Capay Mills

Profit and Loss

January - October, 2021

| Income 52.00 Milling Revenue 52.00 Discounts given -944.24 Freight Income 197.00 Product Sales 36,590.13 Stripe Refunds -941.74 Stripe Sales 19,191.06 Total Milling Revenue 5.46 Sales of Product Income 5.46 Cost of Goods Sold 40.00 Cost of Goods Sold 40.00 Booth Fee 2,603.00 Cost of Jabor 1,643.35 Freight & Delivery 436.00 Grain Purchases 9,857.30 Packaging 3,420.06 Storage Fees 393.20 Supplies & Materials 21.33 Total Cost of Goods Sold - Milling 18,422.24 GROSS PROFIT 36,627.43 Expenses 9.00 Farming Expenses 0.00 Crop Supplies 717.26 Equipment Parts and Repairs - Farming 796.23 Farm production expense/material 61.79 Irrigation 183.72 La | | TOTAL |
|--|---------------------------------------|-------------|
| Discounts given -344.24 Freight Income 197.00 Product Sales 36,590.13 Stripe Refunds -341.74 Stripe Sales 19,191.06 Total Milling Revenue 55,344.21 Sales of Product Income 55,348.67 Cost of Goods Sold *** Cost of Goods Sold - Milling 40.00 Booth Fee 2,603.00 Cost of labor 1,643.35 Freight & Delivery 430.00 Grain Purchases 39.57.30 Packaging 3,425.06 Storage Fees 393.20 Storage Fees 393.20 Supplies & Materials 21.33 Total Cost of Goods Sold - Milling 18,422.4 GROSS PROFIT \$6,927.4 Expenses 9.00 Farming Expenses 0.00 Crop Supplies 717.26 Equipment Parts and Repairs - Farming 796.23 Farm production expense/material 61.79 Irrigation 181.82.72 Seed 62.23 | Income | |
| Freight Income 197.00 Product Sales 36,590.13 Stripe Refunds 341.74 Stripe Sales 19,191.06 Total Milling Revenue 55,344.21 Sales of Product Income 55,344.21 Total Comme \$55,349.67 Cost of Goods Sold 40,00 Booth Fee 2,603.00 Cost of Iabor 1,643.35 Freight & Delivery 436.00 Grain Purchases 9,857.30 Packaging 3,422.06 Storage Fees 393.20 Spulpies & Materials 9 Expenses 777.26 | Milling Revenue | 52.00 |
| Product Sales 36,590.13 Stripe Refunds -341.74 Stripe Sales 19,191.06 Total Milling Revenue 55,544.21 Sales of Product Income 5.6 Total Comme \$55,349.07 Cost of Goods Sold 4.00 Booth Fee 2,603.00 Cost of Goods Sold - Milling 40,00 Booth Fee 2,603.00 Cost of labor 1,643.35 Freight & Delivery 436.00 Grain Purchases 9,857.30 Packaging 342.06 Storage Fees 393.20 Supplies & Materials 21.33 Total Cost of Goods Sold - Milling 18,422.4 Total Cost of Goods Sold \$18,422.4 Expenses 9.00 Expenses 9.00 Crop Supplies 717.26 Equipment Parts and Repairs - Farming 796.23 Farm production expense/material 61.179 Irrigation 183.72 Land Lease 1,810.00 On-farm fuel 60.25 | Discounts given | -344.24 |
| Stripe Refunds 341.74 Stripe Sales 19,191.06 Total Milling Revenue 55,344.21 Sales of Product Income \$5,344.67 Total Income \$5,349.67 Cost of Goods Sold *** Cost of Goods Sold - Milling 40.00 Booth Fee 2,603.00 Cost of labor 1,643.35 Freight & Delivery 436.00 Grain Purchases 9,857.30 Packaging 3,428.06 Storage Fees 399.20 Supplies & Materials 21.33 Total Cost of Goods Sold - Milling 18,422.24 Total Cost of Goods Sold \$18,422.24 GROSS PROFIT \$6,927.30 Expenses 0.00 Crop Supplies 717.26 Equipment Parts and Repairs - Farming 76.22 Farm production expense/material 641.79 Irrigation 183.72 Land Lease 1,810.00 On-farm fuel 56.22 Seed 68.22 Total Farming Expenses 4,415.64 | Freight Income | 197.00 |
| Stripe Sales 19,191.06 Total Milling Revenue 55,344.21 Sales of Product Income 55,344.27 Total focome \$55,349.67 Cost of Goods Sold Willing Cost of Goods Sold - Milling 40.00 Booth Fee 2,603.00 Cost of labor 1,643.35 Freight & Delivery 436.00 Grain Purchases 9,857.30 Packaging 3,428.06 Storage Fees 393.20 Supplies & Materials 21.33 Total Cost of Goods Sold - Milling 18,422.24 GROSS PROFIT \$36,927.43 Expenses 0.00 Crop Supplies 717.26 Equipment Parts and Repairs - Farming 796.23 Farm production expense/material 641.79 Irrigation 183.72 Land Lease 1,810.00 On-farm fluel 36.22 Seed 69.29 Total Farming Expenses 293.06 Milling Expenses 4,415.64 Market Expenses 0.00 <td>Product Sales</td> <td>36,590.13</td> | Product Sales | 36,590.13 |
