

INVEST IN SOHOMD

Evolving Mental Health with Intelligent Holistic Care



sohomd.com New York, NY [in](#) [d](#) B2B Healthcare AR & VR B2C Minority Founder

Highlights



- 1 \$20M Annual Revenue in 2024
- 2 70,000 Patients, \$115M revenue, 19 States
- 3 First round of institutional funding, with a clean-cap table
- 4 In-network with most major insurance plans
- 5 Scaling the business with the intent of profitability
- 6 Projected to reach over \$70M in annual revenue within 2 years (not guaranteed)
- 7 Patent pending for the use of VR in therapy

Featured Investor



Siva Nadarajah
Syndicate Lead

[Follow](#)

Invested \$25,000 i

Siva has over 23 years of clinical, safety, and marketing experience in the pharmaceutical industry. His previous venture, Semantelli, an AI-based drug safety detection and healthcare social media analytics platform was acquired by IQVIA, the world's leading clinical research organization with over 58,000 employees and \$11 billion in revenue, where he served as a General Manager for six years. Siva has two US patents.

"I run a digital health company, and in my experience, I have not seen any other organization achieve the level of clinical outcomes in mental health that SohoMD has consistently delivered. Their holistic approach—integrating medical care, therapy, nutrition, and lifestyle interventions—positions them to fundamentally transform how mental health care is delivered. Equally important, their extensive and high-quality data assets provide a unique foundation to power the next generation of AI mental health copilots, enabling highly personalized, data-driven care at scale."

Our Founder



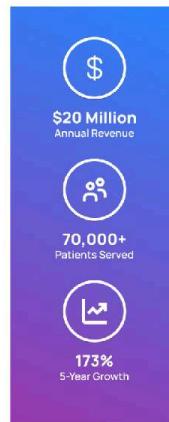
Jacques Jospitre Founder & CEO
MD/MBA

Virtual Biological Psychiatry



Evolving Mental Health with Intelligent Holistic Care

Our strategy to profitably scale our proven high-quality clinical model.



Disclaimer



The information contained herein includes certain statements, estimates and projections provided by the Company's management with respect to anticipated future performance. Such forward-looking statements, estimates and projections reflect various assumptions and elements of subjective judgment concerning anticipated results, which assumptions and elements of subjective judgment may or may not prove to be correct. You are cautioned not to place undue reliance on these forward-looking statements, which are made only as of the date hereof. No representations or warranties, express or implied, are made as to the accuracy or completeness of such statements, estimates, projections or assumptions, and neither the Company nor any of its affiliates or any of their respective advisors shall have any liability relating thereto. This presentation does not constitute an offer to sell or a solicitation of offers to buy securities of the Company or its subsidiaries. The only information that will have any legal effect will be that information on specifically contained or referred to in any and all definitive legal agreements between the Company and a potential purchaser when, as and if executed, and subject to such limitations and restrictions as may be specified in such definitive legal agreements.

This presentation contains confidential information regarding the Company and its affiliates. By accepting and/or receiving the presentation, which shall include the recipient, entity and all of its directors, officers, employees, and other acting representatives (the "Receiving Party"), it acknowledges and agrees to a confidentiality agreement with the Company (the "Confidentiality Agreement") and agrees that it will not copy, reproduce, disclose or distribute to others this presentation in whole or in part, at any time, without the prior written consent of the Company, except as expressly permitted in the Confidentiality Agreement. The Receiving Party further agrees that it will not cause its directors, officers, employees, advisors, and representatives to use this presentation only to evaluate a transaction with the Company as described herein and for no other purpose.

The information in this presentation is as of the date hereof, or if another date is indicated, as of such date. Neither the Company nor any of its affiliates or their advisors has any obligation to update or otherwise revise this presentation or other materials supplied herewith, including in the event that such information becomes inaccurate.

The Company reserves the right, for any reason or no reason at all, to require the return of this presentation at any time. Upon request, the recipient will return this presentation together with any copies thereof and any other confidential information of the Company or its affiliates.

