## Mise <br> Profit and Loss

January - December 2022

|  |  | Total |
| :---: | :---: | :---: |
| Income |  |  |
| Direct Sales |  | 207,983.63 |
| Refunds \& Adjustments |  | -22,501.18 |
| Shipping Income |  | 1,140.00 |
| Total Income | \$ | 186,622.45 |
| Cost of Goods Sold |  |  |
| Cost of goods sold |  | 0.00 |
| 3PL |  | 34,090.00 |
| Affiliate Commissions |  | 893.75 |
| Duty |  | 15,486.50 |
| Equipment rental |  | 189.53 |
| Material Costs |  | 32,643.55 |
| Merchant Service Fees |  | 9,667.49 |
| Shipping |  | 45,748.08 |
| Subcontractor expenses |  | 12,055.54 |
| Total Cost of goods sold | \$ | 150,774.44 |
| Total Cost of Goods Sold | \$ | 150,774.44 |
| Gross Profit | \$ | 35,848.01 |
| Expenses |  |  |
| Advertising \& Marketing |  | 23,466.88 |
| Bank fees \& service charges |  | 471.18 |
| Business licences |  | 100.00 |
| Charitable Contributions |  | 1,000.00 |
| Contract labor |  | 14,112.29 |
| Customer Service |  | 180.01 |
| Employee benefits |  |  |
| Worker's compensation insurance |  | 244.78 |
| Total Employee benefits | \$ | 244.78 |
| Events |  | 1,626.57 |
| Insurance |  | 6,188.21 |
| Interest paid |  | 1,220.87 |
| Business loan interest |  | 6,218.17 |
| Credit card interest |  | 700.53 |
| Total Interest paid | \$ | 8,139.57 |
| Legal \& Professional |  |  |
| Accounting Services |  | 21,000.00 |
| Legal Services |  | 1,481.25 |
| Total Legal \& Professional | \$ | 22,481.25 |
| Meals |  | 3,853.35 |
| Meals with clients |  | 2,230.02 |
| Travel meals |  | 556.65 |
| Total Meals | \$ | 6,640.02 |


| Memberships \& subscriptions |  | 217.00 |
| :---: | :---: | :---: |
| Merchant account fees |  | 13.86 |
| Office supplies |  | 532.30 |
| Parking \& tolls |  | 289.78 |
| Payroll expenses |  |  |
| Payroll services |  | 801.49 |
| Wages |  | 89,711.54 |
| Total Payroll expenses | \$ | 90,513.03 |
| QuickBooks Payments Fees |  | 85.25 |
| Reimbursements |  | 122.45 |
| Rent |  | 170.00 |
| Shipping \& postage |  | 1,116.87 |
| Social Management \& Copywriting |  | 6,250.00 |
| Software |  | 3,729.50 |
| Subcontractor Expenses |  |  |
| Design Fees |  | 9,998.12 |
| PR Retainer |  | 25,000.00 |
| Returns Management |  | 5,405.58 |
| Total Subcontractor Expenses | \$ | 40,403.70 |
| Supplies |  | 2,823.81 |
| Taxes paid |  |  |
| Payroll taxes |  | 8,787.13 |
| Total Taxes paid | \$ | 8,787.13 |
| Travel |  | 4,261.62 |
| Total Expenses | \$ | 243,967.06 |
| Net Operating Income | -\$ | 208,119.05 |
| Other Income |  |  |
| Other income |  | 2,500.00 |
| Total Other Income | \$ | 2,500.00 |
| Net Other Income | \$ | 2,500.00 |
| Net Income | -\$ | 205,619.05 |

## Mise <br> Balance Sheet <br> As of December 31, 2022

|  | Total |  |
| :---: | :---: | :---: |
| ASSETS |  |  |
| Current Assets |  |  |
| Bank Accounts |  |  |
| Chase Business Checking |  | 64,749.43 |
| Paypal Clearing |  | 1,725.18 |
| Shopify Clearing |  | 9,656.91 |
| Total Bank Accounts | \$ | 76,131.52 |
| Total Current Assets | \$ | 76,131.52 |
| Fixed Assets |  |  |
| Fixed Assets |  |  |
| Accumulated Depreciation |  | -6,849.99 |
| Computer Equipment |  | 6,691.99 |
| Furniture |  | 1,257.00 |
| Total Fixed Assets | \$ | 1,099.00 |
| Inventory |  | 121,599.42 |
| Tooling |  | 20,636.14 |
| Total Fixed Assets | \$ | 143,334.56 |
| TOTAL ASSETS | \$ | 219,466.08 |
| LIABILITIES AND EQUITY |  |  |
| Liabilities |  |  |
| Current Liabilities |  |  |
| Credit Cards |  |  |
| Chase Ink |  | -608.67 |
| Chase CC - Erik |  | 26,997.78 |
| Chase CC Haehee |  | 6,964.77 |
| Total Chase Ink | \$ | 33,353.88 |
| Total Credit Cards | \$ | 33,353.88 |
| Other Current Liabilities |  |  |
| California Department of Tax and Fee Administration Payable |  | 2,496.68 |
| Total Other Current Liabilities | \$ | 2,496.68 |
| Total Current Liabilities | \$ | 35,850.56 |
| Long-Term Liabilities |  |  |
| Due to Studio Noyes - Chase LOC |  | 49,364.52 |
| MESO Loan |  | 141,248.57 |
| Total Long-Term Liabilities | \$ | 190,613.09 |
| Total Liabilities | \$ | 226,463.65 |
| Equity |  |  |
| Owner draws |  | -2,409.91 |
| Owner investments |  | 341,237.03 |
| Retained Earnings |  | -140,205.64 |
| Net Income |  | -205,619.05 |
| Total Equity | -\$ | 6,997.57 |
| TOTAL LIABILITIES AND EQUITY | \$ | 219,466.08 |

## Mise <br> Statement of Cash Flows

## January - December 2022

|  | Total |  |
| :---: | :---: | :---: |
| OPERATING ACTIVITIES |  |  |
| Net Income |  | -205,619.05 |
| Adjustments to reconcile Net Income to Net Cash provided by operations: |  |  |
| Fixed Assets:Accumulated Depreciation |  | 6,849.99 |
| Chase Ink |  | -608.67 |
| Chase Ink:Chase CC - Erik |  | 13,697.47 |
| Chase Ink:Chase CC Haehee |  | 6,964.77 |
| California Department of Tax and Fee Administration Payable |  | 2,496.68 |
| Depreciation Expense |  | 6,850.00 |
| Total Adjustments to reconcile Net Income to Net Cash provided by operations: | \$ | 36,250.24 |
| Net cash provided by operating activities | -\$ | 169,368.81 |
| INVESTING ACTIVITIES |  |  |
| Fixed Assets:Computer Equipment |  | -1,099.00 |
| Inventory |  | -121,599.42 |
| Tooling |  | -20,636.14 |
| Net cash provided by investing activities | -\$ | 143,334.56 |
| FINANCING ACTIVITIES |  |  |
| Due to Studio Noyes - Chase LOC |  | 49,364.52 |
| MESO Loan |  | 141,248.57 |
| Owner investments |  | 155,636.14 |
| Retained Earnings |  | -6,849.99 |
| Net cash provided by financing activities | \$ | 339,399.24 |
| Net cash increase for period | \$ | 26,695.87 |
| Cash at beginning of period |  | 49,435.65 |
| Cash at end of period | \$ | 76,131.52 |

