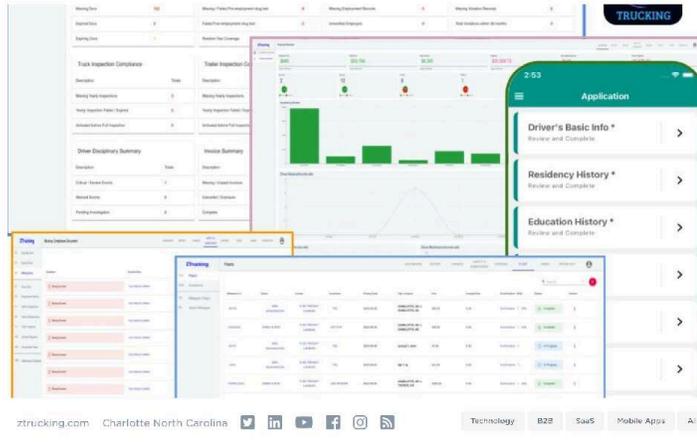


Boosting Trucking Businesses: AI-Driven Time & Cost Savings for Enhanced Compliance & Growth



LEAD INVESTOR

Yordanos Alemu

As a leading investor, I champion the evolution and modernization of traditional sectors. ZTrucking embodies this spirit of change in the trucking industry, utilizing cutting-edge AI-driven automation. ZTrucking has successfully created an all-encompassing carrier management software solution, integrating critical factors such as FMCSA safety monitoring, digital document management, cost-efficiency, and a user-friendly interface. This software allows even individual operators to manage and optimize their trucking operations effectively, making it an indispensable tool for small businesses. One of the key factors in my investment decision is the commendable execution by the founder. From bootstrapping the software to serving recurring customers, the founder has demonstrated consistency and deliverability, offering a pivotal solution for small businesses that rely on this platform. Having successfully passed all stages of software development, ZTrucking is now at a pivotal stage of growth, showcasing its scalability and future potential. In summary, ZTrucking is more than just a concept; it is a market-validated solution currently in its growth phase. This venture represents a transformative approach within the trucking industry and offers an enticing investment opportunity for general investors looking to support a burgeoning, growth-stage startup.

Invested \$10,000 this round

Highlights

- 1 Founder with MSc in Computer Science, ex-Google former small carrier owner (5 trucks)
- 2 The software is already in production, generating revenue.
- 3 Revolutionize the trucking industry with AI-based FMCSA audits for FMCSA compliance.
- 4 Strong potential for growth and scalability, Superb market fit with SAM over 470K , TAM Over 2M
- 5 Due to its low-cost software production, investors' funds will go to business growth.
- 6 Ztrucking empowers small trucking businesses for efficient & safe operations, benefiting our economy
- 7 Ztrucking holds a potential customer database of over 2 million contacts, without guarantee.

Our Team

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Estifanos G Founder / CTO
The development and implementation of an AI-powered software solution currently enhancing operations for paying customers in the freight industry.
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Satish Chitupolu Security Specialist
An engineer with comprehensive skills and specialization in cloud security.
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Jay "JT" Santana Product Marketing Manager
Marketing expert with a Master's in Marketing. Co-Founder of Administrative Greatness & My AG Social, empowering organizations with business solutions and social media management. Worked on Obama's social media during US Senate and Presidential campaigns.

Pitch







Problem

(Small carriers struggle)

- ✘ **High Safety Score/risk of closure.** Over 85% of small trucking companies face closure, merger, or company restart, under a different name, perpetuating a cycle of closures.
- \$ **High management expenses.** Typically a 3-person job, these positions warrant an average net income of **7K/month**
- ⚙️ **Complexity.** On average **20+** systems or services, are utilized to run a carrier business and sort **thousands** of records

Our Mission

We strive to support small carriers in a highly-regulated, competitive market by providing a safety-centric carrier management system, ultimately breaking the cycle of high safety scores followed by company restarts and repetition that hinders growth.



