. Useful capacity.

Compatible route, timing and task.



Make Movement Count.

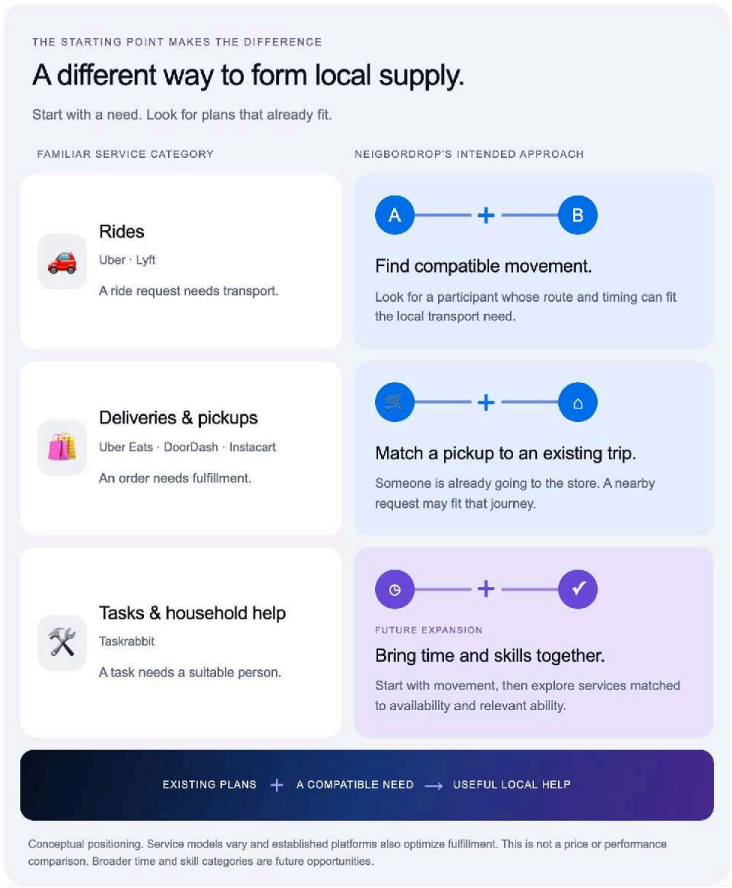
Separate journeys	A compatible match
David → Store → David Sara → Store → Sara Each person makes a separate trip.	David → Store → Sara → David An existing trip adds a suitable pickup and handoff.

When a matched pickup avoids more driving than it adds, it reduces total vehicle travel.

Illustrative route. Travel and emissions savings have not been measured.

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Why the model can compete



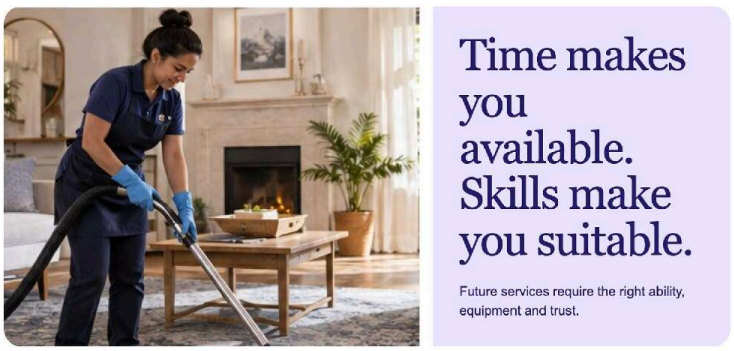
Help that fits the task. Clear terms. Coordination in one app. Request help when you need it, or earn by helping when your plans fit.

AI coordination is the engine



A useful match takes more than proximity. **Our AI coordination evaluates route, timing, task requirements, availability and reliability to connect requests with suitable neighbors.**

Movement today. Time and skills tomorrow



What users are asking for next

> "You should add house cleaning or basic home help services too. Sometimes

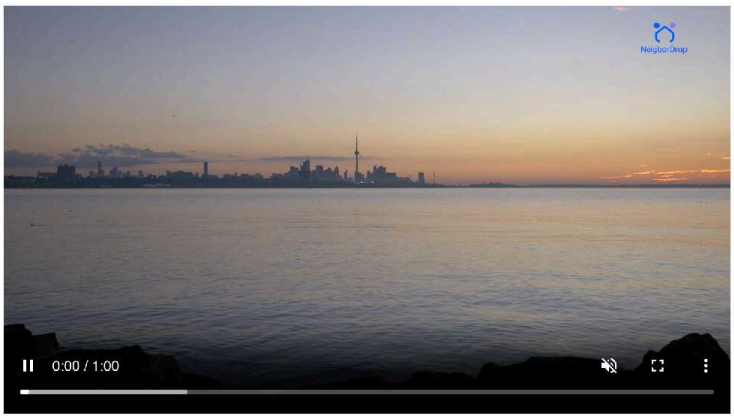
people just need quick help for 1–2 hrs.