| Total Milling Revenue 55,344.21 Sales of Product Income 5.46 Total Income \$55,349.67 Cost of Goods Sold 4.00 Booth Fee 2,603.00 Cost of labor 1,643.35 Freight & Delivery 436.00 Grain Purchases 9,857.30 Packaging 3,428.06 Storage Fees 393.20 Spupiles & Materials 21.33 Total Cost of Goods Sold - Milling 18.422.24 Total Cost of Goods Sold - Milling 18.422.24 GROSS PROFIT \$36,927.43 Expenses 0.00 Crop Supplies 717.26 Equipment Parts and Repairs - Farming 796.23 Equipment Parts and Repairs - Farming 796.23 Irrigation 18.37 Land Lease 1,810.00 On-farm fuel 5.20 Seed 69.29 Total Farming Expenses 4,415.64 Market Expenses 293.06 Milling Expenses 293.06 Milling Expenses 387.24 | Stripe Refunds | -341.74 |
| Sales of Product Income 5.5.49.67 Total Income \$55,349.67 Cost of Goods Sold *** Cost of Goods Sold - Milling 40.00 Booth Fee 2,603.00 Cost of labor 1,643.35 Freight & Delivery 436.00 Grain Purchases 9,857.30 Packaging 3,428.06 Storage Fees 393.20 Supplies & Materials 21.33 Total Cost of Goods Sold - Milling 18,422.24 GROSS PROFIT \$36,927.43 Expenses 0.00 Crop Supplies 717.26 Equipment Parts and Repairs - Farming 762.23 Farm production expense/material 641.79 Irrigation 18.37 Land Lease 1,810.00 On-farm fuel 9.22 Seed 69.29 Total Farming Expenses 4,415.64 Milling Expenses 4,00 Milling Expenses 9.00 Advertising/Promotional 9.24 Bod Debts 9.24 | Stripe Sales | 19,191.06 |
| Total Income \$55,349.67 Cost of Goods Sold 40.00 Cost of Goods Sold - Milling 40.00 Booth Fee 2,603.00 Cost of labor 1,643.35 Freight & Delivery 436.00 Grain Purchases 9,857.30 Packaging 3,428.06 Storage Fees 393.20 Supplies & Materials 21.33 Total Cost of Goods Sold - Milling 18,422.24 GROSS PROFIT \$36,927.43 Expenses 0.00 Crop Supplies 171.26 Equipment Parts and Repairs - Farming 717.26 Equipment Parts and Repairs - Farming 796.23 Farm production expense/material 641.79 Irrigation 183.72 Land Lease 1,810.00 On-farm fuel 197.35 Seed 69.29 Total Farming Expenses 293.06 Milling Expenses 0.00 Milling Expenses 0.00 Advertising/Promotional 89.24 | Total Milling Revenue | 55,344.21 |
| Cost of Goods Sold - Milling 40.00 Booth Fee 2,603.00 Cost of Iabor 1,643.35 Freight & Delivery 436.00 Grain Purchases 9,857.30 Packaging 3,428.06 Storage Fees 393.20 Supplies & Materials 21.33 Total Cost of Goods Sold - Milling 18,422.24 Total Cost of Goods Sold - Milling \$36,927.43 Expenses \$18,422.24 GROSS PROFIT \$36,927.43 Expenses 0.00 Crop Supplies 717.26 Equipment Parts and Repairs - Farming 796.23 Farm production expense/material 641.79 Irrigation 183.72 Land Lease 1,810.00 On-farm fuel 197.35 Seed 69.29 Total Farming Expenses 4,415.64 Market Expenses 0.00 Milling Expenses 0.00 Milling Expenses 0.00 Advertising/Promotional 89.24 | Sales of Product Income | 5.46 |
| Cost of Goods Sold - Milling 40.00 Booth Fee 2,603.00 Cost of labor 1,643.35 Freight & Delivery 436.00 Grain Purchases 9,857.30 Packaging 3,428.06 Storage Fees 393.20 Supplies & Materials 21.33 Total Cost of Goods Sold - Milling 18,422.24 Total Cost of Goods Sold - Milling \$36,927.45 Expenses \$0.00 Crop Supplies 717.26 Equipment Parts and Repairs - Farming 796.23 Farm production expense/material 641.79 Irrigation 183.72 Land Lease 1,810.00 On-farm fuel 9.29 Seed 9.29 Total Farming Expenses 9.29 Milling Expenses 293.06 Milling Expenses 9.00 Advertising/Promotional 387.84 Bad Debts 89.24 | Total Income | \$55,349.67 |
