Mise

Profit and Loss

January - December 2022

	Total	
Income		
Direct Sales		207,983.63
Refunds & Adjustments		-22,501.18
Shipping Income		1,140.00
Total Income	\$	186,622.45
Cost of Goods Sold		
Cost of goods sold		0.00
3PL		34,090.00
Affiliate Commissions		893.75
Duty		15,486.50
Equipment rental		189.53
Material Costs		32,643.55
Merchant Service Fees		9,667.49
Shipping		45,748.08
Subcontractor expenses		12,055.54
Total Cost of goods sold	\$	150,774.44
Total Cost of Goods Sold	\$	150,774.44
Gross Profit	\$	35,848.01
Expenses		
Advertising & Marketing		23,466.88
Bank fees & service charges		471.18
Business licences		100.00
Charitable Contributions		1,000.00
Contract labor		14,112.29
Customer Service		180.01
Employee benefits		
Worker's compensation insurance		244.78
Total Employee benefits	\$	244.78
Events		1,626.57
Insurance		6,188.21
Interest paid		1,220.87
Business loan interest		6,218.17
Credit card interest		700.53
Total Interest paid	\$	8,139.57
Legal & Professional		
Accounting Services		21,000.00
Legal Services		1,481.25
Total Legal & Professional	\$	22,481.25
Meals		3,853.35
Meals with clients		2,230.02
Travel meals		556.65
Total Meals	\$	6,640.02

Memberships & subscriptions		217.00
Merchant account fees		13.86
Office supplies		532.30
Parking & tolls		289.78
Payroll expenses		
Payroll services		801.49
Wages		89,711.54
Total Payroll expenses	\$	90,513.03
QuickBooks Payments Fees		85.25
Reimbursements		122.45
Rent		170.00
Shipping & postage		1,116.87
Social Management & Copywriting		6,250.00
Software		3,729.50
Subcontractor Expenses		
Design Fees		9,998.12
PR Retainer		25,000.00
Returns Management		5,405.58
Total Subcontractor Expenses	\$	40,403.70
Supplies		2,823.81
Taxes paid		
Payroll taxes		8,787.13
Total Taxes paid	\$	8,787.13
Travel		4,261.62
Total Expenses	\$	243,967.06
Net Operating Income	-\$	208,119.05
Other Income		
Other income		2,500.00
Total Other Income	\$	2,500.00
Net Other Income	\$	2,500.00
Net Income	-\$	205,619.05

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Mise

Balance Sheet

As of December 31, 2022

		Total
ASSETS		
Current Assets		
Bank Accounts		
Chase Business Checking		64,749.43
Paypal Clearing		1,725.18
Shopify Clearing		9,656.91
Total Bank Accounts	\$	76,131.52
Total Current Assets	\$	76,131.52
Fixed Assets		
Fixed Assets		
Accumulated Depreciation		-6,849.99
Computer Equipment		6,691.99
Furniture		1,257.00
Total Fixed Assets	\$	1,099.00
Inventory		121,599.42
Tooling		20,636.14
Total Fixed Assets	\$	143,334.56
TOTAL ASSETS	\$	219,466.08
LIABILITIES AND EQUITY		
Liabilities		
Current Liabilities		
Credit Cards		
Chase Ink		-608.67
Chase CC - Erik		26,997.78
Chase CC Haehee		6,964.77
Total Chase Ink	\$	33,353.88
Total Credit Cards	\$	33,353.88
Other Current Liabilities		
California Department of Tax and Fee Administration Payable		2,496.68
Total Other Current Liabilities	\$	2,496.68
Total Current Liabilities	\$	35,850.56
Long-Term Liabilities		
Due to Studio Noyes - Chase LOC		49,364.52
MESO Loan		141,248.57
Total Long-Term Liabilities	\$	190,613.09
Total Liabilities	\$	226,463.65
Equity		
Owner draws		-2,409.91
Owner investments		341,237.03
Retained Earnings		-140,205.64
Net Income		-205,619.05
Total Equity	-\$	6,997.57
TOTAL LIABILITIES AND EQUITY	\$	219,466.08

Mise Statement of Cash Flows

January - December 2022

	Total	
OPERATING ACTIVITIES		
Net Income		-205,619.05
Adjustments to reconcile Net Income to Net Cash provided by operations:		
Fixed Assets:Accumulated Depreciation		6,849.99
Chase Ink		-608.67
Chase Ink:Chase CC - Erik		13,697.47
Chase Ink:Chase CC Haehee		6,964.77
California Department of Tax and Fee Administration Payable		2,496.68
Depreciation Expense		6,850.00
Total Adjustments to reconcile Net Income to Net Cash provided by operations:	\$	36,250.24
Net cash provided by operating activities	-\$	169,368.81
INVESTING ACTIVITIES		
Fixed Assets:Computer Equipment		-1,099.00
Inventory		-121,599.42
Tooling		-20,636.14
Net cash provided by investing activities	-\$	143,334.56
FINANCING ACTIVITIES		
Due to Studio Noyes - Chase LOC		49,364.52
MESO Loan		141,248.57
Owner investments		155,636.14
Retained Earnings		-6,849.99
Net cash provided by financing activities	\$	339,399.24
Net cash increase for period	\$	26,695.87
Cash at beginning of period		49,435.65
Cash at end of period	\$	76,131.52

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