

**aquaborne**

**A Q U A T I C  
L E A T H E R M A N U F A C T U R E R**

[theaquaborne.com](http://theaquaborne.com)

**2021**



## We ...

1

A California Company

2

Own proprietary tanning process

3

Are in a production ready stage

4

Honour nature given resource

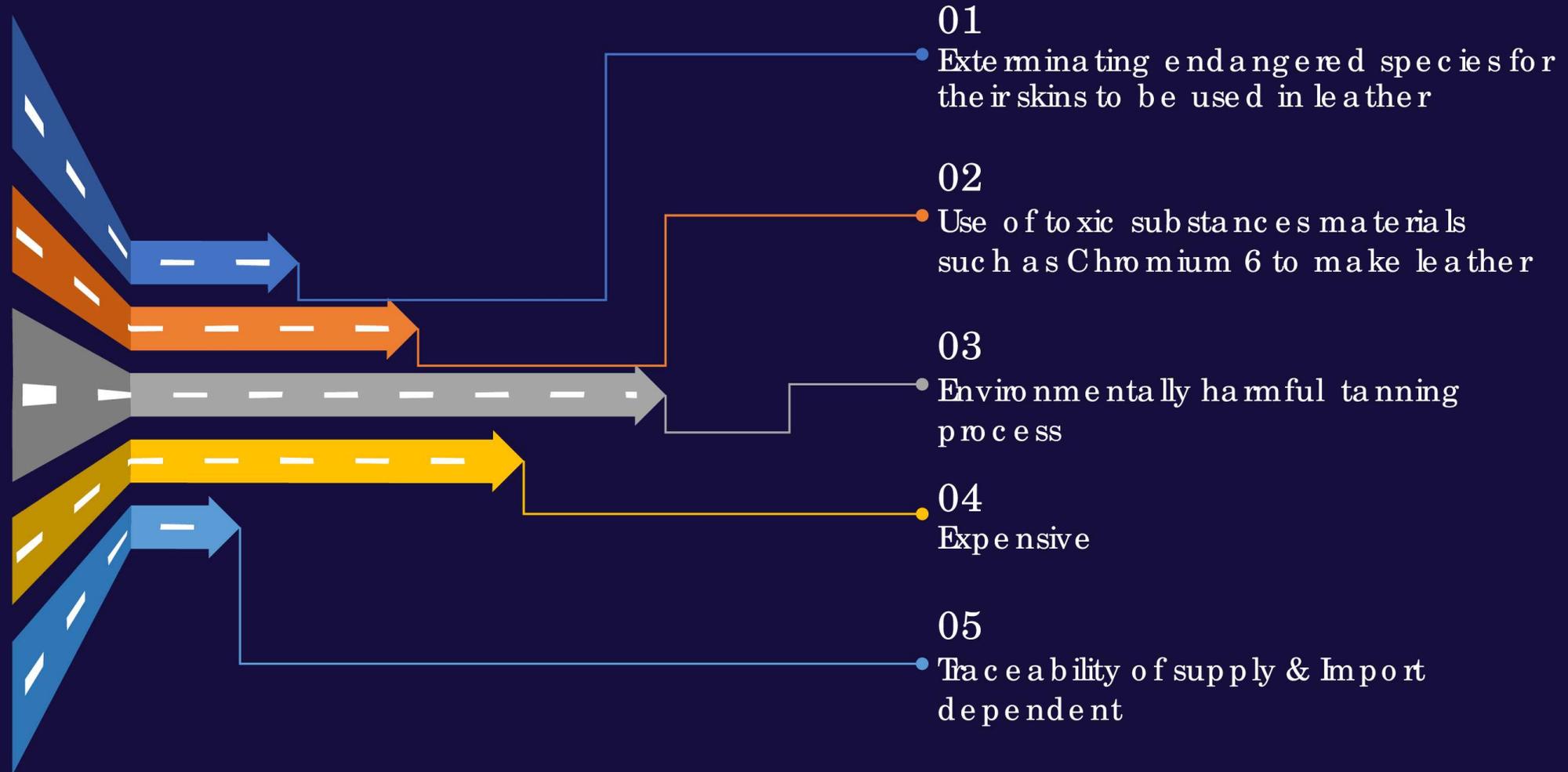
5

Use eco-safe materials

6

Take part in a US \$500B industry

# Industry Issues



# Our Solution



# Aquatic Leather



Sturgeon



Carp



Salmon



Other

Stronger than animal hides

Odor-free

Much lighter



Unique natural patterns

Elastic

Durable



Sturgeon leather



Salmon leather



Haribut leather



Interior Decor



Fashion



Accessories

The Global leather goods marketplace is more than US\$500B, with an estimated compound annual growth rate\* of 5.4% up to 2025.

\*Disclaimer: these projections cannot be guaranteed.



