Profit and Loss

January - December 2024

	Total
INCOME	
Sales	519,381.49
Discounts given	-49.66
Gratuity	4,112.80
Tax	52,863.67
Tips	94,342.91
Total Sales	670,651.21
Services	1,174.50
Total Income	671,825.71
COST OF GOODS SOLD	
Cost of goods sold	
Beverages	9,439.55
Food	118,054.78
Supplies & materials	3,516.80
Total Cost of goods sold	131,011.13
Total Cost of Goods Sold	131,011.13
GROSS PROFIT	540,814.58
EXPENSES	
Advertising & marketing	
Google	156.00
Indeed	96.83
Seated	898.83
Signs	841.50
Yelp	1,536.07
Total Advertising & marketing	3,529.23
Amortization Expense	3,000.00
Auto	
Auto Lease/Pmt	5,987.15
Car Wash	138.00
Parking & tolls	634.35
Vehicle gas & fuel	1,804.34
Total Auto	8,563.84
Building & property rent	
Avalon	20,420.76
Peter Landlord	19,870.00
Rent - Carla Arriola	9,000.00
Total Building & property rent	49,290.76
Business licences	
Alcohol Beverage Control	1,721.00
CA Secretary of State	100.00

Tanzies 3/9

City of Barkeley 768.64 ServSafe 1730.00 Total Business Ilcences 2,768.64 Contract labor 5,000.00 American Services 5,000.00 Christopher Pa 90.00 Banna 780.00 GMS 99.70 Joann Lao 420.00 Kitchen Corrupted 4,000.00 McNeil & Sons Restaurant Solutions 2,613.23 Musy 1,100.00 Raschata 1,200.00 Thanawut 500.00 Decoration 15,801.93 Decoration 2,000.00 CB2 810.18 Maneerat 2,000.00 Pinto 1,400.00 Total Decoration 4,210.18 Employee benefits 10.00 Kaiser Permanente 10.00 Kaiser Permanente 10.00 Kaiser Permanente 10.00 Kaiser Permanente 2,000.00 Kaiser Permanente 2,000.00 Kaiser Permanente 2,000.00 <td< th=""><th></th><th>Total</th></td<>		Total
Total Business licences 2,768.64 Contract labor 3,000.00 American Services 5,000.00 Christopher Pa 90.00 GMS 98.70 Joann Lao 420.00 Kitchen Corrupted 4,000.00 McNeil & Sons Restaurant Solutions 26,13.23 Muay 1,100.00 Raschata 1,200.00 Thanawut 500.00 Total Contract labor 15,801.93 Decoration 4,210.00 CB2 81.01.8 Maneerat 2,000.00 Pinto 1,400.00 Total Decoration 4,210.18 Employee benefits 10,00 Kneading Wellness 170.00 Malai Thai Massage 135.67 Orinda Oral 479.00 Sephora 934.56 The Source Chiropractic 2,755.00 Total Employee benefits 5,820.23 Equipment rental 4,89.4 General business expenses 8ank fees & service charges 206.20	City of Berkeley	768.64
Contract labor 5,000.00 Christopher Pa 90.00 Danna 780.00 GMS 98.70 Joann Lao 420.00 Kitchen Corrupted 4,000.00 McNeil & Sons Restaurant Solutions 2,613.23 Muay 1,100.00 Raschata 1,200.00 Total Contract labor 15,801.93 Decoration \$1,801.93 Maneerat 2,000.00 Pinto 1,400.00 Total Decoration \$2,000.00 Pinto 1,400.00 Total Decoration \$1,400.00 Kaiser Permanente 10,00 Kaiser Permanente 2,000.00 Miklab Pharmacy 135.67 Ornica Oral 479.00 Sephora 94.56 <td< td=""><td>ServSafe</td><td>179.00</td></td<>	ServSafe	179.00
American Services 5,000.00 Christopher Pa 90.00 Danna 780.00 GMS 98.70 Joann Lao 4200.00 Kitchen Corrupted 4200.00 McNeil & Sons Restaurant Solutions 2,613.23 Muay 1,100.00 Raschata 500.00 Thanawut 500.00 Total Contract labor 15,801.93 Decoration 810.18 GB2 810.18 Maneerat 2,000.00 Pinto 1,400.00 Total Decoration 4,210.00 Employee benefits 10.00 Kaiser Permanente 10.00 Kaiser Permanente 10.00 Kaiser Permanente 10.00 Milala Thai Massage 13.56.7 Orinda Oral 479.00 Sephora 393.45.6 Orinda Oral 479.00 Sephora 393.45.6 The Source Chiropractic 2,755.00 Total Employee benefits 8,202.23 Equipm	Total Business licences	2,768.64
