

Contact

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Top Skills

Valuation
Start-ups
Due Diligence

Joe Maxwell

FinTech VC
Nashville, Tennessee, United States

Summary

FINTOP Capital (<https://www.fintopcapital.com/>) is a venture capital firm managed by a team of seasoned operators. We know what it takes to start, grow, and exit a successful company, and are harnessing that knowledge to develop the next generation of great entrepreneurs.

As Managing Partner of FINTOP, I look for B2B service-enabled SaaS and software companies with a product in the market and a minimum of \$1.5M in annual recurring revenues. The Fund focuses on companies in the following verticals:

- Payments
- Private capital markets
- Asset/wealth management
- Banking infrastructure
- Security and fraud
- Enterprise software

Experience

FINTOP Capital
Managing Partner
January 2016 - Present (7 years 11 months)
Greater Nashville Area, TN

Ampersand, Inc.
Board Member
October 2023 - Present (2 months)
Greater Milwaukee

Strategic Risk Associates
Board Member
November 2022 - Present (1 year 1 month)
Richmond, Virginia,

Amaryllis

Board Member

May 2022 - Present (1 year 7 months)

Tel Aviv, Israel

Health Here

Board Member

November 2021 - Present (2 years 1 month)

Nashville, Tennessee, United States

Thread Bank

Chairman

May 2021 - Present (2 years 7 months)

Brentwood, Tennessee, United States

InsurePay

Board Member

January 2021 - Present (2 years 11 months)

Franklin, Tennessee

Fresh Technology, Inc.

Board Member

July 2020 - Present (3 years 5 months)

Nashville, Tennessee, United States

FinMkt

Board Member

August 2019 - Present (4 years 4 months)

Greater New York City Area

FISPAN

Board Member

September 2018 - Present (5 years 3 months)

Vancouver, Canada Area

Numerated

Board Member

May 2017 - Present (6 years 7 months)

Greater Boston Area

Core10

Board Member

September 2016 - Present (7 years 3 months)

Nashville, TN and Huntington, WV

YPO

Gold Member

January 2005 - Present (18 years 11 months)

Southern 7

Freight Science

Board Member

April 2022 - November 2023 (1 year 8 months)

St Louis, Missouri, United States

myDigitalOffice

Board Member

July 2019 - January 2022 (2 years 7 months)

Bethesda, Maryland

LegacyShield

Board Member

May 2018 - July 2021 (3 years 3 months)

Jacksonville, Florida Area

Beanworks Solutions Inc.

Board Member

June 2018 - March 2021 (2 years 10 months)

Vancouver, Canada Area

Kindful

Board Member

September 2016 - December 2020 (4 years 4 months)

DealCloud

Board Member

August 2016 - August 2018 (2 years 1 month)

Charlotte, North Carolina Area

Wealth Access, Inc.

Board Member

December 2013 - August 2018 (4 years 9 months)

Greater Nashville Area, TN

CloudBeds

Board Member

December 2013 - May 2017 (3 years 6 months)

Greater San Diego Area

Jamplify

Board Member

February 2013 - October 2016 (3 years 9 months)

Greater New York City Area

Ipreo

Managing Director

November 2014 - December 2015 (1 year 2 months)

Greater Nashville Area, TN

Ipreo, formerly Shareholder InSite, Inc.

Chairman and CEO

March 2009 - December 2015 (6 years 10 months)

Nashville, Boulder, San Francisco

Shareholder InSite is the premier provider of shareholder management solutions to portfolio companies and their investors. Delivered as a SaaS solution, the robust administrative and analytic tools support the entire capital lifecycle for organizations and venture portfolios by:

- Establishing a single, audited account of company ownership for all stakeholders
- Simplifying option plan administration, management and reporting
- Presenting personal outcomes to each owner for any valuation and ownership structure
- Accurately reporting on the dilutive impact of a proposed liquidity event on each owners interest regardless of security type across a pool
- Providing an accurate and current account of ownership interest for due diligence and audits

Beacon Technologies

Chairman

2007 - December 2015 (8 years)

Greater Nashville Area, TN

Independence Trust Company

Board Member

January 2009 - February 2013 (4 years 2 months)

Franklin, TN

Mobular Technologies

Board Member

2001 - 2013 (12 years)

Huntsville, Alabama Area

FabSol LLC.

Board Member

December 2008 - December 2012 (4 years 1 month)

Cadiz, KY

Interactive Advisory Software

Board Member

2009 - September 2012 (3 years)

Greater Atlanta Area

Investment Scorecard

Founder - CEO

1995 - 2008 (13 years)

Greater Nashville Area, TN

Vanderbilt Children's Hospital

Board Member

October 2001 - October 2007 (6 years 1 month)

Greater Nashville Area, TN

Education

Vanderbilt University - Owen Graduate School of Management

MBA, Finance and Entrepreneurship · (1993 - 1994)

Denison University

BA, Spanish, Philosophy · (1986 - 1990)