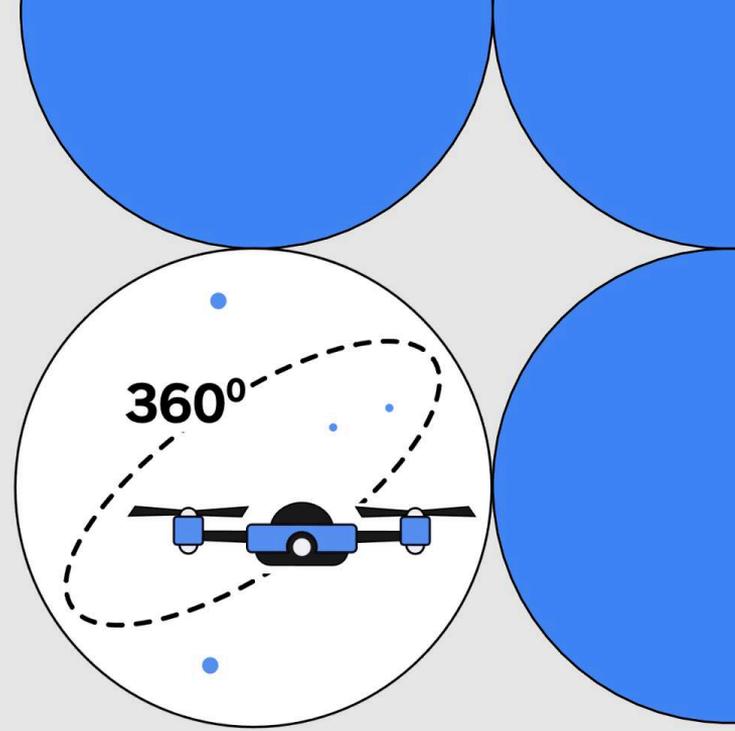


Drone Deliveries

360° turnkey solution for effective last-mile deliveries



Leadership team



The Visionary

Ian Annase
Founder & CEO



The Aerospace Strategist

Grayson Bertaina
Chief Innovation Officer



Advisory Board



Aaron Adams
Founder @ BEG
20-year solar industry veteran



Chris Bley
Founder @ InspectTools
(Acq PrecisionHawk in 2018)



