

# Cascade Cultures LLC

## Profit and Loss

January - December 2020

	TOTAL
Income	
Interest Earned	6.40
Rent Share	12,000.00
Sales	3.00
Discounts given	-1,186.41
E-Commerce/Direct	635.88
Events	13.00
Farmers Markets	4,943.98
Wholesale	0.00
Direct	34,500.92
Square Invoices	7,998.42
UNFI	35,239.41
<b>Total Wholesale</b>	<b>77,738.75</b>
<b>Total Sales</b>	<b>82,148.20</b>
<b>Total Income</b>	<b>\$94,154.60</b>
Cost of Goods Sold	
Cost of Goods Sold	0.00
Cost of Labeling/Packaging - COS	2,000.20
Ingredients	0.00
Local Culture (deleted)	14.97
Super Belly	17,214.72
<b>Total Ingredients</b>	<b>17,229.69</b>
Shipping	8.34
Backhauling/Delivery	1,730.00
Direct Shipping/E-commerce	293.27
<b>Total Shipping</b>	<b>2,031.61</b>
Supplies	4,750.10
Glass	5,432.91
Labels	2,878.79
Packing Materials	984.61
Plastic	133.13
<b>Total Supplies</b>	<b>14,179.54</b>
<b>Total Cost of Goods Sold</b>	<b>35,441.04</b>
<b>Total Cost of Goods Sold</b>	<b>\$35,441.04</b>
<b>GROSS PROFIT</b>	<b>\$58,713.56</b>
Expenses	
Automobile	200.98
Bank Charges & Fees	0.00
Depreciation Expense	23,849.00
Equipment Repair & Maintenance	304.70

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	TOTAL
Facilities	0.00
Insurance	1,084.00
Rent & Lease	13,200.00
Repairs & Maintenance	2,478.95
Utilities	7,691.62
<b>Total Facilities</b>	<b>24,454.57</b>
General Admin	0.00
Legal & Professional Services	4,637.50
Office Supplies & Software	393.75
Taxes & Licenses	797.30
<b>Total General Admin</b>	<b>5,828.55</b>
Interest Paid	0.00
Marketing & Sales	0.00
Affiliate	47.50
Facebook Advertising	37.30
Farmers Markets	2,199.35
Marketing	425.88
Photography	544.89
Sales	2,318.54
Travel	13.00
Meals & Entertainment	81.17
<b>Total Travel</b>	<b>94.17</b>
Web	658.67
<b>Total Marketing &amp; Sales</b>	<b>6,326.30</b>
Office Supplies & Software	254.65
Professional Development	1.00
<b>Total Expenses</b>	<b>\$61,219.75</b>
NET OPERATING INCOME	<b>\$ -2,506.19</b>
Other Income	
CC Redemption	717.61
<b>Total Other Income</b>	<b>\$717.61</b>
Other Expenses	
Reconciliation Discrepancies	129.00
<b>Total Other Expenses</b>	<b>\$129.00</b>
NET OTHER INCOME	<b>\$588.61</b>
NET INCOME	<b>\$ -1,917.58</b>