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Kitchen Corrupted 4,000.00 McNeil & Sons Restaurant Solutions 2,613.23 Muay 1,100.00 Raschata 1,200.00 Thanawut 500.00 Total Contract labor 15,801.93 Decoration 810.18 Maneerat 2,000.00 Pinto 1,400.00 Total Decoration 4,210.18 Employee benefits 170.00 Kaiser Permanente 10.00 Kneading Wellness 170.00 Malai Thai Massage 1,336.00 Mixlab Pharmacy 135.67 Orinda Oral 479.00 Sephora 934.56 The Source Chiropractic 2,755.00 Total Employee benefits 5,820.23 Equipment rental 458.94 General business expenses 206.20 Bank fees & service charges 353.05 Apple 353.05 Canva 134.91 Netflix 20.97 Roku 23.97 Spotify 50.97 Total Memberships & subscriptions 655.84	GMS	98.70
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Thanawut 500.00 Total Contract labor 15,801.93 Decoration 810.18 CB2 810.01 Maneerat 2,000.00 Pinto 1,400.00 Total Decoration 4,210.18 Employee benefits 8 Kaiser Permanente 10.00 Kneading Wellness 170.00 Malai Thair Massage 1,336.00 Mixlab Pharmacy 135.67 Orinda Oral 479.00 Sephora 934.56 The Source Chiropractic 2,755.00 Total Employee benefits 5,820.23 Equipment rental 458.94 General business expenses 206.20 Memberships & subscriptions 353.05 Canva 353.05 Netflix 92.94 Roku 23.97 Spotify 50.97 Total Memberships & subscriptions 50.97 Total Memberships & subscriptions 655.84 Uniforms 10.1.92 Reluctant Treads Aprons 430.33	Muay	1,100.00
Total Contract labor 15,801.93 Decoration 810.18 Maneerat 2,000.00 Pinto 1,400.00 Total Decoration 4,210.18 Employee benefits 10.00 Kaiser Permanente 10.00 Kneading Wellness 170.00 Malai Thai Massage 1,336.00 Mixlab Pharmacy 135.67 Orinda Oral 479.00 Sephora 934.56 The Source Chiropractic 2,755.00 Total Employee benefits 5,820.23 Equipment rental 458.94 General business expenses 206.20 Bank fees & service charges 206.20 Memberships & subscriptions 353.05 Canva 134.91 Netflix 92.94 Roku 23.97 Spotify 50.97 Total Memberships & subscriptions 50.97 Model Shoe Renew Berkeley 101.92 Reluctant Treads Aprons 430.33	Raschata	1,200.00
Decoration 810.18 Maneerat 2,000.00 Pinto 1,400.00 Total Decoration 4,210.18 Employee benefits 10.00 Kaiser Permanente 10.00 Kneading Wellness 170.00 Malai Thai Massage 1,336.00 Mixlab Pharmacy 135.67 Orinda Oral 479.00 Sephora 394.56 The Source Chiropractic 2,755.00 Total Employee benefits 5,820.23 Equipment rental 458.94 General business expenses 206.20 Memberships & subscriptions 353.05 Canva 134.91 Netflix 92.94 Roku 23.97 Spotify 50.97 Total Memberships & subscriptions 655.84 Uniforms Model Shoe Renew Berkeley 101.92 Reluctant Treads Aprons 430.33	Thanawut	500.00
CB2 810.18 Maneerat 2,000.00 Pinto 1,400.00 Total Decoration 4,210.18 Employee benefits 1 Kaiser Permanente 10.00 Kneading Wellness 170.00 Malai Thai Massage 1,336.00 Mixlab Pharmacy 135.67 Orinda Oral 479.00 Sephora 34.56 The Source Chiropractic 2,755.00 Total Employee benefits 5,820.23 Equipment rental 458.94 General business expenses 206.20 Bank fees & service charges 206.20 Memberships & subscriptions 205.20 Roku 92.94 Roku 2.97 Spotify 50.97 Total Memberships & subscriptions 655.84 Uniforms Model Shoe Renew Berkeley 101.92 Reluctant Treads Aprons 430.33	Total Contract labor	15,801.93