Jeanine Suah
XIR @ Brex Startup | Venture | Community connector



Chris Bennett
Founder @Callyo
Acquired by Motorola in 2020



Jeff Whalen
Founder @ MagCorp
STEM Entrepreneur in Residence at FSU

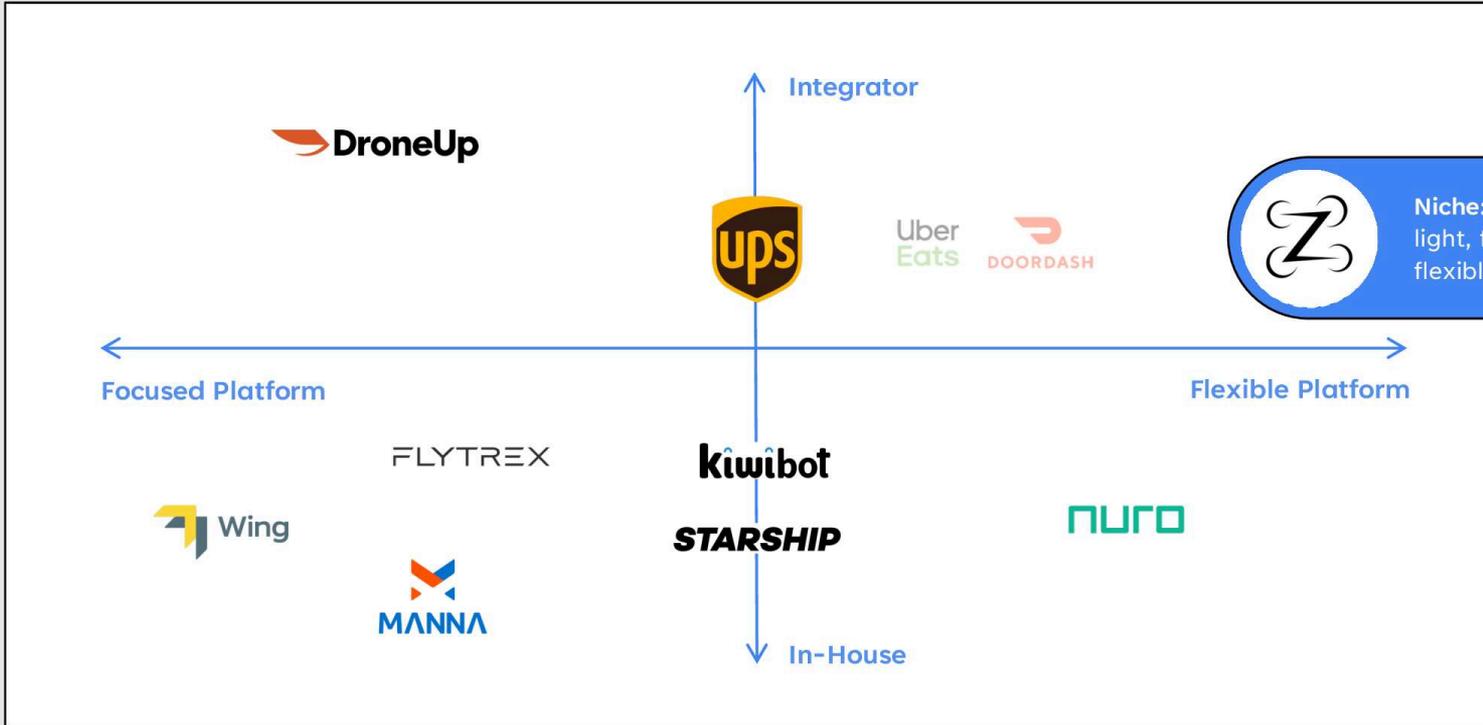


Alice Griffith
Director BD @AirspaceLink

Key partner



Flexible platforms will win



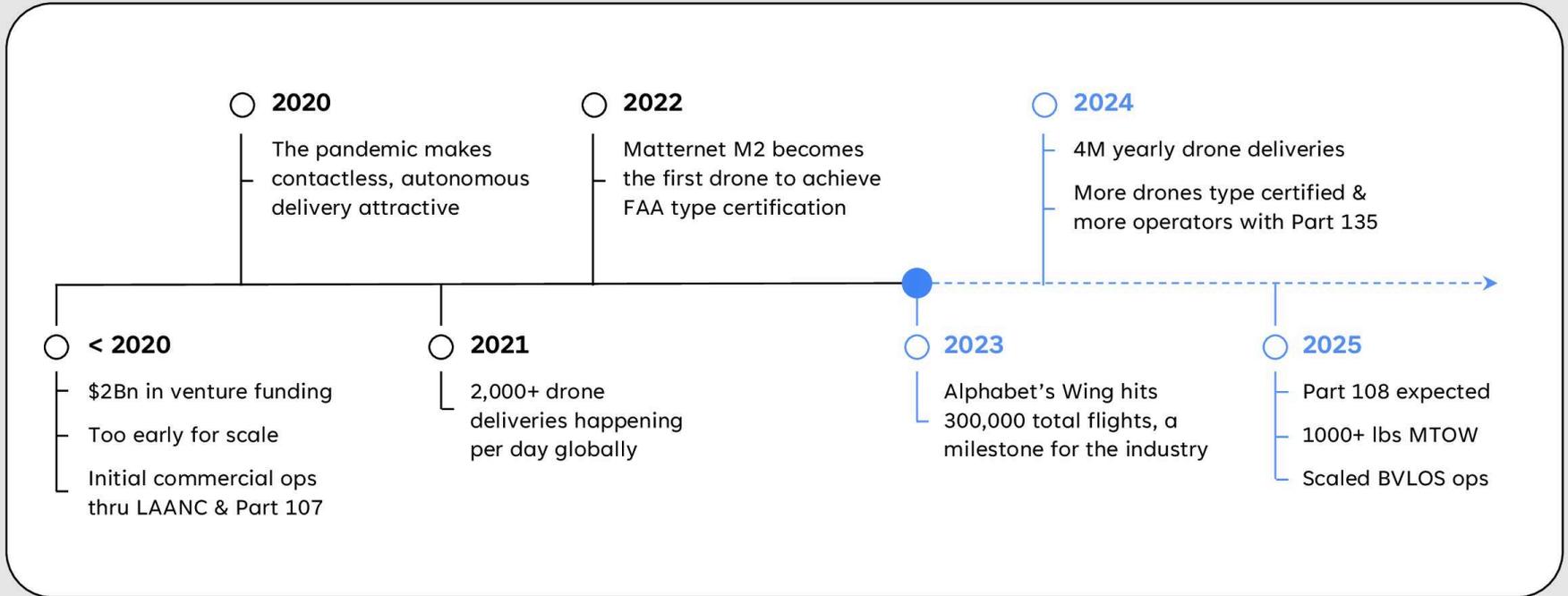
Our ecosystem

We build, acquire, deploy.



