



Leo Pardo · 2nd 

Resilient to the Core | Passionate for results | Business Development, Operations & Management | Entrepreneur | Venture Capital

Katy, Texas, United States · 500+ connections · [Contact info](#)



DonTruck



Cornell University - ,
Graduate School of..

Experience



Co-founder

DonTruck

May 2018 – Present · 2 yrs 9 mos

Houston, Texas Area

Lead the overall direction of the startup

Entrepreneur

Entrepreneur

Dec 2017 – Present · 3 yrs 2 mos



Account Manager

Halliburton

Jan 2016 – Nov 2017 · 1 yr 11 mos

United States

Landmark Solutions



Halliburton


 12 yrs 3 mos

- Account Manager**

Feb 2015 – Jul 2015 · 6 mos

Bogota D.C., Colombia

Lead a multi-PSL team that develops strategies and financial targets for a designated high profile client within a District, Country or Region Recommends appropriate resources, personnel and pricing levels for business planning. Develop strategies for maximizing the account's profitability while creating, implementing, and managing an account plan ...see mor

- Country Oil & Gas Technology Manager**

Jul 2011 – Jul 2015 · 4 yrs 1 mo

Bogota D.C., Colombia

Successfully pursue and realize business opportunities through differentiated cross Business Units (BU's) technology solutions. Managed Halliburton's technology portfolio to create a sustainable differentiated business strategy. Scout and Identified inorganic growth opportunities. Managed industry and government relationships and marketing strategy.

[Show 5 more roles](#)


DIMS Consultant

BP

Sep 2001 – Feb 2003 · 1 yr 6 mos

Bogota, Colombia

- Responsible for uploading and imputing all the production engineering data for all the BP Colombia wells.
- Migrate Chemical Stimulation and Fracturing Reports
- Training the Co Men on location giving out personal support on site.

...see mor

Education


Cornell University - Johnson Graduate School of Management

Master of Business Administration (M.B.A.)

2013 – 2014


Texas A&M University - Mays Business School

Halliburton Business Leadership Development I Program, Organizational Leadership

2013 – 2013


Texas A&M University - Mays Business School

Financial Leadership for Non-Financial Leaders, Accounting and Finance

2012 – 2012

[Show 3 more education](#) 

Licenses & certifications



Venture Deals

Kauffman Fellows

Issued Apr 2020 · No Expiration Date

Petroleum Engineer

Consejo Profesional de Ingenieria de Petroleos

Issued Jul 2001 · No Expiration Date

Credential ID 03559



AWS Cloud Practitioner Essentials

Amazon Web Services (AWS)

[See credential](#)

[Show more](#) 

Volunteer experience

Parent Reader

Roosevelt Alexander Elementary

Oct 2015 – Present · 5 yrs 4 mos

Education

Support elementary students' learning experience by reading books onsite

Watch Dog

WATCH D.O.G.S. Dads Of Great Students

Feb 2018 – Present · 3 yrs

Children

Volunteer as a WATCH DOG(S) - Dad of Great Students initiative at Fielder Elementary



