

# Financial Reports

Urban Agriculture, Inc.

For the period ended December 31, 2020

Prepared by

**Urban Agriculture, Inc.**

Prepared on

**October 5, 2022**

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## Letter of Introduction

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These financial statements are unaudited by any financial services or accounting firm. They are the product of the management team of Urban Agriculture, Inc., prepared in good faith in line with generally accepted accounting principles (“GAAP”).

# Balance Sheet

As of December 31, 2020

	Total
<b>ASSETS</b>	
<b>Current Assets</b>	
<b>Bank Accounts</b>	
Chase 0669	81,088.57
Savings 9318	9,058.33
Urban Agriculture Inc.	3,743.27
<b>Total Bank Accounts</b>	<b>93,890.17</b>
<b>Total Current Assets</b>	<b>93,890.17</b>
<b>Fixed Assets</b>	
Website Build	37,583.45
Accumulated Amortization - Website	-4,384.74
<b>Total Website Build</b>	<b>33,198.71</b>
<b>Total Fixed Assets</b>	<b>33,198.71</b>
<b>TOTAL ASSETS</b>	<b>\$127,088.88</b>
<b>LIABILITIES AND EQUITY</b>	
<b>Liabilities</b>	
<b>Current Liabilities</b>	
<b>Credit Cards</b>	
AE Plum Card 64009	1,874.85
Credit Card - Chase 5423	6,913.60
<b>Total Credit Cards</b>	<b>8,788.45</b>
<b>Other Current Liabilities</b>	
EIDL LOAN	2,000.00
Loan from Cambardella, LLC	3,621.12
Loan from Mario Cambardella	38,058.43
Sales Tax Payable	
Sales Tax Payable - QBO	822.50
Sales Tax Payable - Shopify	548.33
<b>Total Sales Tax Payable</b>	<b>1,370.83</b>
Shopify Capital Loan	8,793.48
<b>Total Other Current Liabilities</b>	<b>53,843.86</b>
<b>Total Current Liabilities</b>	<b>62,632.31</b>
<b>Long-Term Liabilities</b>	
Angel Investment	100,000.00
<b>Total Long-Term Liabilities</b>	<b>100,000.00</b>
<b>Total Liabilities</b>	<b>162,632.31</b>
<b>Equity</b>	
<b>Contributed Capital</b>	
Shareholder's Contributions	27,481.87
Shareholder's Distributions	-16,318.25
<b>Total Contributed Capital</b>	<b>11,163.62</b>

	<b>Total</b>
Opening Balance Equity	3,392.27
Retained Earnings	-37,092.06
Net Income	-13,007.26
<b>Total Equity</b>	<b>-35,543.43</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$127,088.88</b>

# Profit and Loss

January - December 2020

	<b>Total</b>
<b>INCOME</b>	
Design Income	28,167.11
Install Income	31,456.87
Plant Sales Income - Commercial	105,466.87
Plant Sales Income - Retail	158,300.06
Shipping Income	4,970.36
<b>Total Income</b>	<b>328,361.27</b>
<b>COST OF GOODS SOLD</b>	
Cost of Plant Sales	
Material Freight & Delivery Labor	36,126.60
Materials Costs	168,052.41
<b>Total Cost of Plant Sales</b>	<b>204,179.01</b>
Design Labor	20,879.42
<b>Total Cost of Goods Sold</b>	<b>225,058.43</b>
<b>GROSS PROFIT</b>	<b>103,302.84</b>
<b>EXPENSES</b>	
Accounting Fees	2,610.00
Advertising and Promotion	36,986.01
Auto and Truck Expenses	1,162.40
Bad Debts	500.00
Bank Fees	1,396.63
Computer and Internet Expenses	1,570.00
Consulting Fees	1,250.00
Donation	353.00
Dues & Subscriptions	8,720.36
Entertainment	34.45
Insurance Expense	3,598.50
Interest Expense	287.74
Legal	100.00
Marketing	8,106.25
Meals for Employees	2,389.75
Mileage Reimbursements	11,747.82
Office Expense	6,410.80
Postage and Delivery	342.16
QuickBooks Payments Fees	1,957.59
Rent Expense	7,925.00
Repairs and Maintenance	5,519.75
Software Fees	
Gusto Fees	496.00
Shopify Fees	6,369.64
<b>Total Software Fees</b>	<b>6,865.64</b>
Supplies	943.84

