

# Offering Statement for Greenopia USA Inc

(“Greenopia,” “we,” “our,” or the “Company”)

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The information contained herein includes forward-looking statements. These statements relate to future events or to future financial performance, and involve known and unknown risks, uncertainties, and other factors, that may cause actual results to be materially different from any future results, levels of activity, performance, or achievements expressed or implied by these forward-looking statements. You should not place undue reliance on forward-looking statements since they involve known and unknown risks, uncertainties, and other factors, which are, in some cases, beyond the company's control and which could, and likely will, materially affect actual results, levels of activity, performance, or achievements. Any forward-looking statement reflects the current views with respect to future events and is subject to these and other risks, uncertainties, and assumptions relating to operations, results of operations, growth strategy, and liquidity. No obligation exists to publicly update or revise these forward-looking statements for any reason, or to update the reasons actual results could differ materially from those anticipated in these forward-looking statements, even if new information becomes available in the future.

## The Company

**1. What is the name of the issuer?**

Greenopia USA Inc

1098 Lincoln Avenue

San Jose, CA 95125

## Eligibility

**2. The following are true for Greenopia USA Inc:**

- Organized under, and subject to, the laws of a State or territory of the United States or the District of Columbia.
- Not subject to the requirement to file reports pursuant to Section 13 or Section 15(d) of the Securities Exchange Act of 1934.
- Not an investment company registered or required to be registered under the Investment Company Act of 1940.
- Not ineligible to rely on this exemption under Section 4(a)(6) of the Securities Act as a result of a disqualification specified in Rule 503(a) of Regulation Crowdfunding. (For more information about these disqualifications, see Question 30 of this Question and Answer format).
- Has filed with the Commission and provided to investors, to the extent required, the ongoing annual reports required by Regulation Crowdfunding during the two years immediately preceding the filing of this offering statement (or for such shorter period that the issuer was required to file such reports).
- Not a development stage company that (a) has no specific business plan or (b) has indicated that its business plan is to engage in a merger or acquisition with an unidentified company or companies.

**3. Has the issuer or any of its predecessors previously failed to comply with the ongoing reporting requirements of Rule 202 of Regulation Crowdfunding?**

No.

## Directors, Officers and Promoters of the Company

**4. The following individuals (or entities) represent the company as a director, officer or promoter of the offering:**

***Name***

Gay Browne

***Principal occupation and employment responsibilities during at least the last three (3) years with start and ending dates***

| Start Date  | End Date   | Company                   | Position / Title                 |
|---|------------|---------------------------|----------------------------------|
| 01/01/1987  | 12/31/1994 | American Express          | Advertising Sales Manager        |
| 01/01/1995  | 12/31/1996 | Los Angeles Times         | VP of Advertising & Sales        |
| 08/01/2005  | Present    | Living with a Green Heart | Author                           |
| 01/01/1997  | 12/31/1997 | TimesLink                 | Director of Business Development |
| 04/01/2005  | 01/01/2015 | Green Media Group         | CEO                              |
| 06/16/2022  | Present    | Greenopia                 | CEO                              |
| Sweet Briar College - BA in English Literature & Creative Writing Harvard University - Advanced Leadership Initiative LinkedIn: <a href="https://www.linkedin.com/in/gaykenneybrowne/">https://www.linkedin.com/in/gaykenneybrowne/</a> |            |                           |                                  |

#### **Name**

Jon Cross

#### **Principal occupation and employment responsibilities during at least the last three (3) years with start and ending dates**

| Start Date  | End Date   | Company          | Position / Title             |
|---|------------|------------------|------------------------------|
| 03/01/1998  | 04/14/1999 | Frost & Sullivan | Research Analyst             |
| 04/19/1999  | 02/11/2000 | Radnall Global   | New Business Consultant      |
| 04/01/2000  | 08/03/2001 | StudyChoice      | Client Services Manager      |
| 05/06/2002  | 08/15/2003 | Lafferty Group   | Project Manager              |
| 06/01/2004  | 06/30/2010 | Google           | Senior Account Manager       |
| 07/01/2010  | 10/31/2022 | Google           | Product Operations Director  |
| 11/01/2022  | 11/27/2023 | Google.org       | Director, Program Management |
| 06/05/2025  | Present    | Greenopia        | Advisor                      |
| Newcastle University, UK - BA Hons in Business Management LinkedIn: <a href="https://www.linkedin.com/in/jon-cross-b156a/">https://www.linkedin.com/in/jon-cross-b156a/</a> |            |                  |                              |

## **Principal Security Holders**

5. Provide the name and ownership level of each person, as of the most recent practicable date, who is the beneficial owner of 20 percent or more of the issuer's outstanding voting equity securities, calculated on the basis of voting power. To calculate total voting power, include all securities for which the person directly or indirectly has or shares the voting power, which includes the power to vote or to direct the voting of such securities. If the person has the right to acquire voting power of such securities within 60 days, including through the exercise of any option, warrant or right, the conversion of a security, or other arrangement, or if securities are held by a member of the family, through corporations or partnerships, or otherwise in a manner that would allow a person to direct or control the voting of the securities (or share in such direction or control — as, for example, a co-trustee) they should be included as being "beneficially owned." You should include an explanation of these circumstances in a footnote to the "Number of and Class of Securities Now Held." To calculate outstanding voting equity securities, assume all outstanding options are exercised and all outstanding convertible securities converted.

