

APPENDIX B:
FINANCIAL STATEMENTS
(Unaudited)

ARTISANAL CAVES LLC
Consolidated Profit & Loss Statement
12-31-2019 (Calendar Basis)

	Period Ending	
	12-31-19	
Income		
Sales	\$ 665,447	
Returns and Allowances	\$ (2,980)	
Total Income	\$ 662,467	
Cost Of Goods Sold		
Ingredients and Packaging	\$ 317,956	
Labor	\$ 120,399	
Total Cost of Goods Sold	\$ 438,355	
Gross Profit	\$ 224,112	
Expenses		
Salaries	\$ 77,416	
Advertising	\$ 3,564	
Interest and Taxes	\$ 7,276	
Depreciation	\$ 40,018	
Amortization	\$ 2,222	
Miscellaneous Expenses	\$ 3,548	
Distribution	\$ 49,300	
Travel	\$ 1,754	
Registration	\$ 1,204	
Employee Health insurance	\$ 1,267	
Bank Fees	\$ 349	
UPS Postage	\$ 29,759	
Professional Fees	\$ 1,969	
Broker Fees	\$ 4,750	
Office	\$ 4,323	
Dues	\$ 712	
Tel Com	\$ 4,687	
Insurance	\$ 5,587	
Total Expense	\$ 239,705	\$ -
Net Ordinary Income	\$ (15,593)	
Total Other Income - Berkshire CD Intere	\$ 1,946	
Net Income	\$ (13,647)	

Notes:

This PL reflects -

Only 6 months of ownership of Hemstrougt's bakery having been acquired in May 2019

Only 2.5 months of Artisanal having terminated its license to Solex-Catsmo and relocated full operations to Utica, NY (Central NYS Fulfillment Center) with Hemstroughts.

**New Manny / Artisanal
Consolidated Balance Sheet
31-Dec-19**

Assets:

Current Assets

Cash	\$ 230,705.00
Accounts Recivable	\$ 48,855.00
Petty Cash	\$ -
Pay Pal Account	\$ -
Shopify Account	\$ -
Prepaid Rent	\$ -
Certificate of Deposit - Berkshire Bank Collateral	\$ -
Prepaid Insurance Disability	\$ -
Inventory	<u>\$ 22,587.00</u>
Total Current Assets	<u>\$ 302,147.00</u>

Fixed Asset

Machinery and Equipment (less Depreciation)	<u>\$ 254,368.00</u>
Total Fixed Assets	\$ 254,368.00

Other Assets

Good Will (less Amortization)	\$ 46,200.00
Total Other Assets	\$ 46,200.00

Total Assets	<u><u>\$ 602,715.00</u></u>
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Liabilities and Equity :

Liabilities

Accounts Payable	\$ 85,735.00
Seller's Note	\$ 50,000.00
Other Current Liabilities	<u>\$ 17,883.00</u>
Total Current Liabilities	\$ 153,618.00

Long Term Liabilities

Intercompany Parent - Artisanal	\$ 149,628.00
Long term Loan Payble (less \$100,000 CD held by Berkshire)	<u>\$ 186,368.00</u>
Total Long Term Liabilities	<u>\$ 335,996.00</u>
Total Liabilities	\$ 489,614.00

Equity

Retained Earnings	\$ 113,101.00
Total Equity	\$ 113,101.00
Total Liabilites and Equity	<u><u>\$ 602,715.00</u></u>

	Consolidated Income Statement			
	(December 31, 2020 - Unaudited)			
	Artisanal			
	Premium		Hemstrought's	
	Cheese		Bakery	Consolidated
Revenue	\$ 916,632		\$ 1,049,157	\$ 1,965,789
Cost of Goods Sold	403,524		698,320	1,101,844
Gross Profit	513,108		350,837	863,945
SG&A	421,988		370,349	792,337
Net Ordinary Income	91,120		(19,512)	71,608
EDITDA adj.	2,207		32,627	34,834
EBITDA	\$ 93,327		\$ 13,115	\$ 106,442

Consolidated Balance Sheet

(December 31,2020 - Unaudited)

Assets:	12/31/2020
Current Assets	
Cash & CD's	\$ 190,063
Accounts Receivable	133,266
Inventory	221,312
Total Current Assets	544,641
Fixed Assets	265,544
Other Assets	105,673
Real Property & Improvements	-
Total Assets	\$ 915,858
Liabilities & Shareholder's Equity:	
Current Liabilities	284,493
Long-Term Liabilities	
Payroll Protection Funds	87,500
Berkshire Bank	159,024
City of Utica Eco Dev Loan	100,000
Due to Parent	127,730
R/E Mortgage	-
Total Long Term Liabilities	474,254
Total Liabilities	758,747
Shareholder's Equity	157,111
Total Liabilities & Equity	\$ 915,858

I, Daniel Dowe, certify that:

1. The financial statements of ARTISANAL CAVES LLC included in this Form are true and complete in all material respects; and
2. The tax return information of ARTISANAL CAVES LLC included in this Form reflects accurately the information reported on the tax return for ARTISANAL CAVES LLC for the fiscal years ended 2019 and 2020 (most recently available as of the Date of this Form C).

Signature 
Name: Daniel W. Dowe
Title: President