#### Contact

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Top Skills
IT Leadership
Data Center

Virtualization

# Sean Murray

Analytical and seasoned IT Director with 30 years of experience. Auburn, California, United States

## Summary

Analytical and seasoned IT Director with 30+ years of experience in overseeing IT infrastructures, leading global teams, and implementing cloud/security measures while driving large-scale migrations and modernization initiatives. Proven ability to administer data center operations and control multi-million-dollar budgets for smooth IT service delivery, with a record of significant cost savings through technology consolidations. Adept at managing disaster recovery, delivering innovative solutions, and collaborating with C-suite executives to support business scalability and expansion.

## Experience

ProSites
Director of Information Technology
July 2025 - Present (1 month)

Murrieta, California, United States

ConferenceDirect
Director of IT
July 2024 - April 2025 (10 months)
Folsom, California, United States

Leading a team of IT, BI, and software development professionals.

Aryaka Networks
Global Director of IT
December 2021 - April 2024 (2 years 5 months)
San Mateo, California, United States

- Provide technical guidance to 10 global support individuals, while overseeing desktop support, office/network infrastructure, Okta SSO management, procurement processes, and asset management, reporting to CISO
- Harness cloud strategy insights to establish a Cloud-First policy and processes, with a keen focus on enhancing efficiency and agility across all technology and infrastructure domains

- Administer Azure AD/Office 365 infrastructure while implementing Microsoft SCCM and JAMF endpoint management to maintain secure access, efficient device management, and improve security compliance
- Drove project management, procurement, and vendor relations, while achieving \$80K annual savings by meticulously reviewing and renegotiating existing contracts
- Directed 16 members of the migration team in transitioning from VMware to Proxmox by planning and executing robust strategies to ensure seamless migration and uplift system performance
- Streamline workflows and foster a positive employee experience by designing and automating a comprehensive employee onboarding and offboarding process
- Consolidated technologies, integrated Amazon Prime for Business, and streamlined procurement, attaining \$10K monthly savings, 15% overhead reduction, and cutting equipment lead times from 3 months to 2 weeks

#### Visit California

Sr. Director of Technology & Innovation
March 2020 - December 2021 (1 year 10 months)
Sacramento, California, United States

- Supervised a cross-functional team of 10 managers and ICs to drive mission-critical infrastructure, systems administration, and IT operations for high availability and reliability of services while reporting to COO
- Elevated team engagement and productivity by implementing robust incentives, defining clear metrics/KPIs, and formulating comprehensive growth plans
- Leveraged extensive industry knowledge and deployed best practices for quality and effectiveness, accomplishing consistent CSAT scores in the 98th percentile quarter over quarter
- Developed the IT PMO function by applying project management expertise to standardize practices
- Redesigned and upgraded the existing conference rooms through cuttingedge technologies to augment quality and create a more engaging in-person meeting experience
- Established and controlled the company's \$11M IT budget while steering consolidation efforts, leading to \$1.3M in savings within the first 3 months and optimizing financial resources
- Monitored the transition from Office365 to Google, securing \$250K in annual savings while supervising IT modernization efforts across SSO, security, Salesforce, and collaboration tools to amplify overall system functionality

- Mentored 50 members of project management and business intelligence teams to maximize overall productivity
- Cultivated vendor relations and performed a competitive analysis for over 75 vendors, generating \$300K in cost savings and simplifying workflow efficiency within the first three quarters through effective consolidation

Pivotal Software, Inc.
Global Director Of IT and Cloud Services
September 2014 - March 2020 (5 years 7 months)
Palo Alto, CA

- Drove a 20-member global support team while managing Pivotal's \$25M IT and Cloud Services budget to assure effective service delivery and strategic financial management.
- Applied extensive cloud computing knowledge to orchestrate governance for laaS platforms, such as VMware, AWS, GCP, and Azure, while guiding Pivotal's Tableau CoE, providing critical insights into worldwide sales forecasts
- Devised and employed a global follow-the-sun support model and strategy for R&D, EDU, GSS, and Field, achieving faster round-the-cock response and resolution times
- Crafted detailed reports on key metrics with a focus on facilitating sales and E-staff in making data-driven decisions
- Increased R/D's CI pipeline performance and decreased overall public cloud costs by 20% and 35%, respectively, through workload placement and governance model rollout
- Acted as a bridge between the IT and the M/A team during VMware's recent acquisition for seamless integration and alignment of IT infrastructure and operations
- Enabled annual savings of \$1.2M by directing data center migration efforts and modernizing infrastructure
- Engineered and maintained Pivotal's initial automated, virtualized infrastructure, increasing Field and EDU productivity by 30% through better resource management

#### VMware

Global Director of IT, Data Center Operations & Business Strategy February 2008 - September 2014 (6 years 8 months) Palo Alto, CA

• Expanded the operations team from 10 to a global team of 70, with 7 direct reports, while handling all engineering and production infrastructure aspects to support business and operational growth

- Oversaw operations and maintenance across a global portfolio comprising over 70 engineering labs and offices, fostering an environment conducive to continuous innovation
- Commanded a team of 5 Principal Engineers in conceptualizing and integrating VMware's global data center footprint to create a cohesive and efficient network infrastructure
- Architected and sustained 20 labs and data centers globally to reinforce research and data processing functions

### Education

Ohlone College

General Coursework · (1994 - 1996)

Silicon Valley College

Mechanical Engineering · (1994 - 1998)