

The Company

Durable Sustainability, Inc is a minority owned company with the focus on technology, to bring scalable solutions to the critical energy infrastructure problem for electric car dealers. In 18 years the EV charging infrastructure demand at car dealerships will become a \$876 Billion industry by 2040.

Speed-to-market and scalability is the key to winning the red-hot electric car EV infrastructure race.

Industry Problems

Laws & Regs

New laws and regulations have pushed for a change from fossil fuels to electric cars. Manufacturers are producing electric vehicles and sending them to thousands of dealerships.

High Demand

Charging large volumes of EVs creates an extreme demand requiring 1,000s of charging stations at dealerships. Today only I in every 31 US dealers have a charging station.

By 2030 there will be millions of New Electric cars at dealerships across America with little ability to charge them.

Our Solution

Durable has selected the EV car dealership market as the most critical point of market entry and has streamlined a start-to-finish process to capture a major share of the market to electrify dealerships *Quickly*.

How We Make Money

Durable is the only full service start to finish EV infrastructure company for car dealers.

Revenue Sources

- Collect Location Data Using Aerial Robotics
- Dealer Infrastructure Engineering and Design
- Client Charging System Quotation
- Dealer Charging Station and Systems Installation
- Dealer Charging Systems Operations and Maintenance

Investment information at https://investdurable.com

Reasons to Invest

MARKET: Our go-to-market is laser focused on the highest EV sector in demand, 1,732 New Car Dealerships in the Southwestern United States.

SALES: Based on Durable's AGWS national marketing agreement, its current sales of \$6,850,000 with Southern California Edison for 9 dealerships, we are set to have \$26M in sales by Q4 2024.

INVEST: A Perfect time to invest in this \$2.5B New Car Dealership Electric Vehicle infrastructure business that will grow 250% by 2030.

ROI: Investment of over \$5,000 will earn an additional 10% bonus shares stackable up to 20% bonus shares before the closing of our \$5M round Jan I 2023.

Seasoned team



Xavone Charles

Xavone has been in the construction & development industry for the last 10 years specializing in Public-Private-Partnerships (P3s) designed with net zero energy consumables (NZE) building methods.



Wilhelm Cashen

OEM automotive industry for over 45 years, building successful automotive vehicle production and OEM engineering, manufacturing, and technical services company.



Michael Smollin

Michael has a background in published research, UAVs, and practical Al. He provides the technology foundation to scan and design clean energy systems.



Chris Dawson

For the past 7 years, Chris has worked in the EV space at Tesla and more recently at Atlis Motor Vehicles.



Electric Vehicle Systems













Energy Suppliers EVSE / EV Charger Manufacturer Installation and Maintenance ChargePoint Operators (CPOs)

Service Providers (eMSPs)

e-Mobility

End users utilizing

Electric Vehicle

Owners

Energy production & utility companies - involved right from generating electricity to making it available for the use of EV charging purpose.

Design and development of charging station equipment based on customer's application-specific requirements such as public or private and AC level 1/2 or DC fast charging etc.

Specialized contractors or agencies working for site inspection, preparation, installation, repair, and maintenance. Pure-play companies, largely responsible for setting up the usage prices, monitoring charge status, managing daily operations, and connecting chargers to the e-mobility service providers.

netrole is to other end-users with seamless charging experience by managing the charging network, roaming across locations, and billing & payments services, etc. End users utilizing public or private charging stations for overnight or fast charging needs

Pro-Forma Income Statement

Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	6-Year Sum
28,137,118	52,439,653	107,178,682	229,360,662	484,116,915	892,512,304	1,793,745,335
115,849	387,324	2,104,962	2,516,731	3,009,049	-	8,133,914
28,252,967	52,826,977	109,283,644	231,877,393	487,125,963	892,512,304	1,801,879,249
	87.0%	106.9%	112.2%	110.1%	83.2%	
22,509,695	39,329,740	75,025,078	155,965,250	290,470,149	535,507,382	1,118,807,294
5,743,272	13,497,237	34,258,566	75,912,142	196,655,815	357,004,922	683,071,955
20.3%	25.5%	31.3%	32.7%	40.4%	40.0%	37.9%
325,000	341,250	358,313	376,228	395,040	414,792	2,210,622
565,059	1,056,540	2,185,673	4,637,548	9,742,519	17,850,246	36,037,585
1,130,820	1,243,902	1,368,292	1,505,121	1,655,634	1,821,197	8,724,966
501,362	815,947	1,529,436	3,070,027	6,269,213	11,345,549	23,531,534
2,522,241	3,457,639	5,441,714	9,588,925	18,062,405	31,431,783	70,504,707
3,221,031	10,039,599	28,816,853	66,323,218	178,593,410	325,573,138	612,567,248
11.4%	19.0%	26.4%	28.6%	36.7%	36.5%	34.0%
(708,627)	(2,208,712)	(6,339,708)	(14,591,108)	(39,290,550)	(71,626,090)	(134,764,795
2,512,404	7,830,887	22,477,145	51,732,110	139,302,860	253,947,048	477,802,453
8.9%	14.8%	20.6%	22.3%	28.6%	28.5%	26.5%
-	-	-	-	-	-	-
2,512,404	7,830,887	22,477,145	51,732,110	139,302,860	253,947,048	477,802,453
-	-	-	-	-	-	-
2,512,404	7,830,887	22,477,145	51,732,110	139,302,860	253,947,048	477,802,453
Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	6-Year Sum
-	-	-	-	-	_	_
-	_	-	_	_	-	-
2,512,404	7,830,887	22,477,145	51,732,110	139,302,860	253,947,048	477,802,453
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