Maneerat 2,000.00 Pinto 1,400.00 Total Decoration 4,210.18 Employee benefits 1 Kaiser Permanente 10.00 Kneading Wellness 170.00 Malai Thai Massage 1,336.00 Orinda Oral 479.00 Sephora 934.56 The Source Chiropractic 2,755.00 Total Employee benefits 5,820.23 Equipment rental 45.94 General business expenses 206.20 Bank fees & service charges 206.20 Memberships & subscriptions 209.20 Roku 92.94 Roku 23.97 Spotify 50.97 Total Memberships & subscriptions 655.84 Uniforms Model Shoe Renew Berkeley 101.92 Reluctant Treads Aprons 430.33	Decoration	
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Total Decoration 4,210.18 Employee benefits 10.00 Kaiser Permanente 10.00 Kneading Wellness 170.00 Malai Thai Massage 1,336.00 Mixlab Pharmacy 135.67 Orinda Oral 479.00 Sephora 934.56 The Source Chiropractic 2,755.00 Total Employee benefits 5,820.23 Equipment rental 458.94 General business expenses 206.20 Memberships & subscriptions 206.20 Memberships & subscriptions 353.05 Canva 134.91 Netflix 92.94 Roku 23.97 Spotify 50.97 Total Memberships & subscriptions 655.84 Uniforms Model Shoe Renew Berkeley 101.92 Reluctant Treads Aprons 430.33	Maneerat	2,000.00
Employee benefits 10.00 Kaiser Permanente 10.00 Kneading Wellness 170.00 Malai Thai Massage 1,336.00 Mixlab Pharmacy 135.67 Orinda Oral 479.00 Sephora 934.56 The Source Chiropractic 2,755.00 Total Employee benefits 5,820.23 Equipment rental 458.94 General business expenses 206.20 Memberships & subscriptions 206.20 Memberships & subscriptions 353.05 Canva 134.91 Netflix 92.94 Roku 23.97 Spotify 50.97 Total Memberships & subscriptions 655.84 Uniforms Model Shoe Renew Berkeley 101.92 Reluctant Treads Aprons 430.33	Pinto	1,400.00
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Mixlab Pharmacy 135.67 Orinda Oral 479.00 Sephora 934.56 The Source Chiropractic 2,755.00 Total Employee benefits 5,820.23 Equipment rental 458.94 General business expenses 206.20 Memberships & subscriptions 206.20 Memberships & subscriptions 353.05 Canva 134.91 Netflix 92.94 Roku 23.97 Spotify 50.97 Total Memberships & subscriptions 655.84 Uniforms Model Shoe Renew Berkeley 101.92 Reluctant Treads Aprons 430.33	Kneading Wellness	170.00
Orinda Oral 479.00 Sephora 934.56 The Source Chiropractic 2,755.00 Total Employee benefits 5,820.23 Equipment rental 458.94 General business expenses 206.20 Memberships & subscriptions 206.20 Memberships & subscriptions 353.05 Canva 134.91 Netflix 92.94 Roku 23.97 Spotify 50.97 Total Memberships & subscriptions 655.84 Uniforms Model Shoe Renew Berkeley 101.92 Reluctant Treads Aprons 430.33	Malai Thai Massage	1,336.00
Sephora 934.56 The Source Chiropractic 2,755.00 Total Employee benefits 5,820.23 Equipment rental 458.94 General business expenses 206.20 Bank fees & service charges 206.20 Memberships & subscriptions 353.05 Canva 134.91 Netflix 92.94 Roku 23.97 Spotify 50.97 Total Memberships & subscriptions 655.84 Uniforms Model Shoe Renew Berkeley 101.92 Reluctant Treads Aprons 430.33	Mixlab Pharmacy	135.67
