

EVERYTHING IS BETTER WITH DATA

Data & AI Nerd



Jon Flynn



3rd
Data & AI
Nerd at
Microsoft

Talks about
#ai, #xbox,
#sports,
#microsoft,
and
#sporttech
Cold Spring
Harbor, New
York, United
States

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About

I lead Software Sales Teams that design and execute insanely great customer experiences. One of the things I enjoy the most about working in th ... see more

Experience



Data & AI Nerd

Microsoft

Sep 2020 – Present · 1 yr 1 mo
United States

Utilizing data to spearhead

innovation within Professional Sports.



Strategic Advisor

Urvin AI

Jan 2019 – Present · 2 yrs 9 mos
Greater New York City Area

Provide business operations and sales function advisory services to this growth-mode data startup.



Founder

bklynCapital

Aug 2012 – Present · 9 yrs 2 mos
Cold Spring Harbor, New York

Film distribution funding for independent and foreign filmmakers



Member Of The Board Of Advisors

Crosstek IT

Jan 2014 – Present · 7 yrs 9 mos

A managed services provider in Cyber Security, Cloud, IT & Professional Services organization serving the UKI area.



Strategic Advisor

SpotLogic

Sep 2016 – Present · 5 yrs 1 mo
Greater New York City Area

SpotLogic helps organizations dramatically increase sales performance by leveraging customer, opportunity and

Show 5 more experiences

Education



Rhodes University

Bachelor's Degree, Journalism

1993 – 1995

Activities and Societies: Rhodes Radio

DJ at student radio station



CityVarsity



CityVarsity

Master's Degree,
Cinematography
1996 – 1997
Activities and Societies: Film
Appreciation Society, Technology
in Filmmaking

Graduated with Honors in
Cinematography.

Licenses & certifications



Microsoft Global Hackathon 2021

Microsoft
Issued Sep 2021 · No Expiration
Date

[See credential](#)



Microsoft Certified Trainer 2021-2022

Microsoft
Issued Jul 2021 · No Expiration
Date

[See credential](#)



Accessibility in Action

Microsoft
Issued Jun 2021 · No Expiration
Date

[See credential](#)

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Skills & endorsements

Enterprise Software · 72



Endorsed by **Gary Nakamura** and 7 others who
are highly skilled at this



Endorsed by 2 of Jon's colleagues at Microsoft

Cloud Computing · 64



Endorsed by 3 of Jon's colleagues at Microsoft



Endorsed by 20 people who know **Cloud
Computing**

Start-ups · 41

 Endorsed by **2 of Jon's colleagues at Microsoft**

 Endorsed by **7 people who know Start-ups**

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Recommendations

Received (14)

Given (19)



Lisa Smith
Head Of Sales Operations at Hazel Health, Inc.

January 8, 2019, Lisa reported directly to Jon

Jon is a fun and energetic leader that drives his teams to success through his strong example of servant leadership. He is... **See more**



Hakiem George
Lead at Apple

June 19, 2016, Hakiem reported directly to Jon

Jon is easily the greatest leader I have had the pleasure to work with. His wisdom and guidance is something like I'... **See more**

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Accomplishments

1 Course
MCSE +i



1 Language
Afrikaans



Interests



Yahoo
685,082
followers



Governanc
86,615
members



Financial S
211,871
members



Software &
2,462,083
members



LinkedIn
18,231,635
followers



Kathleen H
Chief People
58,320
followers

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