Contact

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Top Skills

Telecommunications
Ethernet
Computer Network Operations

Shawn Muneio

Jesus Follower. Founder and CEO of Bequest Asset Manger
Sarasota, Florida, United States

Summary

I'm a follower of Jesus Christ and the CEO of Bequest Asset Management, where my team and I steward investors' capital God's way and multiply it for His glory.Bequest exists to break down the walls of access that have defined the investing world for generations, walls that have allowed only the wealthy to benefit from private market opportunities while everyone else was left on the outside. Headquartered in Sarasota, Florida, Bequest is a private credit firm that acquires and manages residential mortgage assets, including distressed and non-performing second-lien loans, and gives investors access to this market through our fund offerings. Since 2020, we've built a private mortgage fund complex spanning multiple fund structures and investor classes.Before founding Bequest, I spent my career in the U.S. technology sector, where I developed a deep understanding of systems, innovation, and data-driven performance. Today I bring that same precision to investment management, combining technology, analytics, and human insight to scale Bequest toward its long-term goals.I lead with a servant-leader, people-first mindset rooted in faith, family, and service. I'm passionate about building a strong company culture, mentoring young entrepreneurs, and measuring success not only by profits but by the lives positively affected through our work. I believe business done with integrity and faith can be a powerful testimony.I earned both my BS in Management Information Systems and my Executive MBA from the University of South Florida. I live in Sarasota with my wife and two children, and I'm driven by a mission to create legacy-minded impact for generations to come.At the heart of it all is a promise: Bequest is a blessing and a symbol of blessing to the world.

Experience

Bequest Asset Management

Founder and CEO
January 2026 - Present (11 months)
Sarasota, Florida, United States

Bequest Asset Management is a private credit investment firm headquartered in Sarasota, FL, founded on a calling to steward investors' capital God's way and multiply it for His glory. Bequest exists to break down the walls of access that have long kept private market investing in the hands of the wealthy, opening the door for everyday investors to participate in opportunities that have historically allowed only the rich to get richer.

Bequest Sponsored Funds target consistent passive income and long-term wealth building for investors. The Funds acquire, manage, and resolve residential mortgage assets, including distressed and non-performing second-lien loans, and work alongside homeowners to find sustainable outcomes. Through its Regulation A and Regulation D offerings, Bequest provides investors of different backgrounds and investment levels access to the private credit market.

Since 2020, Shawn has built multiple private mortgage fund complex spanning multiple fund structures and investor classes. Led by CEO Shawn Muneio, a follower of Jesus Christ, Bequest operates on a simple promise: to be a blessing and a symbol of blessing to the world.

Bequest Funds
Managing Partner
August 2019 - January 2026 (6 years 6 months)
Sarasota, Florida, United States

Bequest Funds operates multiple residential mortgage funds designed to provide consistent income for qualified investors. The fund purchases and owns a diversified portfolio of income producing mortgages. We purchase performing mortgages at a significant discount which produces above market returns. The funds are secured by real estate in the United States.

CenturyLink Business for Enterprise
Client Partner
January 2018 - March 2020 (2 years 3 months)
Denver Metropolitan Area

Accountable for sales and client engagement in existing Enterprise accounts, responsible for driving growth from the account by developing strategic C-level client relationships and solving complex customer problems.

I am responsible for utilizing strategic networking, Voice, Security, cloud, Colo/DC, professional services and CDN solutions to solve complex enterprise

problems in my accounts. I develop strategic plans based on industry trends and customer analysis and collaborate with Sales, Evangelists, Solution Architects, Pricing & Contract teams and Solutions Engineers to grow the account and deliver Enterprise Solutions.

Level 3 Communications

4 years 6 months

Regional Sales Engineering Manager

January 2017 - December 2017 (1 year)

Broomfield, CO

Manage a group of talented individuals in a pre-sales engineering role. The team creates custom Cloud, Data, Voice and application configuration support for our strategic enterprise customers. The team and I cover the largest accounts in CO, NM & west TX.

Senior Product Manager - SD WAN

September 2015 - January 2017 (1 year 5 months)

Denver, Colorado

Responsible for the global product lifecycle for Hybrid WAN (NA, EMEA, LATAM). I provide product direction through ongoing market assessment of current offerings, pricing and product position. Product focus combines next generation network technology with non traditional access methods to meet the growing usage demands of cloud applications accessed at the remote edge. Technology combinations include MPLS, IPsec VPN, SD-WAN, NFV & vCPE.

Regional Sales Engineering Manager, SE

July 2013 - September 2015 (2 years 3 months)

tampa/st. petersburg, florida area

Manage a group of talented individuals in a pre-sales telecom engineering role. The team creates custom Data, Voice and Internet configurations for our customers. The team and I cover FL, AL and LA.

Computer Mentors Group

Member of the Board of Directors

July 2012 - January 2014 (1 year 7 months)

Tampa Bay Area

tw telecom

6 years 6 months

Data Center & Cloud EcoSystem Business Development

April 2012 - August 2013 (1 year 5 months)
tampa/st. petersburg, florida area

Deploy, maintain, and execute proactive, account specific marketing plans for generating new revenue by targeting Tampa Bay area Data Centers.

Facilitate joint selling and partnering efforts between Data Center owners and all tw telecom channels to optimize Data Center investments and accelerate revenue

Promote proactive brand awareness based on differentiated tw telecom capabilities directly with the Data Center owners and tenants to ensure we are well understood and positioned to generate incremental new revenue

Senior Applications Engineer
March 2007 - March 2012 (5 years 1 month)

•Provides technical sales support for broad array of products, including some high end products, within TWTC general business, national wholesale, or national carrier service provider customer segments.
•Analyzes and understands customers business requirements, assists them with defining telecommunications gaps, designs and engineers complex data, transport voice, and converged networks to support goals and meet telecommunication needs.
•Drives proposed customer designs through internal channels to ensure timely customer proposal delivery.
•Develops and delivers materials for technical and management presentations.
•Participates in customer internal planning technical staff meetings as required.
•Provides technical assistance and training to general business Sales and Sales Support organizations.

Florida Multi-Media
Director of Product development / Operations
2001 - 2007 (6 years)

•Oversee and coordinate the multifaceted daily operations of a Competitive Local Exchange Carrier (CLEC), ensuring all services and departments are running to customers expectations.
•Direct Network Manager, making final decisions on network implementations / design, procedures and strategic vendor selections.
•Administer the Application Development team; working directly with the Senior Applications Developer and his team to develop provisioning systems, billing

applications, customer portals, and intranet / internet sites which meet our strategic objectives.
•Direct Customer Service manager which oversaw the call center operation who responsibility includes: inquiries for service orders, payments, billing issues and technical support.
•Work directly with Sales / Marketing and engineering to develop products to take to market for new and existing customers.
•Responsible for administering operating and capital improvement budgets.

PAETEC

Voice and Data Network Admin

July 1999 - July 2001 (2 years 1 month)

•Responsible for completing voice and data trouble tickets out in the field, collected from customer service, within a 48 hour window.
•Resolved issues with Ethernet Campus LAN that was deployed to provide high speed internet service to PaeTec customers.
•Resolved issues with onsite PBX that provided dial tone to 1000 customers, which included programming, wiring and jack related issues.
•Relayed back to Network Operations on a weekly basis the performance of both the data and voice network.

Education

University of South Florida - College of Business Administration

MBA, Executive Program · (2006 - 2008)

University of South Florida - College of Business Administration

BS, Management Information Systems · (2003 - 2005)