| Booth Fee 2,603.00 Cost of labor 1,643.35 Freight & Delivery 436.00 Grain Purchases 9,857.30 Packaging 3,428.06 Storage Fees 393.20 Supplies & Materials 21.33 Total Cost of Goods Sold - Milling 18,422.24 GROSS PROFIT \$36,927.43 Expenses 0.00 Crop Supplies 71.26 Equipment Parts and Repairs - Farming 796.23 Farm production expense/material 641.79 Irrigation 183.72 Land Lease 1,810.00 On-farm fuel 197.35 Seed 69.29 Total Farming Expenses 4,415.64 Market Expenses 9.30 Milling Expenses 0.00 Advertising/Promotional 367.84 Bad Debts 89.24 | Cost of Goods Sold | |
| Cost of labor 1,643.35 Freight & Delivery 436.00 Grain Purchases 9,857.30 Packaging 3,428.06 Storage Fees 393.20 Supplies & Materials 21.33 Total Cost of Goods Sold - Milling 18,422.24 GROSS PROFIT \$36,927.43 Expenses 0.00 Crop Supplies 717.26 Equipment Parts and Repairs - Farming 796.23 Farm production expense/material 641.79 Irrigation 183.72 Land Lease 1,810.00 On-farm fuel 197.35 Seed 69.29 Total Farming Expenses 4,415.64 Market Expenses 9.30 Milling Expenses 0.00 Advertising/Promotional 367.84 Bad Debts 89.24 | Cost of Goods Sold - Milling | 40.00 |
| Freight & Delivery 436.00 Grain Purchases 9,857.30 Packaging 3,428.06 Storage Fees 393.20 Supplies & Materials 21.33 Total Cost of Goods Sold - Milling 18,422.24 Total Cost of Goods Sold \$18,422.24 GROSS PROFIT \$36,927.43 Expenses 0.00 Farming Expenses 0.00 Crop Supplies 717.26 Equipment Parts and Repairs - Farming 796.23 Farm production expense/material 641.79 Irrigation 183.72 Land Lease 1,810.00 On-farm fuel 197.35 Seed 69.29 Total Farming Expenses 4,415.64 Market Expenses 930.06 Milling Expenses 0.00 Advertising/Promotional 387.84 Bad Debts 89.24 | Booth Fee | 2,603.00 |
| Grain Purchases 9,857.30 Packaging 3,428.06 Storage Fees 393.20 Supplies & Materials 21.33 Total Cost of Goods Sold - Milling 18,422.24 Total Cost of Goods Sold \$18,422.24 GROSS PROFIT \$36,927.43 Expenses 0.00 Farming Expenses 0.00 Crop Supplies 717.26 Equipment Parts and Repairs - Farming 796.23 Farm production expense/material 641.79 Irrigation 183.72 Land Lease 1,810.00 On-farm fuel 197.35 Seed 69.29 Total Farming Expenses 4,415.64 Market Expenses 0.00 Milling Expenses 0.00 Milling Expenses 0.00 Advertising/Promotional 387.84 Bad Debts 89.24 | Cost of labor | 1,643.35 |
| Packaging 3,428.06 Storage Fees 393.20 Supplies & Materials 21.33 Total Cost of Goods Sold - Milling 18,422.24 Total Cost of Goods Sold \$18,422.24 GROSS PROFIT \$36,927.43 Expenses 0.00 Crop Supplies 717.26 Equipment Parts and Repairs - Farming 796.23 Farm production expense/material 641.79 Irrigation 183.72 Land Lease 1,810.00 On-farm fuel 197.35 Seed 69.29 Total Farming Expenses 4,415.64 Market Expenses 293.06 Milling Expenses 0.00 Advertising/Promotional 387.84 Bad Debts 89.24 | Freight & Delivery | 436.00 |
| Storage Fees 393.20 Supplies & Materials 21.33 Total Cost of Goods Sold - Milling 18,422.24 Total Cost of Goods Sold \$18,422.24 GROSS PROFIT \$36,927.43 Expenses 0.00 Crop Supplies 717.26 Equipment Parts and Repairs - Farming 796.23 Farm production expense/material 641.79 Irrigation 183.72 Land Lease 1,910.00 On-farm fuel 197.35 Seed 69.29 Total Farming Expenses 4,415.64 Market Expenses 293.06 Milling Expenses 0.00 Advertising/Promotional 387.84 Bad Debts 89.24 | Grain Purchases | 9,857.30 |
| Supplies & Materials 21.33 Total Cost of Goods Sold - Milling 18,422.24 Total Cost of Goods Sold \$18,422.24 GROSS PROFIT \$36,927.43 Expenses 0.00 Farming Expenses 0.00 Crop Supplies 717.26 Equipment Parts and Repairs - Farming 796.23 Farm production expense/material 641.79 Irrigation 183.72 Land Lease 1,810.00 On-farm fuel 197.35 Seed 69.29 Total Farming Expenses 4,415.64 Market Expenses 293.06 Milling Expenses 0.00 Advertising/Promotional 387.84 Bad Debts 89.24 | Packaging | 3,428.06 |