North America is our target market



No known competitors in North America in \$1.3B industry

Globally our competitors are:

**Victorian Foods**  
East Africa, Kenya

**Atlantic Leather**  
Skagafjörður, Iceland

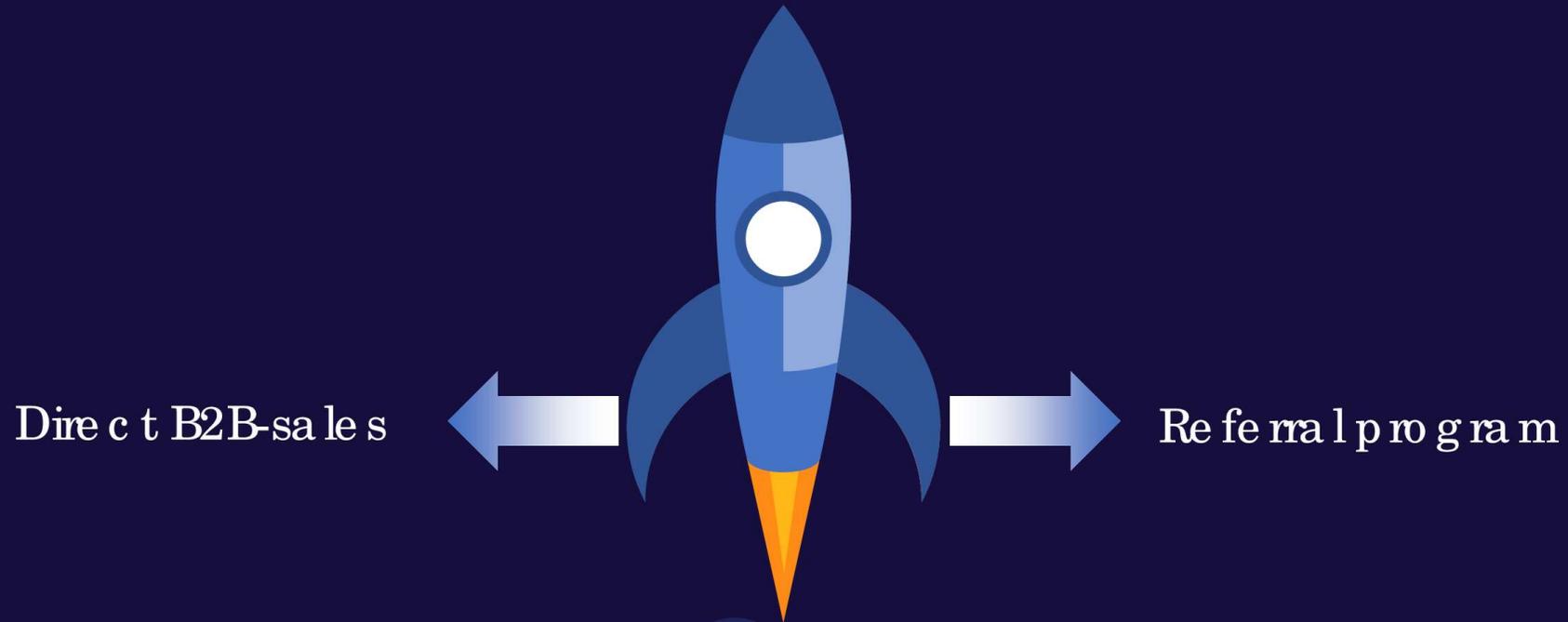
**Aquabone**  
No Known Competition in  
North America



## Our Competitive Advantages:

1. We are located in the most lucrative market with a vast number of fish-skin sources.
2. Our competitors have barriers to entry due to using banned chemical substances.
3. Proprietary Process to treat sturgeon skins

Our model will combine direct B2B-sales with large leather goods manufacturers and designer houses as well as a referral program based on commission.



Aquaborne LLC

Sturgeon Leather  
Evaluation of Extracted Metals  
Lab Report # 28843R1

Table 3 Extractable Metals\*

Analyte	Result	Unit
Aluminum	0.21	mg/L
Antimony	< 0.0011 ND	mg/L
Arsenic	0.0023	mg/L
Barium	0.010	mg/L
Beryllium	< 0.00061 ND	mg/L
Cadmium	< 0.00039 ND	mg/L
Calcium	15	mg/L
Chromium	< 0.10 ND	mg/L
Cobalt	< 0.00039 ND	mg/L
Copper	0.041	mg/L
Iron	< 0.054 ND	mg/L
Lead	0.0062	mg/L
Magnesium	0.97	mg/L
Manganese	0.0063	mg/L
Molybdenum	< 0.0022 ND	mg/L
Nickel	0.0049	mg/L
Potassium	1.6	mg/L
Selenium	< 0.0018 ND	mg/L
Silver	0.00011	mg/L
Sodium	3.3	mg/L
Strontium	20	µg/L
Thallium	< 0.00040 ND	mg/L
Tin	< 0.0060 ND	mg/L
Vanadium	< 0.0016 ND	mg/L
Zinc	0.14	mg/L

\*Testing outsourced to Eurofins TestAmerica, Canton 240-134018-1, except Chromium which was performed at the LRL using FAAS.  
ND = Not detected, with detection limit stated.