Conventional care misses the big picture. Symptoms are improved but problems are not always solved.

Mental and physical health are treated in silos, leading to poor outcomes, higher costs, and unmet needs.

●
Fragmented Care is the Norm

70%

●
So Patients Experience Poor Health Outcomes

3X

●
Current Solutions Fall Short

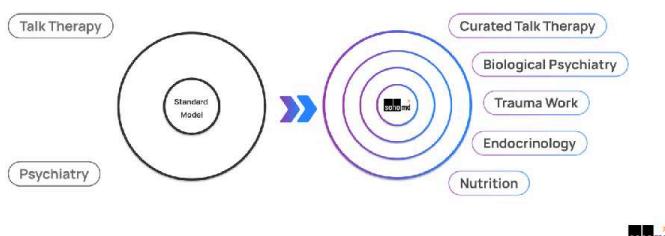
- Talk Therapy
- Psychiatry
- Nutrition Support
- Lifestyle Guidance



SohoMD makes it a priority to understand your mental health condition to construct an effective treatment plan.

SohoMD delivers personalized, comprehensive care that addresses patients' entire well-being

Our clinical team looks deeper than pharmacological interventions to identify causes of poor mental health such as **trauma-informed therapy, endocrinology, and nutrition**.



Patients who were thought to be treatment resistant respond to a biological approach to care. "It's not all in your head."

Our clinical model achieves incredible outcomes



There is a tremendous opportunity to use AI to enhance the quality and speed of work done. We will be able to use it to improve utilization and help add remote patient monitoring revenue.



Forward-looking projections are not guaranteed.

Funding will allow us to enhance our current service offering while developing complementary solutions that can improve profitability.

Funding will allow us to further expand our services and channels





Our competitors are not leveraging functional medicine and are general run by non-clinicians.

Establishing SohoMD as the first truly comprehensive mental health tech platform

	sohomd	headspace	betterhelp	LifeStance
Medical Evaluation & Labs	●			
AI-Powered Matching & Support	●	●	●	
Coordinated Case Management	●			●
Multidisciplinary Clinical Team	●			●
Employed Provider Network	●			●
Biomarker Data Tracking	●			
Longitudinal Patient Care	●	●		●
Low & High Acuity Care	●			

The Team



Jacques Jospitre, MD
CEO



Peter Bongiorno, ND
Functional Medicine Director



Jason Shapiro
Fractional CFO



Asia Lefebre
Human Resource Director



We will use AI to help with clinical decision support and clinical engagement with the patient. This enhances the patient experience by helping clinicians efficiently create the best treatment plan and also adding greater resolution into the case.

How AI will allow us to own the care journey.

Advanced AI with in-house healthcare services create a seamless, real-time feedback loop that drives continuous innovation. This integrated approach avoids slow external adoption, ensures regulatory compliance through our own licensure, and delivers a high-touch patient experience.

By owning the entire care journey, we generate immediate revenue, higher margins, and a self-reinforcing cycle of innovation and profitability—setting us apart from standalone software or service-only competitors.



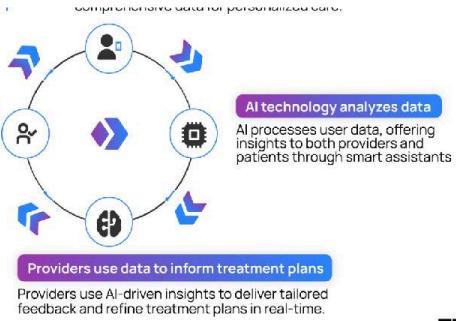
There will be a dynamic process used to collect and model best clinical outcomes to efficiently enhance the quality of the whole team.

Our data and AI-driven system will set a new standard for precision

Data is collected via a consumer mobile app

Our app integrates with Apple Health, video chat, Instacart, and more, providing comprehensive data for personalized care.

Experience for precision and personalization



soharmd