#### **Gay Browne**

Securities: 5,103,332

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|                      |               |
|----------------------|---------------|
| <b>Class:</b>        | common shares |
| <b>Voting Power:</b> | 71.8%         |

## **Jon Cross**

|                      |               |
|----------------------|---------------|
| <b>Securities:</b>   | 1,580,553     |
| <b>Class:</b>        | common shares |
| <b>Voting Power:</b> | 20.0%         |

# **Business and Anticipated Business Plan**

## **6. Describe in detail the business of the issuer and the anticipated business plan of the issuer.**

Greenopia helps the rapidly growing number of eco-conscious individuals navigate the overwhelming landscape of sustainable and socially responsible choices to find carefully vetted local businesses and products that are healthy for people and the planet. Our goal is to verify the sustainability credentials of hundreds of thousands of local businesses to assist ecologically conscious consumers (a \$0.5T market). Once this network is established, we will build a community and marketplace with incentives and additional services. We verify merchants via an EPA-awarded system, whereby the sustainability credentials of companies are assessed by Greenopia's rigorous ESG ratings review, assigning attributes across 50 categories of businesses. This information is made available to consumers via a web app and through corporate partnerships, licensing, and API. Greenopia's sustainability attributes fall into 3 pillars: Revenue Sources: Use of Funds:

Greenopia currently has 2 employees.

# **Risk Factors**

*A crowdfunding investment involves risk. You should not invest any funds in this offering unless you can afford to lose your entire investment.*

*In making an investment decision, investors must rely on their own examination of the issuer and the terms of the offering, including the merits and risks involved. These securities have not been recommended or approved by any federal or state securities commission or regulatory authority. Furthermore, these authorities have not passed upon the accuracy or adequacy of this document.*

*The U.S. Securities and Exchange Commission does not pass upon the merits of any securities offered or the terms of the offering, nor does it pass upon the accuracy or completeness of any offering document or literature.*

*These securities are offered under an exemption from registration; however, the U.S. Securities and Exchange Commission has not made an independent determination that these securities are exempt from registration.*

## **7. Material factors that make an investment in Greenopia USA Inc speculative or risky:**

1. Our future growth depends on our ability to develop and retain customers. Our future growth depends to a large extent on our ability to effectively anticipate and adapt to customer requirements and offer services that meet customer demands. If we are unable to attract customers and/or retain customers, our business, results of operations and financial condition may be materially adversely affected.
2. Inability to protect our proprietary technology would disrupt our business. We rely, in part, on trademark, copyright, and trade secret law to protect our intellectual property in the United States. We

seek to protect our software, documentation, and other written materials under trade secret and copyright law, which afford only limited protection. We do not currently have United States and foreign patents on our technology to protect our intellectual property. The intellectual property rights we have may not be sufficient to provide us with a competitive advantage, and could be challenged, invalidated, infringed or misappropriated. We may not be able to protect our proprietary rights in the United States or internationally (where effective intellectual property protection may be unavailable or limited), and competitors may independently develop technologies that are similar or superior to our technology, or duplicate our technology. We attempt to further protect our proprietary technology and content by requiring our employees and consultants to enter into confidentiality and assignment of inventions agreements and third parties to enter into nondisclosure agreements. These agreements may not effectively prevent unauthorized use or disclosure of our confidential information, intellectual property or technology and may not provide an adequate remedy in the event of unauthorized use or disclosure of our confidential information, intellectual property or technology. Litigation may be necessary in the future to enforce our intellectual property rights, to determine the validity and scope of our proprietary rights or the rights of others, or to defend against claims of infringement or invalidity. Such litigation could result in substantial costs and diversion of management time and resources and could have a material adverse effect on our business, financial condition, and operating results. Any settlement or adverse determination in such litigation would also subject us to significant liability.

3. **Technological Risk** We operate in an emerging market that is characterized by rapid changes in customer requirements, frequent introductions of new and enhanced products, and continuing and rapid technological advancement. Our technology may underperform the technology utilized by our competitors.
4. **Key Employee Risk** We are highly dependent on the services of our founder. Our future business and results of operations depend in significant part upon the continued contributions of our CEO and founder. If we lose those services or if she fails to perform in her current position, or if we are not able to attract and retain skilled employees in addition to our CEO and the current team, this could adversely affect the development of our business plan and harm our business. In addition, the loss of any other executive officers could harm the Company's business, financial condition, cash flow and results of operations.
5. **Third parties might infringe upon our technology, trademark, or other proprietary rights, or think we are infringing upon their rights.** We cannot assure you that the steps we have taken to protect our property rights will prevent misappropriation of our technology. To protect our rights to our intellectual property, we plan to rely on a combination of trade secrets, confidentiality agreements and other contractual arrangements with our employees, affiliates, strategic partners and others. We may be unable to detect inappropriate use of our technology. Failure to adequately protect our intellectual property could materially harm our brand, devalue our proprietary content and affect our ability to compete effectively. Further, defending any technology rights could result in significant financial expenses and managerial resources.
6. **Despite Greenopia 1.0 being a successful concept proven in the past with more than 120,000 merchants subscribed, the printed version experience may not be applicable to digital version.** Also, whilst we had successful partnerships in the past, there is no guarantee that we will achieve the same with this new version.
7. **Despite the fact that 100% of merchants asked in Atlanta (our original pilot city) in 2024 expressed their interest to participate in Greenopia 2.0, merchants have not yet been presented with the subscription agreement to corroborate their intention.**
8. **We are a pre-launch, pre-revenue, pre-seed company with all uncertainties related to early stage investment.**
9. *The U.S. Securities and Exchange Commission does not pass upon the merits of any securities offered or the terms of the offering, nor does it pass upon the accuracy or completeness of any offering document or literature.*

