



Shakil KATHAWALA · 3rd

Black011 LLC

Executive leader with over 14+ years of experience providing overall management, establishing strong relationships with key partners and constituents



Berkeley College

Yonkers, New York, United States · 17 connections · [Contact info](#)

Experience

President

Black011 LLC · Full-time

2011 – Present · 9 yrs

Yonkers, New York, United States

- Carrier wholesale pricing, sales forecasting and billing
- Product development and implementation strategies
- Channel Relations and Development
- Vendor optimization and wholesale interconnection
- Strong understanding of switching systems, carrier wholesale and distribution
- Strategy, marketing, pricing and product structuring and implementation
- Maintain constant knowledge of an extensive market and develop brand and sales strategies accordingly

[...see mor](#)



President

SDI-Sohel Distributors · Full-time

2003 – 2011 · 8 yrs

Yonkers, New York, United States

- Key principal in start-up company specializing in prepaid calling cards
- Developed and implemented operational infrastructures, processes, and designated

personnel to accomplish growth and performance of the organization
- Developed marketing and sales plans, controlled budget, and operational analysis

Education



Berkeley College

Bachelor's degree, Business Administration and Management, General
2006 – 2010

Skills & Endorsements

Sales & Marketing · 1

Dr. Dinesh Purohit has given an endorsement for this skill

Human Resources (HR) · 1

Dr. Dinesh Purohit has given an endorsement for this skill

Marketing · 1

Dr. Dinesh Purohit has given an endorsement for this skill

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Interests



Groomit for Pets

1,974 followers



Groomit for Pets, LLC

54 followers



Berkeley College

50,777 followers



NetworkIP

556 followers



Andrew Cuomo

56th Governor of New York State
753,853 followers



Apple

11,932,620 followers