

## Contact

[www.linkedin.com/in/nabin-b-07b47612](http://www.linkedin.com/in/nabin-b-07b47612) (LinkedIn)

## Top Skills

Hedge Funds  
Alternative Investments  
Investments

## Languages

English (Native or Bilingual)  
Nepali (Native or Bilingual)  
Hindi (Native or Bilingual)

## Certifications

Series 7 & 63

## Honors-Awards

Chairman's Council Award - Citi Private Bank - 2014  
CEO Excellence Award, Citi Private Bank - 2012 & 2013  
Citi Private Bank North America Client Service Excellence Award-2015  
Citi Private Bank North America Client Service Excellence Award-2013  
Winner of ICG-Citi VP Development Program - Email Optimization : 2014

# Nabin B.

Private Assets / Fintech Executive  
Austin, Texas Metropolitan Area

## Summary

Results oriented, problem solver and visionary executive with 15+ years of hands-on experience and in-depth knowledge of fintech/ private assets space.

## Experience

### TMF Group

Americas Head of Sales and Business Development - Fund Services  
April 2020 - Present (2 years 5 months)  
New York, United States

TMF is a world-leading payroll, corporate and fund services provider serving corporations, fund managers, financial institutions in more than 200 countries.

### Harvest by Acorns

Co-Founder & Board Member  
May 2018 - February 2021 (2 years 10 months)  
United States

Technology that helps users reduce debt, improve creditworthiness and create financial progress for everyday Americans. Backed by Kleiner Perkins, Lakehouse VC, and founders & execs from Warby Parker, Acorns, Flatiron Health and more. Acquired by Acorns in 2021.

### Apex Group Ltd

Director : Sales and Partnership  
2018 - 2020 (2 years)  
Greater New York City Area

Apex Group is a global diversified financial services company with over \$700 billion of AUA and has offices in 30+ jurisdictions. Apex Group represents the combined capabilities of the original Apex, founded in 2003 by Peter Hughes and the current CEO, Deutsche Bank Funds Services, M.M.Warburg & CO Asset Management and servicing business in Luxembourg, Equinoxe Alternative Investment Services, IPES, LRI Group, Custom House, Atlantic, and its newest addition Link Asset Services' corporate and private client services and Throgmorton businesses.

## Citi

Head of Private Assets Finance and Operations (~CFO/COO)

April 2011 - April 2018 (7 years 1 month)

Greater New York City Area

Led a team of 20+ finance professionals to direct all financial, tax, fund operational functions for Alternative Investments (AI) funds as a part of Citi Investment Management team.

Contributed to strategic planning, tax structuring, product development/ management and risk management for alternative investment platform that resides within Citi Private Bank's Investments division.

Partnered with research teams as well as various support teams including legal, risk, compliance, finance, technology and operations to ensure new products are closed successfully with the appropriate structures/operating models in place.

Engagement, oversight and management of auditors, tax advisers, administrators, custodians, prime brokers, Depository, AIFM, directors/GPs and other professional service providers for Citi's investment management business.

## JP Morgan Chase

Alternative Investments

2010 - 2011 (1 year)

Worked in a team to provide wide range of services to Alternative Investment clients.

## State Street Global Services

Alternative Investments

2009 - 2010 (1 year)

Worked in a team to provide wide range of services to Alternative Investment clients.

## KPMG

Financial Services

2007 - 2009 (2 years)

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## Education

Baruch College - Zicklin School of Business  
Executive Masters in Finance · (2018 - 2019)

Baruch College - Zicklin School of Business  
Bachelor's degree, Business Administration and Management, Accounting &  
Math