Our Solution



Integrated FMCSA safety monitoring



Turn into AI-driven single-person operation

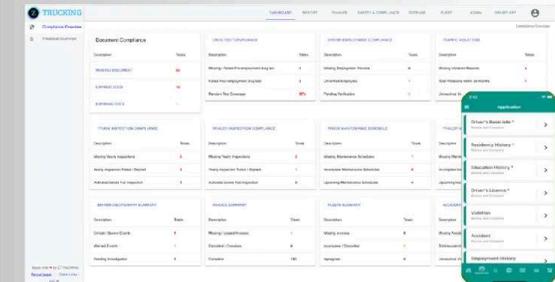


Streamlined & centralized digital record keeping

Demo Available - Software is live with recurring customers

The Product

Carrier dashboard / Driver App



The screenshot displays a comprehensive dashboard with multiple sections:

- Business Compliance:** Includes sections for Driver's License Compliance, Vehicle Registration Compliance, and Driver's License Compliance.
- Vehicle Compliance:** Lists vehicle details such as VIN, Make, Model, Year, and Status.
- Driver's License Compliance:** Lists driver information including Name, License Number, and Status.
- Operational Metrics:** Shows various performance indicators and alerts.

The Product

Features/Benefits



AI-driven routine FMCSA compliance audit management



Cloud-based company asset record and document storage & organization

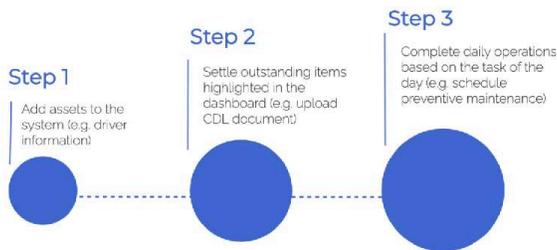


Automated scheduling and notifications for vital carrier operational and safety events



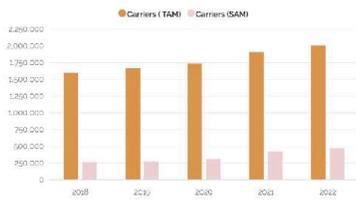
Unified information hub for dispatchers, safety managers, and accountants

The Product



Market Growth Trend

5 Years TAM & SAM Trend | Carriers



472K
Interstate up to 10 fleets

Revenue Model

Monthly Subscription

\$49.99
per month

Owner-Operator

\$99.99
per month

Small Fleet

Competitors

Safety / Streamline / Affordability

	ZTrucking	Pro-Transport	OnFleet	Trucking Office
FMCSA Compliance	★			

FMCSA Compliance	👍			
Smart Documentation	👍			
Streamlining	👍	👍	👍	👍
Minimum Trucks	1	1	5	1
Avg Pricing 8 Trucks / Month	99	175 - 375	500+	110 - 235

Competitive Advantages

- FMCSA compliant at the core with periodic FMCSA mock audits
- Small carrier focus
- Single-person operation friendly
- AI-powered, intuitive interface
- Background task-intensive autopilot management with appropriate alerts and notifications
- Smart document and record organization for tracking mandatory driver, truck, trailer, company, and miscellaneous documents
- Cost-effective solution
- Competitive market advantage

FMCSA Safety AI-driven
 Small Carrier-tailored System
 Affordable

Potential Outcomes

- Early Exit**
Strategic acquisition by larger company for early exit.
- Achievable Outcome**
Raise Series-A by Jan 2025
- Optimal Outcome**
Assist global trucking businesses, leading to successful IPO

Forward-looking financials are projections and not guaranteed.

Meet the Founder

Estifanos, BS/MS in Computer Science

Founder
CTO / ZTRUCKING

2011 Full Stack Engineer, Google
2017 Software Architecture, helped a startup raise \$5M
2019 Carrier owner / Safety Manager
2022 Founder CTO / ZTRUCKING

Thank You!

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