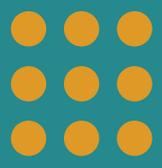
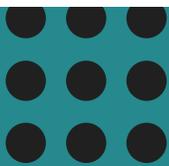


THE CUBE

work + play + grow





75%

OF ENTREPRENEURS ARE PARENTS

Did you know?



The Problem



Yearly parents spend, on average, \$15,000 on childcare. Parents also struggle with finding quality childcare facilities that are affordable. Being a mom (or dad) entrepreneur means you have to decide whether you will invest \$15,000 in your business or childcare.



Our Solution

We are the only membership based black woman-owned coworking space that provides pay as you go babysitting services with socially relevant education in the United States. The key differentiator is that we not only support our community, but we provide a form of childcare with grandparents being the babysitter.



Our Solution



“

Discovering The Cube Cowork Has been my saving grace. Since becoming a member 6 years ago, I have been able to **TRIPLE** my income. I cringed at leaving my new baby at a daycare and knowing my baby is in the next room while I work is therapeutic

-Anna Grace Paulovkin



Why The Cube COWORK?

Creating Generational Wealth

On-site babysitting services

Keeping senior citizens "young"



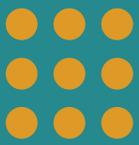
Our Secret Sauce

TOTAL ADDRESSABLE MARKET



| TAM | Low | High |
|---------------------------------------|-----------|--------------|
| Potential Customers (Maryland) | 1240 (4%) | 2766 (2%) |
| Average Revenue per customer per year | \$420 | \$8340 |
| TAM (\$) | \$520,800 | \$23,068,440 |

Source: <https://womenbusinesscenterofmaryland.com/capitalenterprises.org/women-entrepreneurs/women-owned-business-facts/>



SALES AND MARKETING

Partners



Features





The Cube Cowork Team



DR. TAMMIRA LUCAS

CEO

Doctor in Business

11+ years of business experience



TEKESHA JAMISON

CEO

25+ years in operations and
management



OMAR MUHAMMAD

Advisor

30+ Years as a business advisor



Our Competitors

| | The Cube Cowork | Spark Baltimore | Perfect Office Solutions | Impact Hub |
|----------------------------|-----------------|-----------------|--------------------------|------------|
| Onsite Babysitting service | X | | | |
| Private offices | X | X | X | X |
| Event Space/meeting rooms | X | X | X | X |
| Coworking memberships | X | X | X | X |
| Content Creation areas | X | | | |

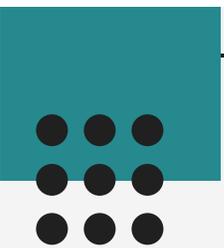
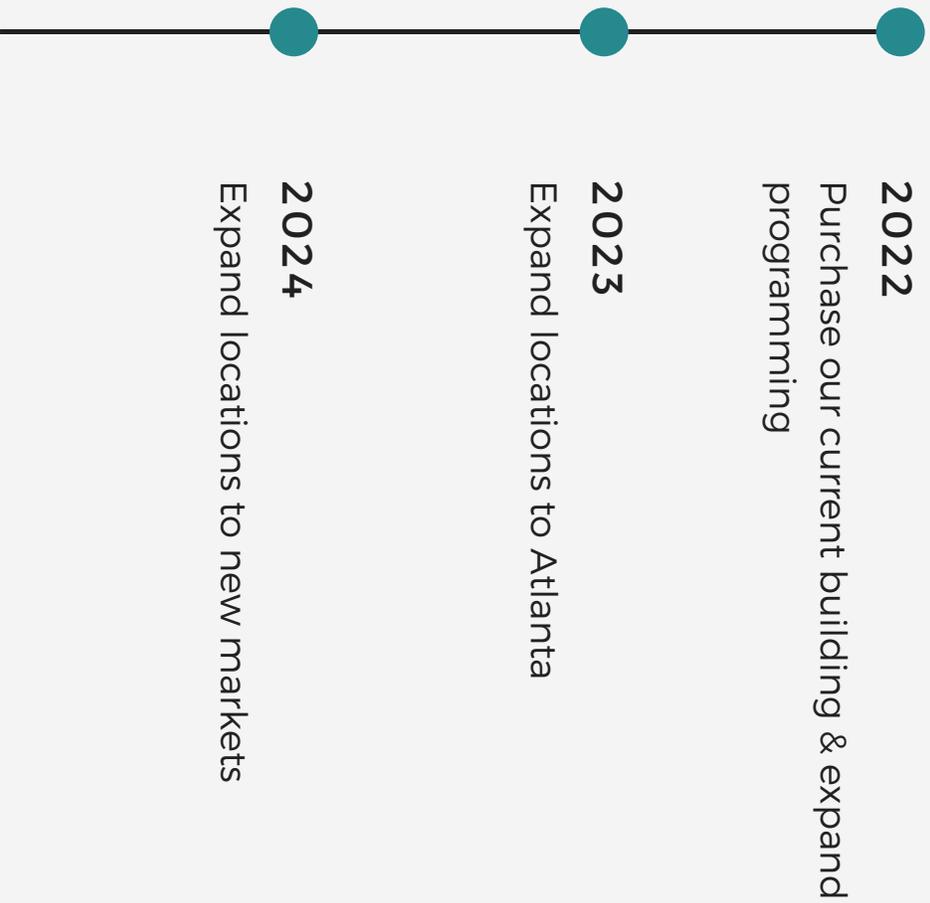
Financial Summary



| | 2021 | 2022 | 2023 (projections) |
|-------------------|---------------|-----------|--------------------|
| Sales Bookings | \$192,211,400 | \$384,422 | \$768,844 |
| Number of members | 150 | 300 | 475 |



Growth Plan





MILESTONES

**What have we
accomplished over the
last 5-years?**

SEPTEMBER 2016

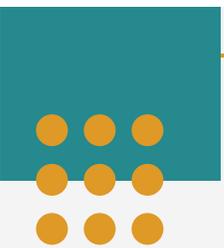
The Cube Cowork launched in a 1200 square foot building. 25 members

APRIL 2021

Expanded to 15,000 Square feet - 17 office spaces, 3 meeting rooms, larger play area, and event space. 150 members

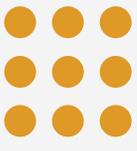
SEPTEMBER 2022

Purchase the building of The Cube Cowork with members owning some interest.





INVEST IN THE CUBE
WE ARE RAISING
\$1.4 MILLION



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**Get In Touch
With Us**

