



Sergei Zharkov · 2nd

Co-Founder at Aquaborne

Sacramento, California, United States · 500+ connections ·

[Contact info](#)



Aquaborne

Featured



Запускаем раунд привлечения инвестиций в уникальный проект theaquaborne.com Для желающих переехать в США из стран СНГ открыта возможность получить гражданство по визе EB5....

Уникальный EB5 ВИЗА ПРОЕКТ ищет инвестора - Рыбья кожа Aquaborne - ИННОВАЦИЯ
[youtube.com](https://www.youtube.com)

Experience



Co-Founder

Aquaborne · Full-time

Jun 2020 – Present · 9 mos

United States

Head of construction procurement branch

**NLMK Group**

Apr 2018 – May 2020 · 2 yrs 2 mos

Липецкая область, Россия

Devise appropriate contracting strategies and long-term agreements

Build a high performing relationship between the company and the major contractors

Promote process efficiencies through focus on automated channels

Estimate quantities and costs of construction and support services

[...see more](#)**ZAO Rospan International**

7 yrs

Construction procurement manager

Jan 2014 – Mar 2018 · 4 yrs 3 mos

Novy Urengoy

Lowered construction services cost for industrial project by 23% which netted the company more than \$7.5M in 24 months

Utilized ERP system reports, Microsoft Excel, and pivot tables to analyze problem areas and create solutions

[...see more](#)**Procurement Officer**

Apr 2011 – Dec 2013 · 2 yrs 9 mos

Novy Urengoy, Russia

Purchasing of services for capital construction

Planning; development of purchasing documentation

Developing of contracting strategy, conduction of vendors qualification, and of technical and commercial negotiations

[...see more](#)**Sales engineer**

SIAM Oil Service Company

Mar 2008 – Apr 2011 · 3 yrs 2 mos

Tomsk, Russia

Sales of hardware and software products in the field of hydrodynamics research and diagnostics of oil and gas wells

Representation of the company at professional exhibitions and presentations of products

Manufacturing Manager

SIAM

Mar 2008 – Mar 2011 · 3 yrs 1 mo

Tomsk, Russia

[Show 3 more experiences](#)

Education



William Jessup University

Master of Business Administration - MBA, Business Administration, Management and Operations

2020 – 2022



University of Minnesota

COURSE CERTIFICATE, Software Development Processes and Methodologies, COURSE CERTIFICATE

2020 – 2020

St. Petersburg Polytechnic university

International Business program

2017 – 2017

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