The Source Chiropractic 2,755.00 Total Employee benefits 5,820.23 Equipment rental 458.94 General business expenses 206.20 Bank fees & service charges 206.20 Memberships & subscriptions 353.05 Canva 134.91 Netflix 92.94 Roku 23.97 Spotify 50.97 Total Memberships & subscriptions 655.84 Uniforms Model Shoe Renew Berkeley 101.92 Reluctant Treads Aprons 430.33	Orinda Oral	479.00
Total Employee benefits 5,820.23 Equipment rental 458.94 General business expenses 206.20 Bank fees & service charges 206.20 Memberships & subscriptions 353.05 Canva 134.91 Netflix 92.94 Roku 23.97 Spotify 50.97 Total Memberships & subscriptions 655.84 Uniforms Model Shoe Renew Berkeley 101.92 Reluctant Treads Aprons 430.33	Sephora	934.56
Equipment rental 458.94 General business expenses 206.20 Bank fees & service charges 206.20 Memberships & subscriptions 353.05 Canva 134.91 Netflix 92.94 Roku 23.97 Spotify 50.97 Total Memberships & subscriptions 655.84 Uniforms Model Shoe Renew Berkeley 101.92 Reluctant Treads Aprons 430.33	The Source Chiropractic	2,755.00
General business expenses 206.20 Bank fees & service charges 206.20 Memberships & subscriptions 353.05 Canva 134.91 Netflix 92.94 Roku 23.97 Spotify 50.97 Total Memberships & subscriptions 655.84 Uniforms Model Shoe Renew Berkeley 101.92 Reluctant Treads Aprons 430.33	Total Employee benefits	
Bank fees & service charges 206.20 Memberships & subscriptions 353.05 Canva 134.91 Netflix 92.94 Roku 23.97 Spotify 50.97 Total Memberships & subscriptions 655.84 Uniforms Model Shoe Renew Berkeley 101.92 Reluctant Treads Aprons 430.33	Equipment rental	458.94
Memberships & subscriptions 353.05 Apple 353.05 Canva 134.91 Netflix 92.94 Roku 23.97 Spotify 50.97 Total Memberships & subscriptions 655.84 Uniforms Model Shoe Renew Berkeley 101.92 Reluctant Treads Aprons 430.33	General business expenses	
Apple 353.05 Canva 134.91 Netflix 92.94 Roku 23.97 Spotify 50.97 Total Memberships & subscriptions 655.84 Uniforms Model Shoe Renew Berkeley 101.92 Reluctant Treads Aprons 430.33	Bank fees & service charges	206.20
Canva 134.91 Netflix 92.94 Roku 23.97 Spotify 50.97 Total Memberships & subscriptions 655.84 Uniforms Model Shoe Renew Berkeley 101.92 Reluctant Treads Aprons 430.33	Memberships & subscriptions	
Netflix 92.94 Roku 23.97 Spotify 50.97 Total Memberships & subscriptions 655.84 Uniforms Model Shoe Renew Berkeley 101.92 Reluctant Treads Aprons 430.33	Apple	353.05
Roku 23.97 Spotify 50.97 Total Memberships & subscriptions 655.84 Uniforms Model Shoe Renew Berkeley 101.92 Reluctant Treads Aprons 430.33	Canva	134.91
Spotify50.97Total Memberships & subscriptions655.84UniformsModel Shoe Renew Berkeley101.92Reluctant Treads Aprons430.33	Netflix	92.94
Total Memberships & subscriptions 655.84 Uniforms Model Shoe Renew Berkeley 101.92 Reluctant Treads Aprons 430.33	Roku	23.97
Uniforms Model Shoe Renew Berkeley Reluctant Treads Aprons 101.92 430.33	Spotify	50.97
Model Shoe Renew Berkeley 101.92 Reluctant Treads Aprons 430.33	Total Memberships & subscriptions	655.84
Reluctant Treads Aprons 430.33	Uniforms	
	Model Shoe Renew Berkeley	101.92
Uniqlo 1,004.00	Reluctant Treads Aprons	430.33
	Uniqlo	1,004.00