We build in-house what the market is missing and partner up with companies that offer the state-of-the-art technology.

Past / Present / Future



Building a turnkey solution since...





Zing Demo Reel

[Watch](#) →



New Orleans Case Study

[Watch](#) →



Zing BVLOS Podcast

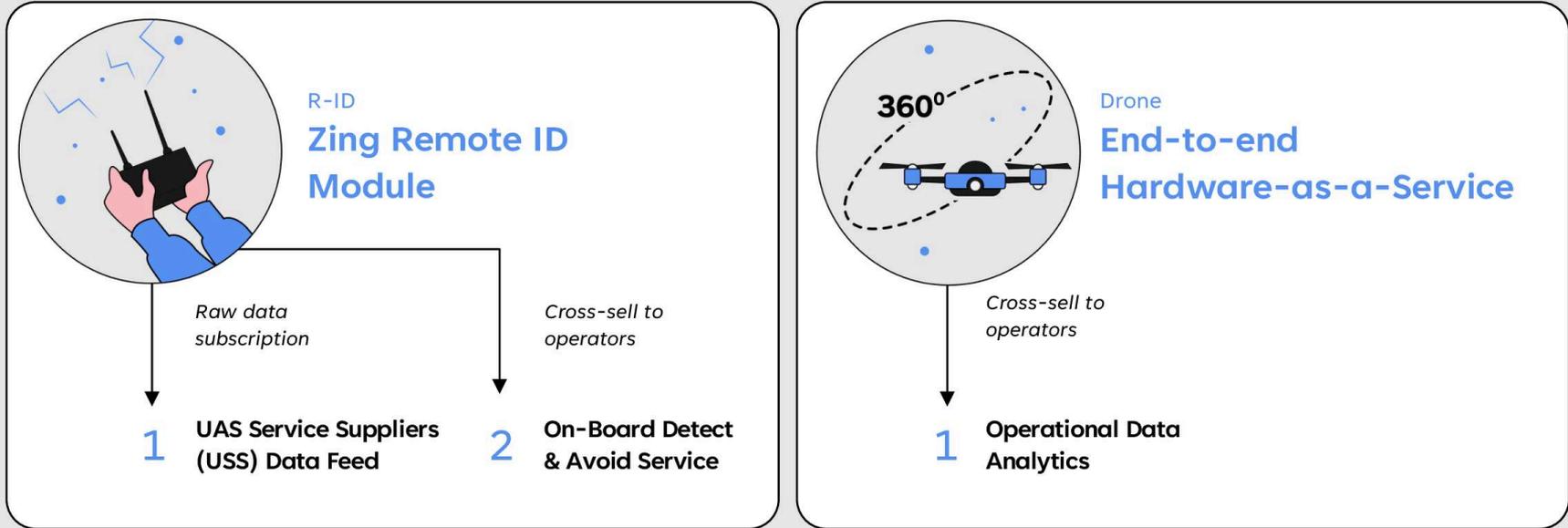
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Zing Landing With Package

