

# Bid for items from the game you're watching!

PITCH VIDEO INVESTOR PANEL

**PARTNERED WITH:** [Logos for NFL teams: Saints, Pelicans, Cavaliers, Bucks]

gotitapp.com Bridgewater Township NJ [Social icons] Entertainment Software Technology Ecommerce Female Founder

**LEAD INVESTOR**

**Dan Forbes** Owner, Forbes Financial Planning

I have known the leadership team since my time at Brown University and followed their success in finance and technology. This business combines several of my passions - sound economic principles, an enhanced user experience, and the excitement of professional sports. It can be a great value to the fan while providing an attractive return for the teams and leagues who partner with the organization. I am excited to be a part of I Got It's bright future.

Invested \$75,000 this round

[Learn about Lead Investors](#)

OVERVIEW DETAILS UPDATES 17 WHAT PEOPLE SAY 29 ASK A QUESTION 15

## Highlights

- 1 Exclusive partnerships w/ NBA & NFL teams, patented technology, & full pipeline
- 2 \$50K+ in weekly revenue, growing at 25% WoW at end of Saints season.
- 3 Endorsement deals with Jrue Holiday, Collin Sexton, Tyreek Hill, Taysom Hill and 10+ more pro stars.
- 4 Collaborations with major merchandising partners, incl Fanatics, Upper Deck & Sportsmemorabilia.com
- 5 Creates marketing dollars for sports franchises and new revenue streams in challenging sponsorship environment
- 6 Solves for challenges presented by pandemic, providing teams with dynamic connection to remote fans
- 7 Scalable business model leveraging partnerships to ease execution & fulfillment needs

## Our Team

**Nicole Johnson** Co-Founder

Co-Founder, Marketing & Creative Expertise, Successful Entrepreneur, Balances Work and Family Life

Our goals are to (i) enhance the experience for fans and (ii) increase revenues for our sports franchise partners. In an uncertain world where fan attendance may not return to pre-pandemic levels, we offer fans a new way to show their support. Similarly, sports franchises are looking for ways to expand their revenues and increase exposure.

**Joseph De Perio** Chairman of the Board

Ex Hedge Fund Manager, Founder Sports Technology Company, VC Investor

## The Story | GOT IT





### A simple idea.

I GOT IT started as an idea back in 2015. At conception, the idea was simple, let's create a company that could enable a fan watching a game at home or at a stadium to bid and purchase on memorabilia real-time and in a game. For example, if you watching a football game, and the opening kickoff is returned for a touchdown, we will list that very football on our platform for bidding and purchase.



First Testing of the Apps Technology during a Lacrosse Season with the NY Lizards

### We built the technology.

Over the past several years, we have developed a robust technology platform that can interact with its sports franchises in a flexible way. We offer a white label solution for a sports team to host its own auction app with its own branding. We also can integrate our technology directly into a sports team's app, driving traffic to the team's existing portal.



### A Clear Value Proposition to the Sports Team.

We have been thoughtful in structuring our relationships with each sports team. The basic tenets of the relationship are that we pay the sports team a sponsorship fee on an annual basis. In turn, the sports team agrees to provide a scheduled list of inventory on a weekly basis and provide marketing support to drive traffic to the app. We receive a revenue share for our execution. The teams with our information support executes shipping and fulfillment.

We create new streams of revenue for our sports team partners. Because we are

accretive to the bottom line, our development pipeline is strong.

## Flexible Collaboration Forms



- ✓ Host auction events on the IGI platform
- ✓ Ready-to-deploy alternative
- ✓ No internal development costs/time
- ✓ User-friendly administration back-end
- ✓ Benefits from cross-selling



- ✓ Host auctions on a dedicated app
- ✓ I Got It to develop at no cost to partner
- ✓ Partner consistent branding
- ✓ No integration risk with primary app
- ✓ Quick roll-out and implementation
- ✓ Brand recognition facilitates downloads
- ✓ Connectivity options to partner apps



- ✓ Most brand continuity
- ✓ Partner maintains control over app
- ✓ User activity concentrated in primary app
- ✓ I Got It provides fully functional SDK
- ✓ Seamless integration & user experience
- ✓ Most potential auction participants
- ✓ Ease of driving secondary activity



SAINTS AUCTION TV commercial.mp4



Traction to Date

## Transaction to Date.

We have executed for the New Orleans Pelicans and Premier Lacrosse League and are currently in market for the New Orleans Saints. User metrics, such as over 13,000 users for the app, I Got It, have been strong with only two live engagements to date with the New Orleans Pelicans, Premier Lacrosse League and a beta launch with the New Orleans Saints. We have signed a transaction with the Cleveland Cavaliers and are currently negotiating with other NBA teams in advance of next season,

We need additional capital to expand and take advantage of our strong development pipeline!

## Attractive Unit Economics Should Lead to Profitability.

We have been thoughtful in structuring our relationships with each sports team. The basic tenets of the relationship are that we pay the sports team a sponsorship fee on an annual basis. In turn, the sports team agrees to provide a scheduled list of inventory on a weekly basis and provide marketing support to drive traffic to the app. We receive a revenue share for our execution. The teams with our information support executes shipping and fulfillment.

We create new streams of revenue for our sports team partners. Because we are accretive to the bottom line, our development pipeline is strong.

## Attractive Corporate Structure

The Company is the investment vehicle for all of the transactions with each sports franchise. The Master Services Agreement governs a preferential revenue split for the Company with the technology partner and calls for the Company to have an exclusive license to use the I Got It technology on all of its deals.

## Our Goals for the Future.

In a few years, we would like to be integrated into every team in the five major sports in North America. We also want to expand to European football and into other global sports like Formula 1 Racing, Cricket, Rugby and beyond.

When we are done tackling sports, we will also grow within the music industry around artists and music. We can leverage our technology and platform for any performance based industry.

Come join us for this exciting ride!



---

## Downloads

[IGotIT Holdings vNovember2020.pdf](#)

[Master Services Agreement 11-13-2020executed.pdf](#)

---