Tanzies 4/9

	Total
Vans	1,382.85
Total Uniforms	2,919.10
Total General business expenses	3,781.14
Insurance	
Aflac	470.80
Coterie Insurance	4,545.00
Worker's compensation insurance	367.44
Total Insurance	5,383.24
Legal & accounting services	
Proof	25.00
Rosario	780.00
Total Legal & accounting services	805.00
Linen Service	
Aramark	1,589.04
Vestis Services	13,437.39
Wash Shop Laundry	1,013.30
Total Linen Service	16,039.73
Meals	
Meals with clients	25,457.70
Total Meals	25,457.70
Office expenses	
Amazon	1,535.58
Ashby Lumber	876.22
Best Buy	2,107.55
Chairs	2,768.27
Dining room	9,766.98
Home Depot	3,471.90
Joann Store	13.75
Kitchen supplies	19,109.92
Misc	29,035.43
Office supplies	3,973.43
Pet expense	8,742.65
Plants	3,207.00
Shipping & postage	67.33
Small tools and equipment	
Chef's Toys	326.53
East Bay Restaurant	11,903.67
Juice Machine	1,200.00
Klassic Service, Inc	1,352.00
Mr. Espresso	5,889.44
Nam's Amex	14,955.14
Webstaurant	553.97

Tanzies 5/9

	Total
Software & apps	0.00
Innovative B2B	7.00
Toast	1,570.22
Total Software & apps	1,577.22
Total Office expenses	122,433.98
Payroll expenses	
401(k) contributions	300.00
ADP Fees	4,810.90
Payroll taxes	56,242.56
Wages	211,714.32
Total Payroll expenses	273,067.78
Pest Control	1,125.00
QuickBooks Payments Fees	263.38
Repairs & maintenance	14,306.76
Security	1,248.45
Supplies	
Chanco Houseware	728.06
Chef's Store	748.40
Daiso	104.40
Forest Restaurant Supply	1,259.69
Green Paper Product	577.31
Walmart	44.21
Total Supplies	3,462.07
Taxes paid	
Sales Tax	52,863.67
Sales Tax Penalty & Interest	7,020.94
Total Taxes paid	59,884.61
Travel	
Classic Service	1,656.00
Clipper	20.00
Ferry	40.50
MTA	43.20
Taxis or shared rides	1,007.12
Total Travel	2,766.82
Utilities	
Electricity	9,613.48
Internet & TV services	1,530.08
Phone service	4,928.83
Trash	1,080.00
Water & sewer	3,248.39
Total Utilities	20,400.78
Total Expenses	643,870.19
T OPERATING INCOME	-103,055.61

Tanzies 6/9

	Total
OTHER INCOME	
Other income	524.00
Total Other Income	524.00
OTHER EXPENSES	
Donation	0.98
Total Other Expenses	0.98
NET OTHER INCOME	523.02
NET INCOME	\$ -102,532.59

Tanzies 7/9

Balance Sheet

As of December 31, 2024

	Total
ASSETS	
Current Assets	
Bank Accounts	
BUS COMPLETE CHK (7091) - 1	15,158.99
Petty Cash	500.00
Total Bank Accounts	15,658.99
Total Current Assets	15,658.99
Fixed Assets	
Furniture	3,671.73
Tools, machinery, and equipment	27,523.42
Total Fixed Assets	31,195.15
Other Assets	
Acquisition costs	45,000.00
Amortization	-3,000.00
Total Other Assets	42,000.00
TOTAL ASSETS	\$88,854.14
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
California Department of Tax and Fee Administration Payable	58,575.76
Total Other Current Liabilities	58,575.76
Total Current Liabilities	58,575.76
Long-Term Liabilities	
Long-term business loans	41,930.73
Total Long-Term Liabilities	41,930.73
Total Liabilities	100,506.49
Equity	
Owner investments	92,030.24
Retained Earnings	-1,150.00
Net Income	-102,532.59
Total Equity	-11,652.35
TOTAL LIABILITIES AND EQUITY	\$88,854.14

Tanzies 8/9

Statement of Cash Flows

January - December 2024

	Total
OPERATING ACTIVITIES	
Net Income	-102,532.59
Adjustments to reconcile Net Income to Net Cash provided by operations:	
Amortization	3,000.00
California Department of Tax and Fee Administration Payable	58,575.76
Total Adjustments to reconcile Net Income to Net Cash provided by operations:	61,575.76
Net cash provided by operating activities	-40,956.83
INVESTING ACTIVITIES	
Furniture	-3,671.73
Tools, machinery, and equipment	-27,523.42
Net cash provided by investing activities	-31,195.15
FINANCING ACTIVITIES	
Long-term business loans	41,930.73
Owner investments	38,378.48
Net cash provided by financing activities	80,309.21
NET CASH INCREASE FOR PERIOD	8,157.23
Cash at beginning of period	7,501.76
CASH AT END OF PERIOD	\$15,658.99

Tanzies 9/9