[Watch](#) →

Data as the Next Revenue Unlock

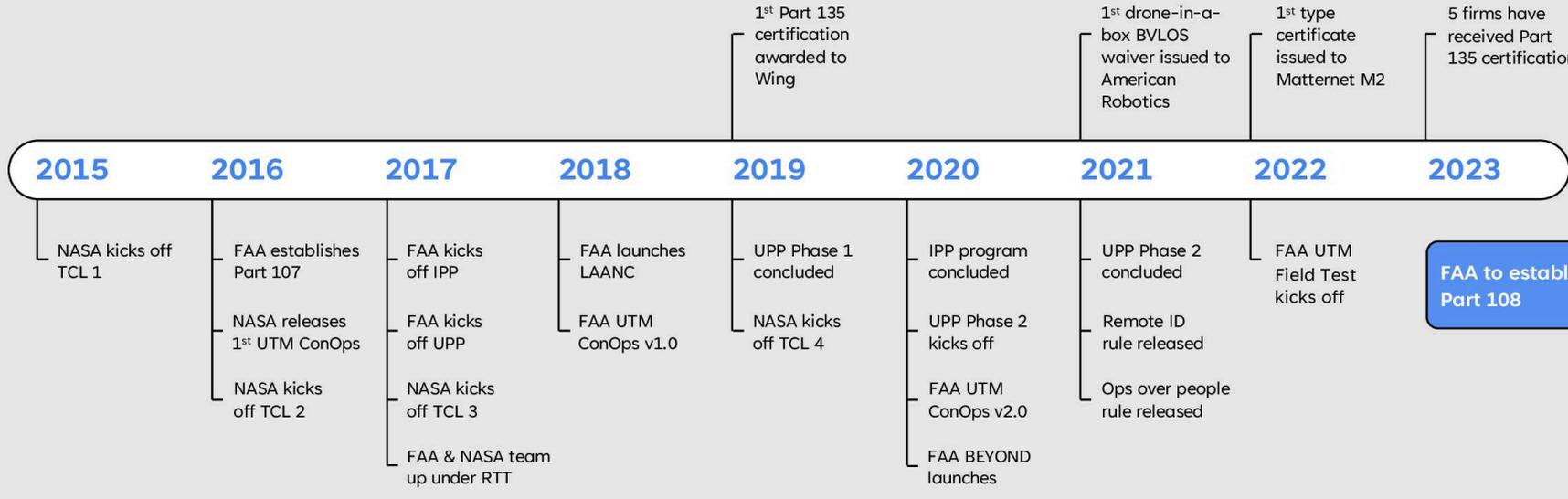


Data sharing agreements with operators will be key to giving Zing access to enterprise-specific and anonymized bulk data on operations.

Complex Ops at scale are at the horizon

Operational Milestones

Complex, BVLOS ops are unlocked!



Regulatory Initiatives

Mid-2020s

Drone Delivery

Company	Target Market	Key Client/Partner	Integrator/OEM?	Funding
Wing	Food, Medical, E-commerce, Grocery	Doordash, KFC, Walgreens	OEM	Corporate
Amazon	E-commerce	D2C	OEM	Corporate
UPS	E-commerce, Logistics	CVS, Wake Forest	Integrator	Corporate
Zipline	Medical, Retail, Food, E-commerce, Agriculture	Sweetgreen, Michigan Medicine, Multicare, Intermountain Health	OEM	\$821M
Flytrex	Restaurant, Retail, Drone Operators	Unilever, Walmart	OEM	\$60M
Manna	Medical, Food	Coca Cola	OEM	\$30M
Skydrop	Food, Retail	Domino's Pizza	OEM	\$16M
DroneUp	Medical, Food, Retail, Entertainment	Walmart	Integrator	\$7.5M
Flyby Robotics	Food	MAD Greens, Tokyo Joe's and Nekter Juice Bar	OEM	\$4M