	<b>Total</b>
Tolls and Parking	41.50
Tools and Small Equipment	1,564.01
Uniforms	1,081.26
Utilities	99.91
<b>Total Expenses</b>	<b>113,564.37</b>
<b>NET OPERATING INCOME</b>	<b>-10,261.53</b>
<b>OTHER INCOME</b>	
Interest Earned	0.20
Other Income	150.00
Rebate Income	639.36
Rewards	849.45
<b>Total Other Income</b>	<b>1,639.01</b>
<b>OTHER EXPENSES</b>	
Amortization	4,384.74
<b>Total Other Expenses</b>	<b>4,384.74</b>
<b>NET OTHER INCOME</b>	<b>-2,745.73</b>
<b>NET INCOME</b>	<b>\$ -13,007.26</b>

# Statement of Cash Flows

January - December 2020

	<b>Total</b>
<b>OPERATING ACTIVITIES</b>	
Net Income	-19,645.04
Adjustments to reconcile Net Income to Net Cash provided by operations:	
Accounts Receivable	-15,755.29
Inventory	600.00
Website Build:Accumulated Amortization - Website	4,384.74
Accounts Payable	21,040.00
AE Plum Card 64009	-15,785.93
Credit Card - Chase 5423	-2,112.32
EIDL LOAN	2,000.00
Loan from Cambardella, LLC	850.00
Loan from Mario Cambardella	27,700.00
Sales Tax Payable:Sales Tax Payable - QBO	1,575.57
Sales Tax Payable:Sales Tax Payable - Shopify	548.33
Shopify Capital Loan	8,793.48
<b>Total Adjustments to reconcile Net Income to Net Cash provided by operations:</b>	<b>33,838.58</b>
<b>Net cash provided by operating activities</b>	<b>14,193.54</b>
<b>INVESTING ACTIVITIES</b>	
Accumulated Depreciation	-514.44
Furniture and Equipment	370.00
UAI BUILD:Landscape Sm. Equipment	678.00
Website Build	-37,583.45
<b>Net cash provided by investing activities</b>	<b>-37,049.89</b>
<b>FINANCING ACTIVITIES</b>	
Angel Investment	100,000.00
Contributed Capital:Shareholder's Contributions	27,481.87
Contributed Capital:Shareholder's Distributions	-26,425.11
Opening Balance Equity	11,944.72
<b>Net cash provided by financing activities</b>	<b>113,001.48</b>
<b>NET CASH INCREASE FOR PERIOD</b>	<b>90,145.13</b>
Cash at beginning of period	3,745.04
<b>CASH AT END OF PERIOD</b>	<b>\$93,890.17</b>

# Statement of Equity

January - December 2020

		Total
	Jan - Dec 2020	Jan - Dec 2020 (YTD)
<b>ASSETS</b>		
<b>TOTAL ASSETS</b>		
<b>LIABILITIES AND EQUITY</b>		
<b>Liabilities</b>		
<b>Total Liabilities</b>		
<b>Equity</b>		
Contributed Capital		
Shareholder's Contributions	27,481.87	27,481.87
Shareholder's Distributions	-26,425.11	-26,425.11
<b>Total Contributed Capital</b>	<b>1,056.76</b>	<b>1,056.76</b>
Retained Earnings		
Net Income		
<b>Total Equity</b>	<b>1,056.76</b>	<b>1,056.76</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$1,056.76</b>	<b>\$1,056.76</b>

# Notes to Financial Statements

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Urban Agriculture, Inc.

## 1. Organization and Nature of Business

Urban Agriculture, Inc was incorporated in the State of Georgia on April 2nd, 2012. The business began operations in 2012.

## 2. Summary of Significant Accounting Policies

### Basis of Accounting

The financial statements are prepared in good faith and, to the best of our ability, in conformity with U.S. generally accepted accounting principles ("GAAP"). All included financial statements are in cash basis.

## 3. Subsequent Events

Subsequent events have been evaluated through October 5th, 2022, the date the financial statements were written.

### Loans

Loans and investments included on balance sheet.