### Profit and Loss

### January - December 2021

|  | TOTAL         |
|--|---------------|
| Income   |               |
| Discounts/Refunds Given                            | 28.42         |
| Sales  | 600.38        |
| Sales of Product Income                            | 1,423.49      |
| Sales of Product Income - Distribution             | 1,665.60      |
| Sales of Product Income - Retail/Direct/E-commerce | 1,587.02      |
| Sales of Product Income - White Label              | 755.75        |
| Sales of Product Income - Wholesale                | 4,692.37      |
| Shipping Income                                    | 71.14         |
| Uncategorized Income                               | 0.00          |
| Total Income                                       | \$10,824.17   |
| Cost of Goods Sold                                 |               |
| Cost of Goods Sold                                 | 0.00          |
| Cost of Goods Sold - Ingredients                   | 3,989.45      |
| Cost of Goods Sold - Packaging                     | 3,359.71      |
| Cost of Goods Sold - White Label                   | 886.40        |
| Shipping, Freight & Delivery - COS                 | 779.42        |
| Total Cost of Goods Sold                           | \$9,014.98    |
| GROSS PROFIT                                       | \$1,809.19    |
| Expenses   |               |
| Advertising & Marketing                            | 686.40        |
| Bank Charges & Fees                                | 117.12        |
| Insurance  | 324.35        |
| Job Supplies                                       | 2,474.46      |
| Legal & Professional Services                      | 0.00          |
| Office Supplies & Software                         | 1,119.89      |
| Other Business Expenses                            | 0.00          |
| QuickBooks Payments Fees                           | 30.81         |
| Rent & Lease                                       | 2,845.00      |
| Taxes & Licenses                                   | 1,905.98      |
| Travel   | 1,977.82      |
| Utilities  | 1,210.10      |
| Total Expenses                                     | \$12,691.93   |
| NET OPERATING INCOME                               | \$ -10,882.74 |
| Other Expenses                                     |               |
| Home Office  | 0.00          |
| Media  | 0.00          |
| Total Other Expenses                               | \$0.00        |
| NET OTHER INCOME                                   | \$0.00        |
| NET INCOME   | \$ -10,882.74 |

### **Balance Sheet**

#### As of December 31, 2021

|   | TOTAL       |
|---|-------------|
| ASSETS                                  |             |
| Current Assets                          |             |
| Bank Accounts                           |             |
| Money Out (7063)                        | 13,031.03   |
| QuickBooks Checking Account             | 0.00        |
| Total Bank Accounts                     | \$13,031.03 |
| Accounts Receivable                     |             |
| Accounts Receivable (A/R)               | 3,175.20    |
| Total Accounts Receivable               | \$3,175.20  |
| Other Current Assets                    |             |
| Inventory Asset                         | 3,000.00    |
| Undeposited Funds                       | 0.00        |
| Total Other Current Assets              | \$3,000.00  |
| Total Current Assets                    | \$19,206.23 |
| TOTAL ASSETS                            | \$19,206.23 |
| LIABILITIES AND EQUITY                  |             |
| Liabilities                             |             |
| Current Liabilities                     |             |
| Credit Cards                            |             |
| Credit Card Payment OWLIE               | 0.00        |
| Quickbooks Capital                      | 0.00        |
| Total Credit Cards                      | \$0.00      |
| Other Current Liabilities               |             |
| District of Columbia Treasurer Payable  | 0.00        |
| Out Of Scope Agency Payable             | 0.00        |
| Quickbooks Capital Payment              | 0.00        |
| Virginia Department of Taxation Payable | 0.00        |
| Total Other Current Liabilities         | \$0.00      |
| Total Current Liabilities               | \$0.00      |
| Long-Term Liabilities                   |             |
| Other Long Term Liabilities - Owlie CC  | 0.00        |
| Total Long-Term Liabilities             | \$0.00      |
| Total Liabilities                       | \$0.00      |
| Equity                                  |             |
| Opening Balance Equity                  | 0.00        |
| Partner's Equity                        | 30,088.97   |
| Partner's Pay & Personal Expenses       | 0.00        |
| Total Partner's Equity                  | 30,088.97   |
| Partner's Equity Contribution           | 0.00        |

## Balance Sheet As of December 31, 2021

|                              | TOTAL       |
|------------------------------|-------------|
| Retained Earnings            |             |
| Net Income                   | -10,882.74  |
| Total Equity                 | \$19,206.23 |
| TOTAL LIABILITIES AND EQUITY | \$19,206.23 |

### Statement of Cash Flows

January - December 2021

|   | TOTAL         |
|---|---------------|
| OPERATING ACTIVITIES  |               |
| Net Income  | -10,882.74    |
| Adjustments to reconcile Net Income to Net Cash provided by operations:       |               |
| Accounts Receivable (A/R)   | -3,175.20     |
| Inventory Asset   | -3,000.00     |
| Credit Card Payment OWLIE   | 0.00          |
| Quickbooks Capital  | 0.00          |
| District of Columbia Treasurer Payable  | 0.00          |
| Out Of Scope Agency Payable   | 0.00          |
| Quickbooks Capital Payment  | 0.00          |
| Virginia Department of Taxation Payable                                       | 0.00          |
| Total Adjustments to reconcile Net Income to Net Cash provided by operations: | -6,175.20     |
| Net cash provided by operating activities                                     | \$ -17,057.94 |
| FINANCING ACTIVITIES  |               |
| Other Long Term Liabilities - Owlie CC  | 0.00          |
| Opening Balance Equity  | 0.00          |
| Partner's Equity  | 30,088.97     |
| Partner's Equity:Partner's Pay & Personal Expenses                            | 0.00          |
| Partner's Equity Contribution   | 0.00          |
| Net cash provided by financing activities                                     | \$30,088.97   |
| NET CASH INCREASE FOR PERIOD  | \$13,031.03   |
| CASH AT END OF PERIOD   | \$13,031.03   |