## Capay Mills

## Profit and Loss

January - October, 2021

|  | TOTAL |
| :---: | :---: |
| Income |  |
| Milling Revenue | 52.00 |
| Discounts given | -344.24 |
| Freight Income | 197.00 |
| Product Sales | 36,590.13 |
| Stripe Refunds | -341.74 |
| Stripe Sales | 19,191.06 |
| Total Milling Revenue | 55,344.21 |
| Sales of Product Income | 5.46 |
| Total Income | \$55,349.67 |
| Cost of Goods Sold |  |
| Cost of Goods Sold - Milling | 40.00 |
| Booth Fee | 2,603.00 |
| Cost of labor | 1,643.35 |
| Freight \& Delivery | 436.00 |
| Grain Purchases | 9,857.30 |
| Packaging | 3,428.06 |
| Storage Fees | 393.20 |
| Supplies \& Materials | 21.33 |
| Total Cost of Goods Sold - Milling | 18,422.24 |
| Total Cost of Goods Sold | \$18,422.24 |
| GROSS PROFIT | \$36,927.43 |
| Expenses |  |
| Farming Expenses | 0.00 |
| Crop Supplies | 717.26 |
| Equipment Parts and Repairs - Farming | 796.23 |
| Farm production expense/material | 641.79 |
| Irrigation | 183.72 |
| Land Lease | 1,810.00 |
| On-farm fuel | 197.35 |
| Seed | 69.29 |
| Total Farming Expenses | 4,415.64 |
| Market Expenses | 293.06 |
| Milling Expenses | 0.00 |
| Advertising/Promotional | 387.84 |
| Bad Debts | 89.24 |
| Bank Charges | 28.82 |

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|  | TOTAL |
| :---: | :---: |
| Brand and Identity Design | 2,000.00 |
| Building maintenance | 450.70 |
| Car and Truck Expenses | 0.00 |
| DMV | 603.00 |
| Fuel | 209.94 |
| Repairs and Service | 1,525.97 |
| Total Car and Truck Expenses | 2,338.91 |
| Computer \& Software Expense | 837.19 |
| Dues \& Subscriptions | 162.00 |
| Education/Training | 328.13 |
| Equipment Rental | 225.00 |
| Equipment Repairs - Milling | 104.18 |
| Insurance | 0.00 |
| Commercial vehicle insurance | 1,237.48 |
| Insurance - Liability | 1,951.80 |
| Total Insurance | 3,189.28 |
| Interest Expense | 451.48 |
| Legal \& Professional Fees | 2,173.06 |
| Meals Expense | 36.36 |
| Merchant Fees | 522.64 |
| Office Expenses | 513.22 |
| Other General and Admin Expenses | 60.00 |
| Other Miscellaneous Service Cost | 14.95 |
| Parking/Tolls | 436.00 |
| Payroll Expenses | 0.00 |
| Payroll Service Fees | 581.29 |
| Payroll Taxes | 990.57 |
| Wages | 8,905.55 |
| Total Payroll Expenses | 10,477.41 |
| Pest Control | 150.00 |
| QuickBooks Payments Fees | 172.29 |
| Rent or Lease | 7,750.00 |
| Shipping | 3,052.99 |
| Shop Supplies | 655.19 |
| Square Fees | 410.45 |
| Stripe Fees | 766.69 |
| Supplies \& Materials | 1,649.79 |
| Taxes \& Licenses | 1,499.21 |
| Tools | 64.41 |
| Utilities | 2,509.49 |
| Workman's Comp Insurance | 824.00 |
| Total Milling Expenses | 44,330.92 |

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|  | TOTAL |
| :---: | :---: |
| Other Fees | 40.00 |
| Total Expenses | \$49,079.62 |
| NET OPERATING INCOME | \$-12,152.19 |
| Other Income |  |
| Interest Earned | 0.25 |
| Other Ordinary Income | 0.00 |
| Total Other Income | \$0.25 |
| Other Expenses |  |
| Charitable donation | 108.30 |
| Total Other Expenses | \$108.30 |
| NET OTHER INCOME | \$-108.05 |
| NET INCOME | \$-12,260.24 |

## Note

UNAUDITED FOR INTERNAL USE ONLY