You should not rely on the fact that our Form C, and if applicable Form D is accessible through the U.S. Securities and Exchange Commission's EDGAR filing system as an approval, endorsement or guarantee of compliance as it relates to this Offering.

10. *Neither the Offering nor the Securities have been registered under federal or state securities laws, leading to an absence of certain regulation applicable to the Company.*

The securities being offered have not been registered under the Securities Act of 1933 (the "Securities Act"), in reliance on exemptive provisions of the Securities Act. Similar reliance has been placed on apparently available exemptions from securities registration or qualification requirements under applicable state securities laws. No assurance can be given that any offering currently qualifies or will continue to qualify under one or more of such exemptive provisions due to, among other things, the adequacy of disclosure and the manner of distribution, the existence of similar offerings in the past or in the future, or a change of any securities law or regulation that has retroactive effect. If, and to the extent that, claims or suits for rescission are brought and successfully concluded for failure to register any offering or other offerings or for acts or omissions constituting offenses under the Securities Act, the Securities Exchange Act of 1934, or applicable state securities laws, the Company could be materially adversely affected, jeopardizing the Company's ability to operate successfully. Furthermore, the human and capital resources of the Company could be adversely affected by the need to defend actions under these laws, even if the Company is ultimately successful in its defense.

11. *The Company has the right to extend the Offering Deadline, conduct multiple closings, or end the Offering early.*

The Company may extend the Offering Deadline beyond what is currently stated herein. This means that your investment may continue to be held in escrow while the Company attempts to raise the Minimum Amount even after the Offering Deadline stated herein is reached. While you have the right to cancel your investment up to 48 hours before an Offering Deadline, if you choose to not cancel your investment, your investment will not be accruing interest during this time and will simply be held until such time as the new Offering Deadline is reached without the Company receiving the Minimum Amount, at which time it will be returned to you without interest or deduction, or the Company receives the Minimum Amount, at which time it will be released to the Company to be used as set forth herein. Upon or shortly after release of such funds to the Company, the Securities will be issued and distributed to you. If the Company reaches the target offering amount prior to the Offering Deadline, they may conduct the first of multiple closings of the Offering prior to the Offering Deadline, provided that the Company gives notice to the investors of the closing at least five business days prior to the closing (absent a material change that would require an extension of the Offering and reconfirmation of the investment commitment). Thereafter, the Company may conduct additional closings until the Offering Deadline. The Company may also end the Offering early; if the Offering reaches its target offering amount after 21-calendar days but before the deadline, the Company can end the Offering with 5 business days' notice. This means your failure to participate in the Offering in a timely manner, may prevent you from being able to participate – it also means the Company may limit the amount of capital it can raise during the Offering by ending it early.

12. *The Company's management may have broad discretion in how the Company uses the net proceeds of the Offering.*

Despite that the Company has agreed to a specific use of the proceeds from the Offering, the Company's management will have considerable discretion over the allocation of proceeds from the Offering. You may not have the opportunity, as part of your investment decision, to assess whether the proceeds are being used appropriately.

13. *The Securities issued by the Company will not be freely tradable until one year from the initial purchase date. Although the Securities may be tradable under federal securities law, state securities*

*regulations may apply, and each Investor should consult with his or her attorney.*

You should be aware of the long-term nature of this investment. There is not now and likely will not be a public market for the Securities. Because the Securities offered in this Offering have not been registered under the Securities Act or under the securities laws of any state or non-United States jurisdiction, the Securities have transfer restrictions and cannot be resold in the United States except pursuant to Rule 501 of Regulation CF. It is not currently contemplated that registration under the Securities Act or other securities laws will be affected. Limitations on the transfer of the shares of Securities may also adversely affect the price that you might be able to obtain for the shares of Securities in a private sale. Investors should be aware of the long-term nature of their investment in the Company. Investors in this Offering will be required to represent that they are purchasing the Securities for their own account, for investment purposes and not with a view to resale or distribution thereof.

14. *Investors will not be entitled to any inspection or information rights other than those required by Regulation CF.*

Investors will not have the right to inspect the books and records of the Company or to receive financial or other information from the Company, other than as required by Regulation CF. Other security holders of the Company may have such rights. Regulation CF requires only the provision of an annual report on Form C and no additional information – there are numerous methods by which the Company can terminate annual report obligations, resulting in no information rights, contractual, statutory or otherwise, owed to Investors. This lack of information could put Investors at a disadvantage in general and with respect to other security holders.

