

\$167,800 Avg. Salary* - An Online MBA Straight From The Nations Tech Capital.



Phil Martie · 2nd
 Founder at Nicolette
 Los Angeles Metropolitan Area ·

 **Nicolette**
 Kaplan University

[Contact info](#)

500+ connections



2 mutual connections: Adie Akuffo-Afful and Andrew Ryan (Ryan Rafols)

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More

Experience



Founder / CEO

Nicolette

Jan 2016 – Present · 5 yrs 9 mos

Greater Los Angeles Area

Patient Empowerment. Provider Partnership.



Canon Business Process Services, Inc.

5 yrs

Vice President, Operations

Aug 2013 – Jan 2016 · 2 yrs 6 mos

Executive oversight of delivery for outsourced business processes to CBPS customers located in the West and Central regions of the U.S. Scope of oversight includes:

[...see more](#)**Director of Operations, Western US**

Feb 2011 – Aug 2013 · 2 yrs 7 mos

Los Angeles, CA

Executive oversight for operational delivery to customers in the Western United States (CA, OR, WA, UT, AZ, ID, CO, MT, WY, NM).

**Business Development Executive, Global Document Outsourcing**

Xerox

Apr 2010 – Feb 2011 · 11 mos

New account pursuit in Southern California for the following Xerox Global Document Outsourcing services:

- Enterprise Print Services

[...see more](#)**Canon Business Process Services**

6 yrs 1 mo

Manager, Enterprise Account Sales

Dec 2007 – Apr 2010 · 2 yrs 5 mos

New business development of Fortune 500 customers headquartered in the Western US, both current and non-users. Océ's outsourced managed services include staffing, technology and process management for: [...see more](#)

National Account Manager

Apr 2004 – Nov 2007 · 3 yrs 8 mos

Responsible for the relationship management and growth of Global 2000 customers, including development and execution of supplier-customer relationship strategy.

**Strategic Account Sales Analyst**

IKON Office Solutions

Dec 2002 – Apr 2004 · 1 yr 5 mos

Observation and analysis of customer business processes for the design, implementation and support of outsourcing solutions related to document management.

[Show 2 more experiences](#)

Education

Kaplan University

BS, Business Administration

2007 – 2010

- Concentration in Management
- Cum Laude Honors

Georgia State University

BA, Film and Video Production

1996 – 1997

Produced one short film before leaving school to help start IST.

Licenses & certifications

Project Management Professional (PMP)

Project Management Institute

Credential ID 227198

Six Sigma Black Belt

Aveta Business Institute

Credential ID 8VP52058U6339494K

Volunteer experience

Volunteer

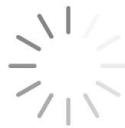
Orange County Public Library

2010 – 2011 • 1 yr

Education

Taught classes at the La Habra branch of OCPL on resume building and career management.





Causes Phil cares about

Economic Empowerment, Education, and Social Services