| Total Cost of Goods Sold - Milling 18,422.24 Total Cost of Goods Sold \$18,422.24 GROSS PROFIT \$36,927.43 Expenses Crop Supplies Farming Expenses 0.00 Crop Supplies 717.26 Equipment Parts and Repairs - Farming 796.23 Farm production expense/material 641.79 Irrigation 183.72 Land Lease 1,810.00 On-farm fuel 197.35 Seed 69.29 Total Farming Expenses 4,415.64 Market Expenses 0.00 Milling Expenses 0.00 Advertising/Promotional 387.84 Bad Debts 89.24 | Storage Fees | 393.20 |
| Total Cost of Goods Sold \$18,422.24 GROSS PROFIT \$36,927.43 Expenses | Supplies & Materials | 21.33 |
| GROSS PROFIT \$36,927.43 Expenses 0.00 Crop Supplies 717.26 Equipment Parts and Repairs - Farming 796.23 Farm production expense/material 641.79 Irrigation 183.72 Land Lease 1,810.00 On-farm fuel 197.35 Seed 69.29 Total Farming Expenses 4,415.64 Market Expenses 0.00 Milling Expenses 0.00 Advertising/Promotional 387.84 Bad Debts 89.24 | Total Cost of Goods Sold - Milling | 18,422.24 |
| Expenses 0.00 Farming Expenses 0.00 Crop Supplies 717.26 Equipment Parts and Repairs - Farming 796.23 Farm production expense/material 641.79 Irrigation 183.72 Land Lease 1,810.00 On-farm fuel 197.35 Seed 69.29 Total Farming Expenses 4,415.64 Market Expenses 0.00 Milling Expenses 0.00 Advertising/Promotional 387.84 Bad Debts 89.24 | Total Cost of Goods Sold | \$18,422.24 |
| Farming Expenses 0.00 Crop Supplies 717.26 Equipment Parts and Repairs - Farming 796.23 Farm production expense/material 641.79 Irrigation 183.72 Land Lease 1,810.00 On-farm fuel 197.35 Seed 69.29 Total Farming Expenses 4,415.64 Market Expenses 0.00 Milling Expenses 0.00 Advertising/Promotional 387.84 Bad Debts 89.24 | GROSS PROFIT | \$36,927.43 |
| Crop Supplies 717.26 Equipment Parts and Repairs - Farming 796.23 Farm production expense/material 641.79 Irrigation 183.72 Land Lease 1,810.00 On-farm fuel 197.35 Seed 69.29 Total Farming Expenses 4,415.64 Market Expenses 0.00 Advertising/Promotional 387.84 Bad Debts 89.24 | Expenses | |
| Equipment Parts and Repairs - Farming 796.23 Farm production expense/material 641.79 Irrigation 183.72 Land Lease 1,810.00 On-farm fuel 197.35 Seed 69.29 Total Farming Expenses 4,415.64 Market Expenses 293.06 Milling Expenses 0.00 Advertising/Promotional 387.84 Bad Debts 89.24 | Farming Expenses | 0.00 |
| Farm production expense/material 641.79 Irrigation 183.72 Land Lease 1,810.00 On-farm fuel 197.35 Seed 69.29 Total Farming Expenses 4,415.64 Market Expenses 293.06 Milling Expenses 0.00 Advertising/Promotional 387.84 Bad Debts 89.24 | Crop Supplies | 717.26 |
| Irrigation 183.72 Land Lease 1,810.00 On-farm fuel 197.35 Seed 69.29 Total Farming Expenses 4,415.64 Market Expenses 293.06 Milling Expenses 0.00 Advertising/Promotional 387.84 Bad Debts 89.24 | Equipment Parts and Repairs - Farming | 796.23 |
| Land Lease 1,810.00 On-farm fuel 197.35 Seed 69.29 Total Farming Expenses 4,415.64 Market Expenses 293.06 Milling Expenses 0.00 Advertising/Promotional 387.84 Bad Debts 89.24 | Farm production expense/material | 641.79 |
| On-farm fuel 197.35 Seed 69.29 Total Farming Expenses 4,415.64 Market Expenses 293.06 Milling Expenses 0.00 Advertising/Promotional 387.84 Bad Debts 89.24 | Irrigation | 183.72 |
| Seed 69.29 Total Farming Expenses 4,415.64 Market Expenses 293.06 Milling Expenses 0.00 Advertising/Promotional 387.84 Bad Debts 89.24 | Land Lease | 1,810.00 |
| Total Farming Expenses 4,415.64 Market Expenses 293.06 Milling Expenses 0.00 Advertising/Promotional 387.84 Bad Debts 89.24 | On-farm fuel | 197.35 |
| Market Expenses 293.06 Milling Expenses 0.00 Advertising/Promotional 387.84 Bad Debts 89.24 | Seed | 69.29 |
| Milling Expenses 0.00 Advertising/Promotional 387.84 Bad Debts 89.24 | Total Farming Expenses | 4,415.64 |
| Advertising/Promotional 387.84 Bad Debts 89.24 | Market Expenses | 293.06 |
| Advertising/Promotional 387.84 Bad Debts 89.24 | | 0.00 |
| Bad Debts 89.24 | | 387.84 |
| Bank Charges 28.82 | | 89.24 |
| | Bank Charges | 28.82 |