15. *The shares of Securities acquired upon the Offering may be significantly diluted as a consequence of subsequent financings.*

Company equity securities will be subject to dilution. Company intends to issue additional equity to future employees and third-party financing sources in amounts that are uncertain at this time, and as a consequence, holders of Securities will be subject to dilution in an unpredictable amount. Such dilution may reduce the purchaser's economic interests in the Company.

16. The amount of additional financing needed by Company will depend upon several contingencies not foreseen at the time of this Offering. Each such round of financing (whether from the Company or other investors) is typically intended to provide the Company with enough capital to reach the next major corporate milestone. If the funds are not sufficient, Company may have to raise additional capital at a price unfavorable to the existing investors. The availability of capital is at least partially a function of capital market conditions that are beyond the control of the Company. There can be no assurance that the Company will be able to predict accurately the future capital requirements necessary for success or that additional funds will be available from any source. Failure to obtain such financing on favorable terms could dilute or otherwise severely impair the value of the investor's Company securities.

17. *There is no present public market for these Securities and we have arbitrarily set the price.*

The offering price was not established in a competitive market. We have arbitrarily set the price of the Securities with reference to the general status of the securities market and other relevant factors. The Offering price for the Securities should not be considered an indication of the actual value of the Securities and is not based on our net worth or prior earnings. We cannot assure you that the Securities could be resold by you at the Offering price or at any other price.

18. In addition to the risks listed above, businesses are often subject to risks not foreseen or fully appreciated by the management. It is not possible to foresee all risks that may affect us. Moreover, the

Company cannot predict whether the Company will successfully effectuate the Company's current business plan. Each prospective Investor is encouraged to carefully analyze the risks and merits of an investment in the Securities and should take into consideration when making such analysis, among other, the Risk Factors discussed above.

19. THE SECURITIES OFFERED INVOLVE A HIGH DEGREE OF RISK AND MAY RESULT IN THE LOSS OF YOUR ENTIRE INVESTMENT. ANY PERSON CONSIDERING THE PURCHASE OF THESE SECURITIES SHOULD BE AWARE OF THESE AND OTHER FACTORS SET FORTH IN THIS OFFERING STATEMENT AND SHOULD CONSULT WITH HIS OR HER LEGAL, TAX AND FINANCIAL ADVISORS PRIOR TO MAKING AN INVESTMENT IN THE SECURITIES. THE SECURITIES SHOULD ONLY BE PURCHASED BY PERSONS WHO CAN AFFORD TO LOSE ALL OF THEIR INVESTMENT.

## The Offering

Greenopia USA Inc ("Company") is offering securities under Regulation CF, through Netcapital Funding Portal Inc. ("Portal"). Portal is a FINRA/SEC registered funding portal and will receive cash compensation equal to 4.9% of the value of the securities sold through Regulation CF. Investments made under Regulation CF involve a high degree of risk and those investors who cannot afford to lose their entire investment should not invest.

The Company plans to raise between \$10,000 and \$505,778 through an offering under Regulation CF. Specifically, if we reach the target offering amount of \$10,000, we may conduct the first of multiple or rolling closings of the offering early if we provide notice about the new offering deadline at least five business days prior to such new offering deadline (absent a material change that would require an extension of the offering and reconfirmation of the investment commitment). Oversubscriptions will be allocated on a first come, first served basis. Changes to the offering, material or otherwise, occurring after a closing, will only impact investments which have yet to be closed.

In the event The Company fails to reach the offering target of \$10,000, any investments made under the offering will be cancelled and the investment funds will be returned to the investor.

### **8. What is the purpose of this offering?**

We have 2 goals for 2025 once we are funded: 1) onboard 10,000 businesses 2) build the MVP of our user facing app For on-boarding operations, we will continue to improve the automation and self serve capabilities of our sign up process to get our first customers on board, and to prepare for further scale. We do this through our 3rd party data tech team. The user facing app will be designed and built partly in-house, with the bulk of the engineering and build effort outsourced through 57 Blocks. Once launched we will have marketing costs, mostly directed towards social media, to help build awareness and engagement with the web app. We will also pay the founders a small salary, and allow for legal and accounting costs.

### **9. How does the issuer intend to use the proceeds of this offering?**



| Uses                         | If Target Offering Amount Sold | If Maximum Amount Sold |
|------------------------------|--------------------------------|------------------------|
| Intermediary Fees            | \$490                          | \$24,783               |
| App Development              | \$2,000                        | \$150,500              |
| Onboarding Operations        | \$5,000                        | \$75,000               |
| Salaries                     | \$0                            | \$125,000              |
| Marketing                    | \$1,000                        | \$75,000               |
| Legal & Accounting           | \$1,510                        | \$50,000               |
| <b>Total Use of Proceeds</b> | <b>\$10,000</b>                | <b>\$505,778</b>       |

**10. How will the issuer complete the transaction and deliver securities to the investors?**

In entering into an agreement on the Netcapital Funding Portal to purchase securities, both investors and Greenopia USA Inc must agree that a transfer agent, which keeps records of our outstanding common shares (the "Securities"), will issue digital Securities in the investor's name (a paper certificate will not be printed). Similar to other online investment accounts, the transfer agent will give investors access to a web site to see the number of Securities that they own in our company. These Securities will be issued to investors after the deadline date for investing has passed, as long as the targeted offering amount has been reached. The transfer agent will record the issuance when we have received the purchase proceeds from the escrow agent who is holding your investment commitment.

