

CFO Services Group

Profit and Loss

January - December 2019

	TOTAL
Income	
Accounting Products Revenues	16,955.00
Accounting Services Revenues	354,075.80
Classes & Workshop Revenues	842.39
Discounts Contra-Revenues	-11,855.80
Other Revenues	5,431.70
Project Revenue	765.00
Uncategorized Income	0.00
Total Income	\$366,214.09
Cost of Goods Sold	
Costs of Labor	226,428.27
Costs of Services	8,948.97
Total Cost of Goods Sold	\$235,377.24
GROSS PROFIT	\$130,836.85
Expenses	
GSA Expenses	82,245.12
Management Expenses	41,480.83
Sales & Marketing Expenses	89,427.56
Total Expenses	\$213,153.51
NET OPERATING INCOME	\$ -82,316.66
NET INCOME	\$ -82,316.66