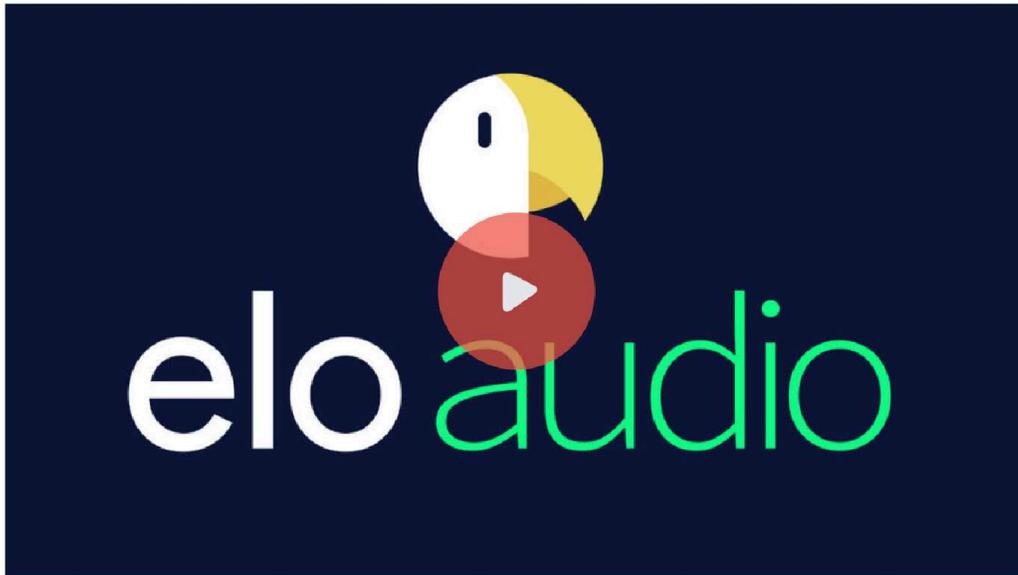


elo transforms company documents into collaborative audio feeds



eloaudio.com Delaware City DE   Software Technology Artificial Intelligence Female Founder App

Highlights

- 1 Founders have previous exits and decades of experience in startups, marketing and voice tech
- 2 100K registered users, 3K WAU
- 3 \$2K MRR (early revenue)
- 4 1st teams signing on and paying
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- 5 1 pilot with big pharma

Our Team

LEAD INVESTOR



Gale Wilkinson

We are investing in Elocance because 1) the product is significantly differentiated in the vertical for its text-to-speech transcription services and its shareable playlist functionality; 2) the company generated \$30,000+ in revenue in 2021 while the product has been in beta (it has not publicly launched); and 3) the founding team has previous entrepreneurial experience and complementary skill sets in operations, marketing, and technical development. We also believe it's a positive that they were recently accepted into Techstars and management anticipates raising a seed round upon completion of the Techstars program. We are excited about this opportunity!

Invested \$5,000 this round



Sabina Khilnani Cofounder, CEO

Former Head of Strategy at WP Narrative, 15+ years of consumer marketing & sales experience. 22 marketing awards, finalist at SXSW Interactive 2017, Mobile World Congress 2018 speaker. Alumni of INSEAD (executive MBA)

We were remote workers long before the pandemic and we see an opportunity to modernize work tools that don't serve us anymore.



Alexis Botaya Co-founder

Founder of Soon Soon Soon (+500K users), exit in 2016. Engineer, serial entrepreneur in the field of content innovation.

Pitch