**11. How can an investor cancel an investment commitment?**

You may cancel an investment commitment for any reason until 48 hours prior to the deadline identified in the offering by logging in to your account with Netcapital, browsing to the Investments screen, and clicking to cancel your investment commitment. Netcapital will notify investors when the target offering amount has been met. If the issuer reaches the target offering amount prior to the deadline identified in the offering materials, it may close the offering early if it provides notice about the new offering deadline at least five business days prior to such new offering deadline (absent a material change that would require an extension of the offering and reconfirmation of the investment commitment). If an investor does not cancel an investment commitment before the 48-hour period prior to the offering deadline, the funds will be released to the issuer upon closing of the offering and the investor will receive securities in exchange for his or her investment. If an investor does not reconfirm his or her investment commitment after a material change is made to the offering, the investor's investment commitment will be cancelled and the committed funds will be returned.

**12. Can the Company perform multiple closings or rolling closings for the offering?**

If we reach the target offering amount prior to the offering deadline, we may conduct the first of multiple closings of the offering early, if we provide notice about the new offering deadline at least five business days prior (absent a material change that would require an extension of the offering and reconfirmation of the investment commitment). Thereafter, we may conduct additional closings until the offering deadline. We will issue Securities in connection with each closing. Oversubscriptions will be allocated on a first come, first served basis. Changes to the offering, material or otherwise, occurring after a closing, will only impact investments which have yet to be closed.

## Ownership and Capital Structure

## The Offering

### 13. Describe the terms of the securities being offered.

We are issuing Securities at an offering price of \$0.64 per share.

### 14. Do the securities offered have voting rights?

The Securities are being issued with voting rights. However, so that the crowdfunding community has the opportunity to act together and cast a vote as a group when a voting matter arises, a record owner will cast your vote for you. Please refer to the record owner agreement that you sign before your purchase is complete.

### 15. Are there any limitations on any voting or other rights identified above?

You are giving your voting rights to the record owner, who will vote the Securities on behalf of all investors who purchased Securities on the Netcapital crowdfunding portal.

### 16. How may the terms of the securities being offered be modified?

Any provision of the terms of the Securities being offered may be amended, waived or modified by written consent of the majority owner(s) of the Company. We may choose to modify the terms of the Securities before the offering is completed. However, if the terms are modified, and we deem it to be a material change, we need to contact you and you will be given the opportunity to reconfirm your investment. Your reconfirmation must be completed within five business days of receipt of the notice of a material change, and if you do not reconfirm, your investment will be canceled and your money will be returned to you.

## Restrictions on Transfer of the Securities Offered

The securities being offered may not be transferred by any purchaser of such securities during the one-year period beginning when the securities were issued, unless such securities are transferred:

- to the issuer;
- to an accredited investor;
- as part of an offering registered with the U.S. Securities and Exchange Commission; or
- to a member of the family of the purchaser or the equivalent, to a trust controlled by the purchaser, to a trust created for the benefit of a member of the family of the purchaser or the equivalent, or in connection with the death or divorce of the purchaser or other similar circumstance.

The term “accredited investor” means any person who comes within any of the categories set forth in Rule 501(a) of Regulation D, or who the seller reasonably believes comes within any of such categories, at the time of the sale of the securities to that person.

The term “member of the family of the purchaser or the equivalent” includes a child, stepchild, grandchild, parent, stepparent, grandparent, spouse or spousal equivalent, sibling, mother-in-law, father-in-law, son-in-law, daughter-in-law, brother-in-law, or sister-in-law of the purchaser, and includes adoptive relationships. The term “spousal equivalent” means a cohabitant occupying a relationship generally equivalent to that of a spouse.

## Description of Issuer’s Securities

### 17. What other securities or classes of securities of the issuer are outstanding? Describe the material terms of any other outstanding securities or classes of securities of the issuer.

## Securities

| Class of Security | Amount Authorized | Amount Outstanding | Voting Rights | Other Rights |
|-------------------|-------------------|--------------------|---------------|--------------|
| common shares     | 10,000,000        | 7,112,500          | Yes           |              |

## Options, Warrants and Other Rights

| Type                | Description   | Reserved Securities |
|---------------------|---|---------------------|
| Company Equity Plan | Reserved for issuance pursuant to the Company's Equity Plan | 887,500             |

**18. How may the rights of the securities being offered be materially limited, diluted or qualified by the rights of any other class of securities?**

The shares being offered on Netcapital will increase the total number of shares in the company. As a result, the percentage ownership of each existing shareholder, including new investors from this campaign, will be proportionally reduced. This is a common and often necessary aspect of a growing company raising additional capital. While the percentage ownership may decrease, the overall value of the company may increase with new funding, potentially leading to an increase in the value of each individual share. We are committed to transparency and provide detailed information about our capital structure, including all outstanding securities, in our offering documents on Netcapital. We encourage all prospective investors to carefully review these documents, including the "Risk Factors" section, to understand the potential impact of outstanding securities on their investment. While dilution is a normal part of a growing company's fundraising journey, we strive to raise capital strategically to maximize value for all shareholders.

