

## Contact

[www.linkedin.com/in/znaqvimd](http://www.linkedin.com/in/znaqvimd)  
(LinkedIn)

## Top Skills

Business Development  
Project Management  
Healthcare

## Languages

Arabic (Limited Working)  
Urdu (Native or Bilingual)  
Hindi (Full Professional)  
French (Limited Working)

## Certifications

EPIC - Electronic Medical Records Certification (EMR)  
BOARD CERTIFICATIONS (United States Medical Licensing Exam (USMLE)- Step 1 & 2  
Biomedical Responsible Conduct of Research  
Collaborative Institutional Training Initiative Certification (CITI)  
BIOMEDICAL - Regulations and methodologies with special populations, FDA, human subjects, COIs

## Publications

Taylor A, Beatty Moody D, Naqvi Z, Comfort O, Brondolo E. Skin tone, body mass index, and blood pressure dipping among Latino adults

# Zainab Naqvi, M.D.

Medical Affairs, Clinical Research, Healthcare Project Manager and Consultant

Washington DC-Baltimore Area

## Summary

Technical Project Manager with a demonstrated history of working in the hospital & health care industry. Skilled in Business Development, Product Marketing, Project Management, and Healthcare. Strong program and project management professional with a Doctor of Medicine - MD.

## Experience

### Shift It Health (Healthcare start-up)

Co-Founder

November 2021 - Present (3 years 4 months)

Healthcare startup aimed at addressing staffing challenges in healthcare

-Develop strategies for recruiting and retaining high-quality healthcare professionals

-Create and maintain relationships with healthcare facilities to understand their specific staffing requirements and provide tailored solutions.

-Developed and manage a team to execute the company's vision and strategy.

-Maintain up-to-date knowledge of best practices in the healthcare industry

-Leading a team of engineers to develop the go-to-market strategy and app tech requirements to create a fully integrated mobile app and compatible

website that allows medical facilities to seamlessly fill open healthcare

positions through the propriety healthcare provider job matching app portal

### Syneos Health

Clinical Research Associate II

May 2022 - October 2023 (1 year 6 months)

### Hydreight

Regional Operations Manager

November 2020 - November 2021 (1 year 1 month)

New Orleans, Louisiana, United States

Company Mission: Promote in-home customer whole-body health, through proprietary IV infusion blends that are loaded with essential fluids, electrolytes, vitamins, and antioxidants.

- Project Management: Responsible for strategy development (operations, marketing, medical staff training, and customer experience) and implementation of company's ethos and protocols (compliance and customer privacy).
- Business Development & Client Management: Established best-in-class medical consultation protocols for pre- & post-treatment of IV patients. Protocols included: Hiring of certified nurses, creation of customer treatment education/training material, and establishment of in-home client booking process to match certified providers with customers.
- Omni-Channel Product Marketing: Responsible for the creation and implementation of company's customer acquisition and retention strategy through omni-channel marketing and advertising (email and social-twitter, Facebook, Instagram).

## Ochsner Health

### Physician Liaison and COVID-19 First Responder

March 2020 - July 2021 (1 year 5 months)

Greater New Orleans Region

- COVID-19 First Responder and Vaccine administrator: Active first responder on high-risk hospital floors and COVID-19 call-center during the peak period of COVID-19 pandemic. Responsibilities included advisement and triaging concerned community members on COVID protocol, symptoms, sick contacts; including COVID-19 vaccine administration in NOLA
- Patient Management: Responsible for leading full patient care (consultation, labs, imaging, treatment results, etc.) through collaboration/coordination with internal team (attending physician, advanced practice providers, residents) and patient's family members

## CALIFORNIA EMERGENCY PHYSICIANS

### Medical Scribe (St Agnes Hospital)

March 2014 - May 2016 (2 years 3 months)

Washington DC-Baltimore Area

- Documenting provider-patient interaction and diagnostic work-up
- Providing physicians with patient updates
- Evaluating charts for accurate and complete documentation

## Education

The University of Queensland

Doctor of Medicine - MD, Medicine · (2017 - 2021)

University of Maryland Baltimore County

Bachelor of Science - BS, Psychology and Biology · (2009 - 2013)

University of Maryland Baltimore County