Report Approved by:

*Steven Lange*  
Steven Lange  
Director

*Cetta Fambrough*  
Cetta Fambrough  
Research Associate

1

2

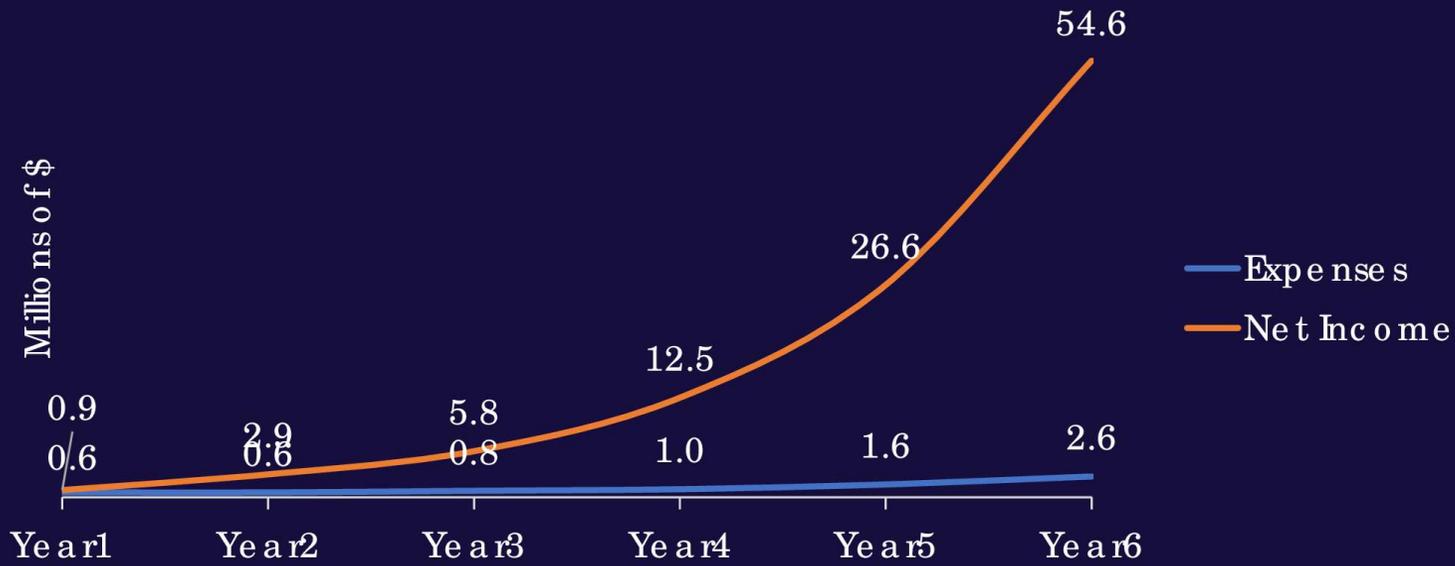
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Established relationship with leather manufacturer in Los Angeles that is capable to produce large volumes of finished products.

Our tanning process is fully developed and tested. The lab-test showed the absence of Chromium 6 and other heavy metals in our leather.

The company is in a production ready stage. Currently working on fish-skin supply contracts.





**Projected EBITDA in 6 years**

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**\$103M**

PROJECTIONS*	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6
Fish Leather Sales	1,689,500	3,678,300	6,949,800	14,419,620	30,020,220	60,106,541
Cost of Goods Sold	91,850	201,300	394,260	854,988	1,776,736	2,827,181
Total Operation Expenses	619,098	604,439	784,258	1,098,900	1,657,546	2,629,858
<b>EBITDA</b>	<b>978,552</b>	<b>2,872,562</b>	<b>5,771,282</b>	<b>12,465,732</b>	<b>26,585,939</b>	<b>54,649,502</b>

\* Disclaimer: these projections cannot be guaranteed.



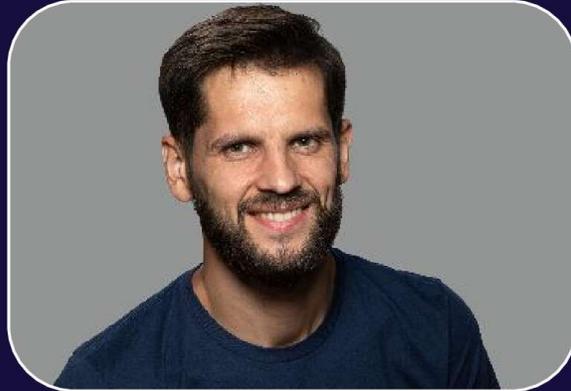
**aquaborne**



Nodar

Founder / Managing Partner

Has an extensive background in the Sturgeon caviar production, trading and exporting. Strong relationships with aquaculture farms and fisheries. Founder of AmStur brand, achieving two Guinness World Records in Dubai, UAE.



Sergei

Co-Funder / Business Development

Has 15 years of experience in managing the development of large-scale industrial projects, advertising campaigns, and digital marketing.



Akhmed

Chief Technologist

Has more than 19 years' experience with fish-leather products, creating innovative processes to treat various aquatic skins.

**Thank you!**

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