**19. Are there any differences not reflected above between the securities being offered and each other class of security of the issuer?**

The Company has granted a perpetual waiver of the transfer restrictions listed in its bylaws for all securities sold in this offering. However, any transfers of our securities will still be subject to compliance with applicable securities laws.

**20. How could the exercise of rights held by the principal owners identified in Question 5 above affect the purchasers of Securities being offered?**

The Company's bylaws can be amended by the shareholders of the Company, the shareholders or the directors can increase the size of board of directors, most vacancies can be filled by the directors, and directors can be elected or removed by the shareholders. As minority shareholders, you are subject to the decisions made by the majority shareholders. As a minority shareholder, you may be outvoted on issues that impact your investment, such as sale of control of the Company, permitted transfers of shares of common stock, increase or reduction in the capital of the Company, issuance of additional shares in the capital of the Company, consolidation or merger of the Company with another entity, leases of certain corporate property, loans to a shareholder or affiliate of the Company, transactions out of the ordinary course of business of the Company, including changing the nature of the business, change in the authorized signing officers in respect of legal documents or any financial institution, waiver of appointment of auditor, amendment of employment contracts, employment by the Company of relatives of a shareholder, amending or restating the shareholder agreement or the Company's certificate of incorporation. The Company is governed by its Shareholders Agreement, which governs the transfers of shares of common stock, and admission of a new shareholder requires the approval of a majority of shareholders. In addition, any voluntary transfer gives rise to a right of first refusal on behalf of the Company, and to the extent not fully exercised, the remaining shareholders have the right of first refusal to purchase such shares of common

stock. Upon an involuntary transfer of shares of common stock, the Company, and to the extent not fully exercised, the remaining shareholders, have the right to repurchase any transferred common shares for fair market value or such other value as set forth in the Shareholders Agreement. The Shareholders Agreement also contains tag-along rights in the event that the holders of a majority of the outstanding common stock choose to sell such shares that result in a sale of control of the Company. As Gay Browne owns the majority of all outstanding shares of common stock of the Company, she has voting control over the Company. Gay Browne is also the sole member of the board of directors.

**21. How are the securities being offered being valued? Include examples of methods for how such securities may be valued by the issuer in the future, including during subsequent corporate actions.**

The price of the Securities was determined solely by management and bears no relation to traditional measures of valuation such as book value or price-to-earnings ratios. We expect that any future valuation will take the same approach.

**22. What are the risks to purchasers of the securities relating to minority ownership in the issuer?**

As the holder of a majority of the voting rights in the Company, our majority shareholders may make decisions with which you disagree, or that negatively affect the value of your investment in the Company, and you will have no recourse to change those decisions. Your interests may conflict with the interests of other investors, and there is no guarantee that the Company will develop in a way that is advantageous to you. For example, the majority shareholders may decide to issue additional shares to new investors, sell convertible debt instruments with beneficial conversion features, or make decisions that affect the tax treatment of the Company in ways that may be unfavorable to you. Based on the risks described above, you may lose all or part of your investment in the securities that you purchase, and you may never see positive returns.

**23. What are the risks to purchasers associated with corporate actions including:**

- additional issuances of securities,
- issuer repurchases of securities,
- a sale of the issuer or of assets of the issuer or
- transactions with related parties?

The issuance of additional shares of our common stock will dilute your ownership. As a result, if we achieve profitable operations in the future, our net income per share will be reduced because of dilution, and the market price of our common stock, if there is a market price, could decline as a result of the additional issuances of securities. If we repurchase securities, so that the above risk is mitigated, and there are fewer shares of common stock outstanding, we may not have enough cash available for marketing expenses, growth, or operating expenses to reach our goals. If we do not have enough cash to operate and grow, we anticipate the market price of our stock would decline. A sale of our company or of the assets of our company may result in an entire loss of your investment. We cannot predict the market value of our company or our assets, and the proceeds of a sale may not be cash, but instead, unmarketable securities, or an assumption of liabilities. In addition to the payment of wages and expense reimbursements, we may need to engage in transactions with officers, directors, or affiliates. By acquiring an interest in the Company, you will be deemed to have acknowledged the existence of any such actual or potential related party transactions and waived any claim with respect to any liability arising from a perceived or actual conflict of interest. In some instances, we may deem it necessary to seek a loan from related parties. Such financing may not be available when needed. Even if such financing is available, it may be on terms that are materially averse to your interests with respect to dilution of book value, dividend preferences, liquidation preferences, or other terms. No assurance can be given that such funds will be available or, if available, will be on commercially reasonable terms satisfactory to us. If we are unable to obtain financing on reasonable terms, we could be forced to discontinue our operations.

**24. Describe the material terms of any indebtedness of the issuer:**

|                              |  |
|------------------------------|--|
| <b>Creditor(s):</b>          | Loan from Founder  |
| <b>Amount Outstanding:</b>   | \$124,960  |
| <b>Interest Rate:</b>        | 0.0%   |
| <b>Maturity Date:</b>        | No Maturity Date   |
| <b>Other Material Terms:</b> | These payments are treated as a non-interest bearing, unsecured advance, with no formal repayment terms. As repayment is not expected within the next twelve months, the balance is classified as a non-current liability. |

**25. What other exempt offerings has Greenopia USA Inc conducted within the past three years?**

None.

