## Capay Mills

## Profit and Loss

January - December 2019

|  | TOTAL |
| :---: | :---: |
| Income |  |
| Gifts, Donations, Fundraising | 14,901.88 |
| Milling Revenue | 0.00 |
| Discounts given | -993.50 |
| Freight Income | 620.62 |
| Product Sales | 57,780.43 |
| Refunds-Allowances | -48.44 |
| Total Milling Revenue | 57,359.11 |
| Total Income | \$72,260.99 |
| Cost of Goods Sold |  |
| Cost of Goods Sold - Milling | 0.00 |
| Booth Fee | 4,077.00 |
| Cost of labor | 3,856.63 |
| Freight \& Delivery | 441.32 |
| Grain Purchases | 13,480.42 |
| Other Costs | 2,533.61 |
| Packaging | 3,189.41 |
| Purchases | 802.43 |
| Supplies \& Materials | 430.26 |
| Total Cost of Goods Sold - Milling | 28,811.08 |
| Total Cost of Goods Sold | \$28,811.08 |
| GROSS PROFIT | \$43,449.91 |
| Expenses |  |
| Farming Expenses | 0.00 |
| Equipment Parts and Repairs - Farming | 3,845.74 |
| Farm production expense/material | 800.82 |
| Seed | 516.00 |
| Total Farming Expenses | 5,162.56 |
| Milling Expenses | 0.00 |
| Advertising/Promotional | 668.12 |
| Bank Charges | 60.75 |
| Business Development | 221.41 |
| Car and Truck Expenses | 0.00 |
| DMV | 204.00 |
| Fuel | 1,198.61 |
| Repairs and Service | 823.06 |
| Total Car and Truck Expenses | 2,225.67 |
| Commissions \& fees | 65.00 |
| Computer \& Software Expense | 215.00 |
| Conferences and Workshops | 302.35 |

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|  | TOTAL |
| :---: | :---: |
| Education/Training | 11.99 |
| Insurance | 0.00 |
| Insurance - Liability | 903.58 |
| Total Insurance | 903.58 |
| Job Materials | 34.74 |
| Legal \& Professional Fees | 1,590.00 |
| Meals Expense | 28.00 |
| Office Expenses | 263.79 |
| Other Miscellaneous Service Cost | 30.00 |
| Parking/Tolls | 350.00 |
| QuickBooks Payments Fees | 496.27 |
| Rent or Lease | 7,842.50 |
| Shipping | 534.04 |
| Square Fees | 287.87 |
| Supplies \& Materials | 415.54 |
| Taxes \& Licenses | 1,495.02 |
| Tools | 0.00 |
| Utilities | 683.08 |
| Total Milling Expenses | 18,724.72 |
| Stationery \& Printing | 157.05 |
| Travel | 62.82 |
| Travel Meals | 33.70 |
| Total Expenses | \$24,140.85 |
| NET OPERATING INCOME | \$19,309.06 |
| Other Income |  |
| Interest Earned | 0.90 |
| Late Fee Income | 11.28 |
| Total Other Income | \$12.18 |
| Other Expenses |  |
| Depreciation | 12,512.00 |
| Suspense | 0.00 |
| Total Other Expenses | \$12,512.00 |
| NET OTHER INCOME | \$-12,499.82 |
| NET INCOME | \$6,809.24 |

