

# Way of Being

## Profit and Loss

January - December 2021

	TOTAL
Income	
Sales of Product Income	117,781.92
Uncategorized Income	800.01
<b>Total Income</b>	<b>\$118,581.93</b>
Cost of Goods Sold	
Cost of Goods Sold	69,652.60
Shipping	8,453.17
<b>Total Cost of Goods Sold</b>	<b>\$78,105.77</b>
<b>GROSS PROFIT</b>	<b>\$40,476.16</b>
Expenses	
Advertising & Marketing	11,495.59
Bank Charges & Fees	135.00
Car & Truck	685.55
Charitable Contributions	1,950.72
Insurance	1,279.00
Legal & Professional Services	1,625.20
Meals & Entertainment	295.50
Office Supplies & Software	5,329.27
Other Business Expenses	58.47
Rent & Lease	3,600.00
Supplies & Materials	3,591.23
Taxes & Licenses	620.12
Uncategorized Expense	160.00
<b>Total Expenses</b>	<b>\$30,825.65</b>
<b>NET OPERATING INCOME</b>	<b>\$9,650.51</b>
<b>NET INCOME</b>	<b>\$9,650.51</b>

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## Balance Sheet

As of December 31, 2021

	TOTAL
<b>ASSETS</b>	
Current Assets	
Bank Accounts	
Good Intent Checking	9,746.18
<b>Total Bank Accounts</b>	<b>\$9,746.18</b>
Other Current Assets	
Inventory	240.00
Uncategorized Asset - do not use	100.00
<b>Total Other Current Assets</b>	<b>\$340.00</b>
<b>Total Current Assets</b>	<b>\$10,086.18</b>
<b>TOTAL ASSETS</b>	<b>\$10,086.18</b>
<b>LIABILITIES AND EQUITY</b>	
Liabilities	
<b>Total Liabilities</b>	
Equity	
Opening Balance Equity	100.00
Owner's Investment	14,303.00
Retained Earnings	-13,967.33
Net Income	9,650.51
<b>Total Equity</b>	<b>\$10,086.18</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$10,086.18</b>

**Way of Being**  
**Statement of Cash Flows**  
January - December 2021

	TOTAL
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OPERATING ACTIVITIES	
Net Income	9,650.51
Adjustments to reconcile Net Income to Net Cash provided by operations:	
Inventory	-240.00
Uncategorized Asset - do not use	-100.00
<b>Total Adjustments to reconcile Net Income to Net Cash provided by operations:</b>	<b>-340.00</b>
<b>Net cash provided by operating activities</b>	<b>\$9,310.51</b>
FINANCING ACTIVITIES	
Owner's Investment	-10,697.00
<b>Net cash provided by financing activities</b>	<b>\$ -10,697.00</b>
NET CASH INCREASE FOR PERIOD	<b>\$ -1,386.49</b>
Cash at beginning of period	11,132.67
<b>CASH AT END OF PERIOD</b>	<b>\$9,746.18</b>
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