**26. Was or is the issuer or any entities controlled by or under common control with the issuer a party to any transaction since the beginning of the issuer's last fiscal year, or any currently proposed transaction, where the amount involved exceeds five percent of the aggregate amount of capital raised by the issuer in reliance on Section 4(a)(6) of the Securities Act during the preceding 12-month period, including the amount the issuer seeks to raise in the current offering, in which any of the following persons had or is to have a direct or indirect material interest:**

1. any director or officer of the issuer;
2. any person who is, as of the most recent practicable date, the beneficial owner of 20 percent or more of the issuer's outstanding voting equity securities, calculated on the basis of voting power;
3. if the issuer was incorporated or organized within the past three years, any promoter of the issuer; or
4. any immediate family member of any of the foregoing persons.

Yes.

If yes, for each such transaction, disclose the following:

| <b>Specified Person</b> | <b>Relationship to Issuer</b> | <b>Nature of Interest in Transaction</b> | <b>Amount of Interest</b> |
|-------------------------|-------------------------------|--|---------------------------|
| Gay Browne              | Founder                       | Loan                                     | \$124,960                 |

## Financial Condition of the Issuer

**27. Does the issuer have an operating history?**

Yes.

**28. Describe the financial condition of the issuer, including, to the extent material, liquidity, capital resources and historical results of operations.**

Greenopia USA Inc. is a Delaware corporation that was originally formed as Greenopia USA LLC, a Delaware limited liability company on June 16, 2022, through the filing of a Certificate of Formation with the Secretary of State. On October 21, 2024, a Certificate of Conversion was filed by the Secretary of State to convert Greenopia USA LLC into Greenopia USA Inc., a Delaware corporation. An Amendment to the Certificate of Incorporation was filed with the Secretary of State of Delaware on May 27, 2025. Operating expenses for the year ended December 31, 2024 increased by \$44,038 to \$84,499, as compared to \$40,461 reported for the year ended December 31, 2023. Net loss for the year ended December 31, 2024 increased by \$44,038 to \$84,499, as compared to \$40,461 reported for the year ended December 31, 2023. The

Company incurred \$25,445 and \$2,800 in advertising costs for the years ended December 31, 2024 and 2023, respectively. On May 28, 2025, the company amended its authorized capital structure. The authorized share capital was increased from 100,000 shares to 10,000,000 shares. In conjunction with this, the par value of each share was reduced from \$0.01 to \$0.0001. The Company has been funding its operations through a loan provided by the founder of the Company. This loan is non-interest bearing and has no maturity date and is expected to be repaid as cash flows permit.

## **Financial Information**

- 29. Include the financial information specified by regulation, covering the two most recently completed fiscal years or the period(s) since inception if shorter.**

See attachments:

**CPA Review Report:**

reviewletter.pdf

30. With respect to the issuer, any predecessor of the issuer, any affiliated issuer, any director, officer, general partner or managing member of the issuer, any beneficial owner of 20 percent or more of the issuer's outstanding voting equity securities, calculated in the same form as described in Question 6 of this Question and Answer format, any promoter connected with the issuer in any capacity at the time of such sale, any person that has been or will be paid (directly or indirectly) remuneration for solicitation of purchasers in connection with such sale of securities, or any general partner, director, officer or managing member of any such solicitor, prior to May 16, 2016:

1. Has any such person been convicted, within 10 years (or five years, in the case of issuers, their predecessors and affiliated issuers) before the filing of this offering statement, of any felony or misdemeanor:
  1. in connection with the purchase or sale of any security?
  2. involving the making of any false filing with the Commission?
  3. arising out of the conduct of the business of an underwriter, broker, dealer, municipal securities dealer, investment adviser, funding portal or paid solicitor of purchasers of securities?
2. Is any such person subject to any order, judgment or decree of any court of competent jurisdiction, entered within five years before the filing of the information required by Section 4A(b) of the Securities Act that, at the time of filing of this offering statement, restrains or enjoins such person from engaging or continuing to engage in any conduct or practice:
  1. in connection with the purchase or sale of any security?;
  2. involving the making of any false filing with the Commission?
  3. arising out of the conduct of the business of an underwriter, broker, dealer, municipal securities dealer, investment adviser, funding portal or paid solicitor of purchasers of securities?
3. Is any such person subject to a final order of a state securities commission (or an agency or officer of a state performing like functions); a state authority that supervises or examines banks, savings associations or credit unions; a state insurance commission (or an agency or officer of a state performing like functions); an appropriate federal banking agency; the U.S. Commodity Futures Trading Commission; or the National Credit Union Administration that:
  1. at the time of the filing of this offering statement bars the person from:
    1. association with an entity regulated by such commission, authority, agency or officer?
    2. engaging in the business of securities, insurance or banking?
    3. engaging in savings association or credit union activities?
  2. constitutes a final order based on a violation of any law or regulation that prohibits fraudulent, manipulative or deceptive conduct and for which the order was entered within the 10-year period ending on the date of the filing of this offering statement?
4. Is any such person subject to an order of the Commission entered pursuant to Section 15(b) or 15B(c) of the Exchange Act or Section 203(e) or (f) of the Investment Advisers Act of 1940 that, at the time of the filing of this offering statement:
  1. suspends or revokes such person's registration as a broker, dealer, municipal securities dealer, investment adviser or funding portal?
  2. places limitations on the activities, functions or operations of such person?
  3. bars such person from being associated with any entity or from participating in the offering of any penny stock?

