#### Contact

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# Top Skills

New Business Development Venture Capital Business Strategy

#### **Patents**

Apparatus and methods for risk stratification of patients with chest pain of suspected cardiac origin

# Mark Soane

Managing Director at Glidepath Partners

Denver, Colorado, United States

# Summary

Specialties: Venture Capital, General Management, Strategic Development, Crisis Management, Financial Analysis

# Experience

#### BlueRush

**Board Member** 

September 2022 - Present (3 years 4 months)

BlueRush (OTC: BTVRF) provides customized and personalized videos so companies in financial services, utilities and other services businesses can interact more effectively with their customers.

# Glidepath Partners

**Managing Director** 

July 2013 - Present (12 years 6 months)

Denver, CO

Glidepath invests in established venture-backed companies seeking capital for expansion and recapitalizations. It invest in both bridge notes and preferred stock.

#### MethaneRx

**Board of Directors** 

February 2009 - Present (16 years 11 months)

Denver, CO

MRx captures methane leaking from underground coal mines and produces electricity.

Colorado Venture Capital Authority Board Member, Former Chairman

2007 - Present (18 years)

Appointed by Colorado State Senate to oversee VCA's investments. VCA is the lead investor in Colorado Funds I and II, Greater Colorado Venture Fund and First Mile Ventures.

# Sensys Networks

#### **Board Of Directors**

April 2014 - June 2019 (5 years 3 months)

Acquired by Tagmaster AB. Sensys designed and built IoT sensors to support Smart Cities and autonomous driving.

#### mQuiq

#### Director

2011 - December 2018 (7 years)

mQuiq provided SaaS marketing tools for healthcare facilities.

# National Association of Corporate Directors

Board Member, VP Programs, Board Leadership Fellow

2009 - December 2017 (8 years)

Organization is focused on developing effective, conscientious corporate board directors. I was responsible for recruiting and organizing content for the chapter's membership.

# AdPay (acquired by Ancestry.com)

**Board of Directors** 

2004 - November 2016 (12 years)

AdPay provided digital classified and obituary services.

#### Ping Identity

**Board Observer** 

2006 - July 2016 (10 years)

Ping Identity (NYSE: PING) is a global provider of identity management services.

#### Appian Ventures

#### Founder and Managing Director

January 2003 - April 2016 (13 years 4 months)

Identify investment opportunities. Structure investments. Monitor portfolio companies. Assist management teams.

#### OpenLogic by Perforce

**Board Member** 

2005 - 2013 (8 years)

OpenLogic was acquired by RogueWave which was acquired by Perforce. It provides tools to manage Open Source Software deployments.

# Carefx (acquired by Harris Corporation)

**Board Member** 

September 2004 - March 2011 (6 years 7 months)

Carefx provided integration software for disparate healthcare information systems.

# Cadre Technologies

**Board Member** 

2004 - 2010 (6 years)

Cadre is a provider of warehouse management software systems.

# Datria Systems (acquired by Intelligrated Systems)

**Board Member** 

1998 - 2010 (12 years)

Datria provided speech recognition applications for customers in the wholesale distribution, logistics and utility industries.

# Quest Capital Partnership

Managing General Partner

1998 - 2010 (12 years)

Quest was a private equity firm focused on investments in technology and medical device.

#### Pixxures, Inc. (acquired by XeDAR)

**Board Member** 

2005 - 2009 (4 years)

Pixxures designed software for processing aerial and satellite imagery.

#### Controlled Products Systems Group

Chairman of the Board and Acting CEO

2002 - 2007 (5 years)

Stepped in to turn around company. Grew sales, reduced costs and fixed a damaged balance sheet. Profitably sold to Pilgrim Capital Partners.

## Rocky Mountain Venture Capital Association

Chairman

2004 - 2006 (2 years)

Led the reach of the Colorado Venture Capital Authority to adjoining states as we joined with VC investors in Utah, Arizona, New Mexico, Idaho and Montana.

# Ischemia Technologies (acquired by Alere)

**Board Member** 

1999 - 2005 (6 years)

Ischemia developed an in-vitro diagnostic for detecting ischemia.

# Voyant Technology (acquired by Polycom)

Board Member and Co-Founder

1999 - 2004 (5 years)

Voyant was spun out of Global Crossing. It designed and built teleconferencing systems.

#### **Multum Information Services**

Vice President

1994 - 1997 (3 years)

Management

# **Personics Corporation**

Sr. Director Operations

1987 - 1991 (4 years)

Management

## The Pratt Group

**Business Development Associate** 

June 1985 - September 1985 (4 months)

Hong Kong SAR

Identified business development opportunities in Hong Kong and PRC for this Australian holding company.

# Education

# Stanford University Graduate School of Business

MBA · (1984 - 1986)

## Dartmouth College

A. B. with Highest Distinction, History (1978 - 1982)