Profit and Loss

January - December 2023

	TOTAL
Income	
Discounts given	-68,609.52
Flor Sales	86,197.94
Product Sales	810,455.45
Sales of Product Income	221,613.93
Services	240.06
Shipping/Delivery Income	4,896.43
Total Income	\$1,054,794.29
Cost of Goods Sold	
Cost of Goods Sold	5,008.26
Flor Flowers	47,468.77
Total Cost of Goods Sold	52,477.03
Cost of Products Sold	3,338.69
Plants - COGS	382,805.35
Shipping, Freight & Delivery - COS	18,097.85
Total Cost of Products Sold	404,241.89
Total Cost of Goods Sold	\$456,718.92
GROSS PROFIT	\$598,075.37
Expenses	
Advertising & Marketing	18,498.54
Apps/Software/Web Services	11,272.65
Bank Charges & Fees	1,172.79
Car & Truck	5,406.97
Charitable Contributions	100.00
Depreciation	12,507.00
Dues and Subscriptions	50.00
Employee Benefits	20,691.50
Employee Retirement	-448.25
Employee Salaries & Wages	222,467.18
Employer Payroll Tax Expenses	54,869.35
Finance Costs	2,500.00
Insurance	
Insurance - Auto	3,600.00
Insurance - Business	21,194.25
Workers Comp Insurance	6,847.75
Total Insurance	31,642.00
Interest Paid	10,503.08
Job Supplies	4,364.07

Profit and Loss

January - December 2023

	TOTAL
Legal & Professional Services	
Accounting Services	1,290.00
Bookkeeping Services	6,689.98
Total Legal & Professional Services	7,979.98
Meals & Entertainment	1,780.67
Office Supplies	625.13
Other Business Expenses	120.00
Payroll Processing fees	6,051.47
QuickBooks Payments Fees	7.21
Rent & Lease	10,309.82
1780 4th St Rent	110,399.64
Flor Rent	6,257.00
Warehouse Rent	48,574.99
Total Rent & Lease	175,541.45
Repairs & Maintenance	1,584.12
Sales Tax Payable	368.06
Security	1,218.24
Shopify Service Fees	28,089.39
Spocket, Door Dash & Other Fees	4,266.15
Taxes & Licenses	3,563.84
Telephone	2,935.31
Travel	80.88
Utilities	12,773.49
Total Expenses	\$642,582.27
NET OPERATING INCOME	\$ -44,506.90
Other Income	
CC Rewards	879.63
Non-taxable Income	4,862.89
Total Other Income	\$5,742.52
NET OTHER INCOME	\$5,742.52
NET INCOME	\$ -38,764.38

Balance Sheet

As of December 31, 2023

21,382.60 15.26
15.26
10.20
0.00
0.00
0.00
12,222.24
\$33,620.10
8,186.25
35,550.81
8,400.00
-57.02
0.00
\$52,080.04
\$85,700.14
-37,121.00
51,691.31
17,000.00
\$31,570.31
\$117,270.45
1,752.30
243.42
39,826.90
13,675.58
\$55,498.20
17,937.59
22,797.23
62.21
0.00
0.00
0.00
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Balance Sheet

As of December 31, 2023

	TOTAL
Total Current Liabilities	\$96,295.23
Long-Term Liabilities	
Blum Loan 1	0.00
Blum Loan 2	0.00
Blum Loan 3	54,505.00
EIDL Loan	5,400.00
Working Solutions Loan	48,990.76
Total Long-Term Liabilities	\$108,895.76
Total Liabilities	\$205,190.99
Equity	
Opening Balance Equity	0.00
Owner's Contributions	6,375.66
Owner's Draw	-22,153.90
Retained Earnings	-33,377.92
Net Income	-38,764.38
Total Equity	\$ -87,920.54
OTAL LIABILITIES AND EQUITY	\$117,270.45

Statement of Cash Flows

Paraiso Plant Studio

January 1-December 31, 2023

FULL NAME	TOTAL
OPERATING ACTIVITIES	
Net Income	-38,764.38
Adjustments to reconcile Net Income to Net Cash provided by operations:	
Accounts Receivable (A/R)	0.00
Accumulated Depreciation	12,507.00
Business Adv - 6124 - 1	-579.98
Business Adv - 8395 - 1	-2,455.85
California Department of Tax and Fee Administration Payable	3,327.41
Cash Payments	143.77
CORP Account - 3753 - 1	6,688.36
Gift Cards/Store Credit	4,859.19
Inventory	27,752.63
Out Of Scope Agency Payable	1.03
Shopify CC	13,675.58
Shopify Loan	-39,518.05
Shopify Loan - Flor (deleted)	-3,505.82
Transfers with Flor	57.02
Undistributed Tips	0.00
Total for Adjustments to reconcile Net Income to Net Cash provided by operations:	\$22,952.29
Net cash provided by operating activities	-\$15,812.09
INVESTING ACTIVITIES	0.00
FINANCING ACTIVITIES	
Blum Loan 3	-22,800.00
EIDL Loan	0.00
Opening Balance Equity	-2,348.42
Owner's Contributions	3,017.24
Owner's Draw	-2,963.47
Retained Earnings	-8,559.50
Working Solutions Loan	48,990.76
Net cash provided by financing activities	\$15,336.61
NET CASH INCREASE FOR PERIOD	-\$475.48
Cash at beginning of period	\$34,095.58
CASH AT END OF PERIOD	\$33,620.10