If Yes to any of the above, explain:

5. Is any such person subject to any order of the Commission entered within five years before the filing of this offering statement that, at the time of the filing of this offering statement, orders the person to cease and desist from committing or causing a violation or future violation of:

1. any scienter-based anti-fraud provision of the federal securities laws, including without limitation Section 17(a)(1) of the Securities Act, Section 10(b) of the Exchange Act, Section 15(c)(1) of the Exchange Act and Section 206(1) of the Investment Advisers Act of 1940 or any other rule or regulation thereunder?
2. Section 5 of the Securities Act?
6. Is any such person suspended or expelled from membership in, or suspended or barred from association with a member of, a registered national securities exchange or a registered national or affiliated securities association for any act or omission to act constituting conduct inconsistent with just and equitable principles of trade?
7. Has any such person filed (as a registrant or issuer), or was any such person or was any such person named as an underwriter in, any registration statement or Regulation A offering statement filed with the Commission that, within five years before the filing of this offering statement, was the subject of a refusal order, stop order, or order suspending the Regulation A exemption, or is any such person, at the time of such filing, the subject of an investigation or proceeding to determine whether a stop order or suspension order should be issued?
8. Is any such person subject to a United States Postal Service false representation order entered within five years before the filing of the information required by Section 4A(b) of the Securities Act, or is any such person, at the time of filing of this offering statement, subject to a temporary restraining order or preliminary injunction with respect to conduct alleged by the United States Postal Service to constitute a scheme or device for obtaining money or property through the mail by means of false representations?

Greenopia USA Inc answers 'NO' to all of the above questions.

## Other Material Information

31. In addition to the information expressly required to be included in this Form, include: any other material information presented to investors; and such further material information, if any, as may be necessary to make the required statements, in the light of the circumstances under which they are made, not misleading.

1) The Company did not make use of any written communication or broadcast script for testing the waters either (i) under the authorization of Rule 241 within 30 days of the initial filing of the offering statement, or (ii) under the authorization of Rule 206. The following is the transcript of the video shown on the company's offering page: Did you know that 214 million Americans want to shop according to their values, and that over 20 million U.S. small businesses say they are working to reduce their environmental impact? But finding each other shouldn't require a Ph.D. in label reading. There are over 9 million Google searches in the U.S. every month for local sustainable shopping, living, and eating. You know the frustration—spending more time researching a restaurant than enjoying the meal, wondering whether “eco-friendly” actually means anything, giving up on sustainable choices because the homework is overwhelming. This disconnect represents a massive market inefficiency worth billions in unrealized potential. Greenopia bridges that gap. We've been the trusted guide to green living since 2005, and now we are building the digital platform both consumers and investors have been waiting for. We verify the health and sustainability practices of businesses across three pillars: good for you, good for the planet, and good for the community. Every business earns their spot through independent assessment—no pay-to-play, no shortcuts. This creates the trust layer that transforms frustrated searches into confident purchases. Need a restaurant with organic ingredients? We've got three nearby. Looking for a non-toxic nail salon? Here's one that's been verified. Want to support a business that pays fair wages? We'll show you exactly why they qualified. Of America's 34 million small businesses, we estimate about 10% could qualify for Greenopia verification. Once listed, these merchants can subscribe for enhanced marketing tools and customer incentives. But subscriptions are just the beginning. When millions of smart consumers can make sustainable choices effortlessly, the entire



market shifts. We're building a powerful database that major brands would pay to access. Imagine sustainable filters on well-known search engines, and major banks and credit card programs rewarding green spending. We're raising capital to scale nationwide, starting with our San Francisco beta this fall. With proven past success and unlimited partnership potential, Greenopia makes great sense as an investment. Join us in building the infrastructure the conscious economy needs.

The following documents are being submitted as part of this offering:

**Governance:**

**Certificate of Incorporation:** certificateofincorporation.pdf

**Corporate Bylaws:** corporatebylaws.pdf

**Opportunity:**

**Offering Page JPG:** offeringpage.jpg

**Financials:**

**Additional Information:** otherfinancial.pdf

## Ongoing Reporting

**32. The issuer will file a report electronically with the Securities & Exchange Commission annually and post the report on its web site, no later than 120 days after the end of each fiscal year covered by the report:**

Once posted, the annual report may be found on the issuer's web site at: <http://www.greenopia.com>

The issuer must continue to comply with the ongoing reporting requirements until:

- the issuer is required to file reports under Section 13(a) or Section 15(d) of the Exchange Act;
- the issuer has filed at least one annual report pursuant to Regulation Crowdfunding and has fewer than 300 holders of record and has total assets that do not exceed \$10,000,000;
- the issuer has filed at least three annual reports pursuant to Regulation Crowdfunding;
- the issuer or another party repurchases all of the securities issued in reliance on Section 4(a)(6) of the Securities Act, including any payment in full of debt securities or any complete redemption of redeemable securities; or
- the issuer liquidates or dissolves its business in accordance with state law.