Capay Mills

Profit and Loss

January - October, 2021

| | TOTAL |
|----------------------------------|-----------|
| Brand and Identity Design | 2,000.00 |
| Building maintenance | 450.70 |
| Car and Truck Expenses | 0.00 |
| DMV | 603.00 |
| Fuel | 209.94 |
| Repairs and Service | 1,525.97 |
| Total Car and Truck Expenses | 2,338.91 |
| Computer & Software Expense | 837.19 |
| Dues & Subscriptions | 162.00 |
| Education/Training | 328.13 |
| Equipment Rental | 225.00 |
| Equipment Repairs - Milling | 104.18 |
| Insurance | 0.00 |
| Commercial vehicle insurance | 1,237.48 |
| Insurance - Liability | 1,951.80 |
| Total Insurance | 3,189.28 |
| Interest Expense | 451.48 |
| Legal & Professional Fees | 2,173.06 |
| Meals Expense | 36.36 |
| Merchant Fees | 522.64 |
| Office Expenses | 513.22 |
| Other General and Admin Expenses | 60.00 |
| Other Miscellaneous Service Cost | 14.95 |
| Parking/Tolls | 436.00 |
| Payroll Expenses | 0.00 |
| Payroll Service Fees | 581.29 |
| Payroll Taxes | 990.57 |
| Wages | 8,905.55 |
| Total Payroll Expenses | 10,477.41 |
| Pest Control | 150.00 |
| QuickBooks Payments Fees | 172.29 |
| Rent or Lease | 7,750.00 |
| Shipping | 3,052.99 |
| Shop Supplies | 655.19 |
| Square Fees | 410.45 |
| Stripe Fees | 766.69 |
| Supplies & Materials | 1,649.79 |
| Taxes & Licenses | 1,499.21 |
| Tools | 64.41 |
| Utilities | 2,509.49 |
| Workman's Comp Insurance | 824.00 |
| Total Milling Expenses | 44,330.92 |

Capay Mills

Profit and Loss January - October, 2021

| | TOTAL |
|-----------------------|---------------|
| Other Fees | 40.00 |
| Total Expenses | \$49,079.62 |
| NET OPERATING INCOME | \$ -12,152.19 |
| Other Income | |
| Interest Earned | 0.25 |
| Other Ordinary Income | 0.00 |
| Total Other Income | \$0.25 |
| Other Expenses | |
| Charitable donation | 108.30 |
| Total Other Expenses | \$108.30 |
| NET OTHER INCOME | \$ -108.05 |
| NET INCOME | \$ -12,260.24 |

Note

UNAUDITED FOR INTERNAL USE ONLY