

Contact

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www.linkedin.com/in/francklahaye
(LinkedIn)
www.airthium.com (Company)

Top Skills

Satellite Communications

Satellite

Broadcast

Languages

English

German

Franck Lahaye

Co-Founder at Airthium.

Greater Paris Metropolitan Region

Summary

I am the co-founder at Airthium, a company who's mission is to reduce global warming by storing renewable energy in large quantities over long periods of time (seasonal storage).

Support our efforts on <https://wefunder.com/airthium>

Experience

Airthium

Co-Founder

2017 - Present (4 years)

Paris Area, France

Airthium tackles the world's energy storage problem by creating a low cost and large scale energy storage system.

We are Y Combinator funded company (S17) with offices in Paris (Air Liquide Research & Development center)

Meteor Trading

Director

May 2014 - 2017 (3 years)

London, United Kingdom

OU and FT satellite services.

I design robust solutions for media and network customers (fiber, satellites, managed services or raw bandwidth).

Intelsat

5 years 1 month

Sales Director, OU & Media services EMEA

2013 - April 2014 (1 year)

London, United Kingdom

Intelsat is the largest commercial satellites operator in the world with more than 50 satellites.

Youngest employee in the sales team (70 sales worldwide), I successfully managed large accounts across the EMEA region by developing strong business relationships with major media customers (SIS Live, Globecast, Arqiva, Eurovision...).

Sales Representative, Media services EMEA

April 2009 - 2013 (4 years)

London

Intelsat is the largest commercial satellites operator in the world with 50+ satellites.

Enomatic Southeast USA

Sales/Project Coordinator

June 2007 - August 2008 (1 year 3 months)

Greater Atlanta Area

1 year as project coordinator/sales in Atlanta, GA. In a small team (3 persons, 24 years old in average), we successfully managed the sales, procurement and installation of high-end wine serving systems for an average of \$40,000 per order in 17 states. We were on our way for an annual turnover of \$3 millions after only 4 years as a US South East distributor. Enomatic International awarded our team the "2008 Distributor of the year - Best Customer service".

TeamTO

Marketing intern

June 2006 - August 2006 (3 months)

Education

Y Combinator

· (2017 - 2017)

ICN Business School

Master, Entrepreneurship · (2005 - 2009)