> Maybe add pet sitting or dog walking eventually. I'd definitely use that.

Selected user suggestions. Future services.

Availability makes someone bookable. Cleaning ability, equipment, scope and trust make them suitable. NeighborOS could evaluate those requirements together rather than treating a free hour as proof of competence.

Movement is the current entry point. Additional categories and agent integrations would be introduced with appropriate operating standards and viable economics.



PROOF OF DEMAND

Everyday needs.
Already turning into transactions.

Growth in cumulative activity

Historical closing figures • 2026



Cumulative totals. GMV represents transaction volume.

- **37,108** registered users.
- **18,933** completed transactions.
- **$569,823** cumulative GMV.
- **59.05%** repeat transaction rate.
- **86.34%** completion rate.
- **No paid helper incentives or transaction subsidies reported.**

Real activity. A foundation to scale. Our next priority is to deepen neighborhood participation, strengthen repeat paid use and deliver reliable completion.

WHY NOW

Everyday economics.
A new coordination opportunity.

Affordability

Pressure on everyday budgets makes the total price harder to ignore.

AI coordination

Interpret varied tasks and align matching constraints.

Existing local capacity

Start with the trips people already plan to make.

Future agent demand

Software planning still needs physical execution.

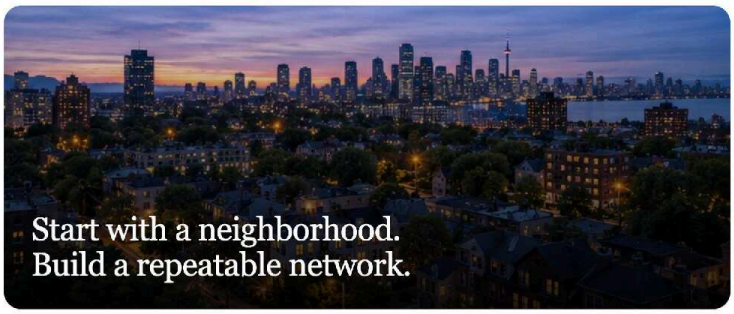
Everyday budgets demand better value. AI makes complex coordination practical. NeigborDrop brings together task requirements, routes, timing and availability to organize local help—building on a working product and demonstrated activity.

A future interface for software agents

Our roadmap includes authorized AI agents requesting real-world tasks through NeighborOS, with **clear permission, defined scope and confirmation of completion.**

BUILT NEIGHBORHOOD BY NEIGHBORHOOD

Local usefulness is the foundation.



New York Chicago Seattle

NeigborDrop is live in US & Canada on native iOS and Android with customers in **New York, Chicago and Seattle in the U.S., and Toronto in Canada.**

Build density. Earn repeat use. Expand

Local usefulness is the foundation

01	02	03	04
DENSITY	MATCHING	RELIABILITY	REPEAT USE
Relevant people and requests.	More suitable opportunities.	Successful completion.	A stronger local network.

Intended network cycle. Its strength must be demonstrated through operating results.

Our growth strategy is to deepen local participation, earn repeat use and replicate successful neighborhood clusters. **Our long-term goal is to expand across 100+ dense cities.**

HOW PARTICIPATION AND FREQUENCY COULD CREATE SCALE

Everyday use. Meaningful transaction volume.

1M	×	3	×	$25	×	12
active users		transactions per user per month		average transaction		months

ANNUAL TRANSACTION VOLUME **$900M**

Illustrative scenario—not current results or a forecast.

THE TEAM BEHIND NEIGHBOROS

Experience building products. Ambition to build a network.

Sunill Kumaar | Co-Founder and CEO

Repeat founder with 20+ years building products and startups. Previously helped scale an early-stage startup from approximately $50K to $10M+ ARR in under three years and grew a consumer app to 500K+ users in under six months.

