



## Ronald Aschkar · 3rd

Here on behalf of The Boss  
Austin, Texas, United States ·

[Contact info](#)

500+ connections

Message

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FantasyBoss



Quantic School of Business  
and Technology

## Experience



### CEO

FantasyBoss

Dec 2020 – Present · 8 mos  
Austin, Texas, United States

I work for The Boss. Don't ask me who The Boss is, we don't talk about The Boss. But if you're Boss enough, more details will be provided.



### Higher Education Renewals Manager

Box

Jul 2019 – Jul 2020 · 1 yr 1 mo  
Austin, Texas Area

Role Details:

- Contract Position. Responsible for migrating & renewing contracts for Higher Education.
- Increased profitability by reducing storage or inci ...see more



### Account Executive

StreamSets Inc.

Jun 2018 – Jul 2019 · 1 yr 2 mos  
Austin, TX

**Role Details:**

- Hunter Role. Interfaced with internal/external stakeholders to expand new and existing business. Used cold calling, marketing, leads and referrals to meet/exceed fore ...see more

**WIN-911****Channel Account Manager**

WIN-911

Jan 2017 – Mar 2018 · 1 yr 3 mos

Austin, Texas

**Role Details:**

- Channel Role. Worked with and trained partners/resellers on our software. Attended trade shows locally and internationally to make relationships and promote our company. ...see more

**Strategic Business Consultant**

6 Degrees

May 2016 – Dec 2016 · 8 mos

Austin, TX

Boutique Consulting Company

**Role Details:**

- Problem Solving Role. Worked with clients to imp ...see more

**Show 5 more experiences** ✓**Education****Quantic School of Business and Technology**

Master of Business Administration (M.B.A.), Business Administration and Management

2018 – 2019

**Abilene Christian University**

BA, Business Administration, Marketing

2001 – 2005

**Skills & endorsements****Sales** · 32



Endorsed by **Jason Smith and 2 others** who are highly skilled at this



Endorsed by **2 of Ronald's colleagues** at Mitratesch

### Leadership · 25



Endorsed by **11 of Ronald's colleagues** at Forcepoint

### Customer Service · 23



Endorsed by **2 of Ronald's colleagues** at Mitratesch



Endorsed by **8 people** who know Customer Service

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## Recommendations

Received (2)

Given (2)



**Kerry Laird**  
Helping Companies Simplify Their Recruiting Pipelines

March 8, 2021, Ronald worked with Kerry in the same group

It was great working with Ron and learning about sales from him.



**Cade Girod**  
Inside Sales Representative/ Partner Specialist

September 2, 2015, Ronald worked with Cade in the same group

working with Ron was fantastic. Always knew the answer to any questions i would ask. He was a leader who continued would teach other team members. Ron is a great asset and very determined to win. Sales is very hard and watching Ron be a great example and teaching us how to be successful... See more