Claude Houle | Co-Founder and CTO

20+ years building scalable software. Built an early industrial visionOS app, was selected by Apple for a Vision Pro Developer Kit, and leads NeigborDrop's AI and platform engineering.

Aditi Jhaveri | Co-Founder and Product Head

7+ years building consumer products. Engineered a custom Unity–Swift runtime supporting 15,000+ active users and leads product experience.



Funding will support **stronger AI coordination, denser neighborhood activity, community and business partnerships, and reliable service in the U.S. and Canada.** We will track repeat paid use, completion and transaction economics.

Our proposed path starts with reliable local movement and expands what the same coordination network can support. Each step depends on useful customer demand, suitable supply and repeatable operating economics.



01 YEAR 1 · PROVE THE PLAYBOOK

Make movement useful, repeatedly.

Build on our current 20-cluster foundation to deepen neighborhood density, improve matching and completion, and establish a repeatable model for expansion.

Proof to earn: repeat paid use and reliable cluster performance.

02 YEAR 2 · REPEAT WHAT WORKS

Turn a local success into a repeatable launch.

Proposed: expand to adjacent clusters and selected markets, supported by community, building and local-business partnerships.

Proof to earn: acquisition and service quality that hold across clusters.

03 YEAR 3 · DEEPEN EVERYDAY USE

Give the network more reasons to be used.

Proposed: strengthen recurring business demand and pilot selected time-and-skills services where capability, trust and operating requirements can be met.

Proof to earn: category demand and sustainable transaction economics.

04 YEAR 4 · CONNECT MORE DEMAND

Make real-world help accessible to software.

Proposed: pilot authorized agent and business integrations with clear task scope, participant suitability and confirmation of completion.

Proof to earn: secure authorization and dependable execution.

05

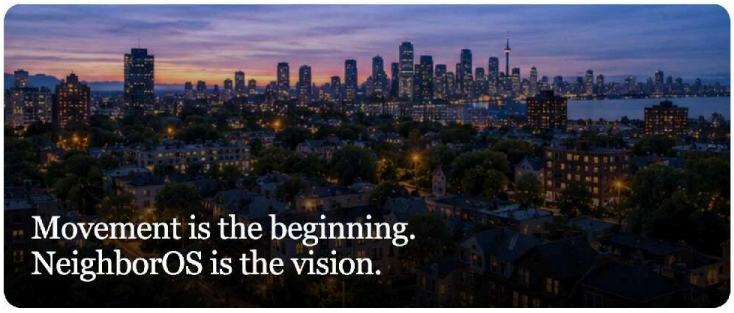
YEAR 5 · ADVANCE NEIGHBOROS

One coordination layer. More useful local capacity.

Proposed: extend the validated model across additional dense markets and supported categories, connecting movement, available time and relevant skills.

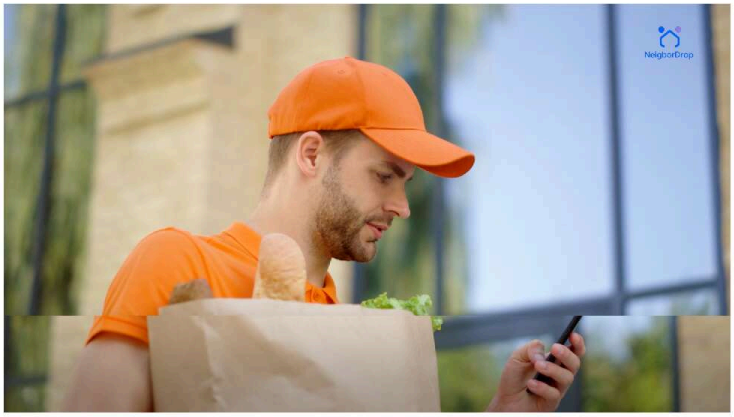
Proof to earn: a network that stays useful as its scope grows.

This roadmap reflects our goals. Timing and outcomes depend on funding, execution, customer demand and operating requirements. Plans may evolve; results are not guaranteed.



Useful help today. A neighborhood operating system tomorrow.

Join us in building NeigborDrop—from everyday requests to a connected network of local movement, time and skills.





A neighborhood's movement, time and skills.
Made useful to the people who need them.