ALBI

BY SPEAK

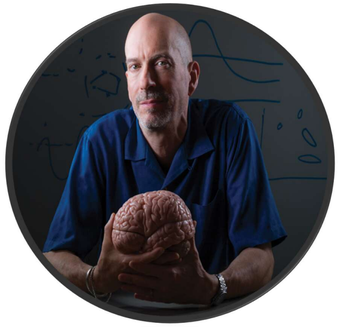
Make Every Meeting Great

Ever sat in an UNPRODUCTIVE meeting?

Data Link #1

Data Link #2

"People can't multitask very well, and when people say they can, they're deluding themselves…the brain is very good at deluding itself."



Earl Miller **Ph.D**

Professor of Neuroscience at MIT

“Up to *40 percent* of productivity could be lost due to task-switching”

Susan Weinschenk Ph.D

Author and Professor at University of Wisconsin

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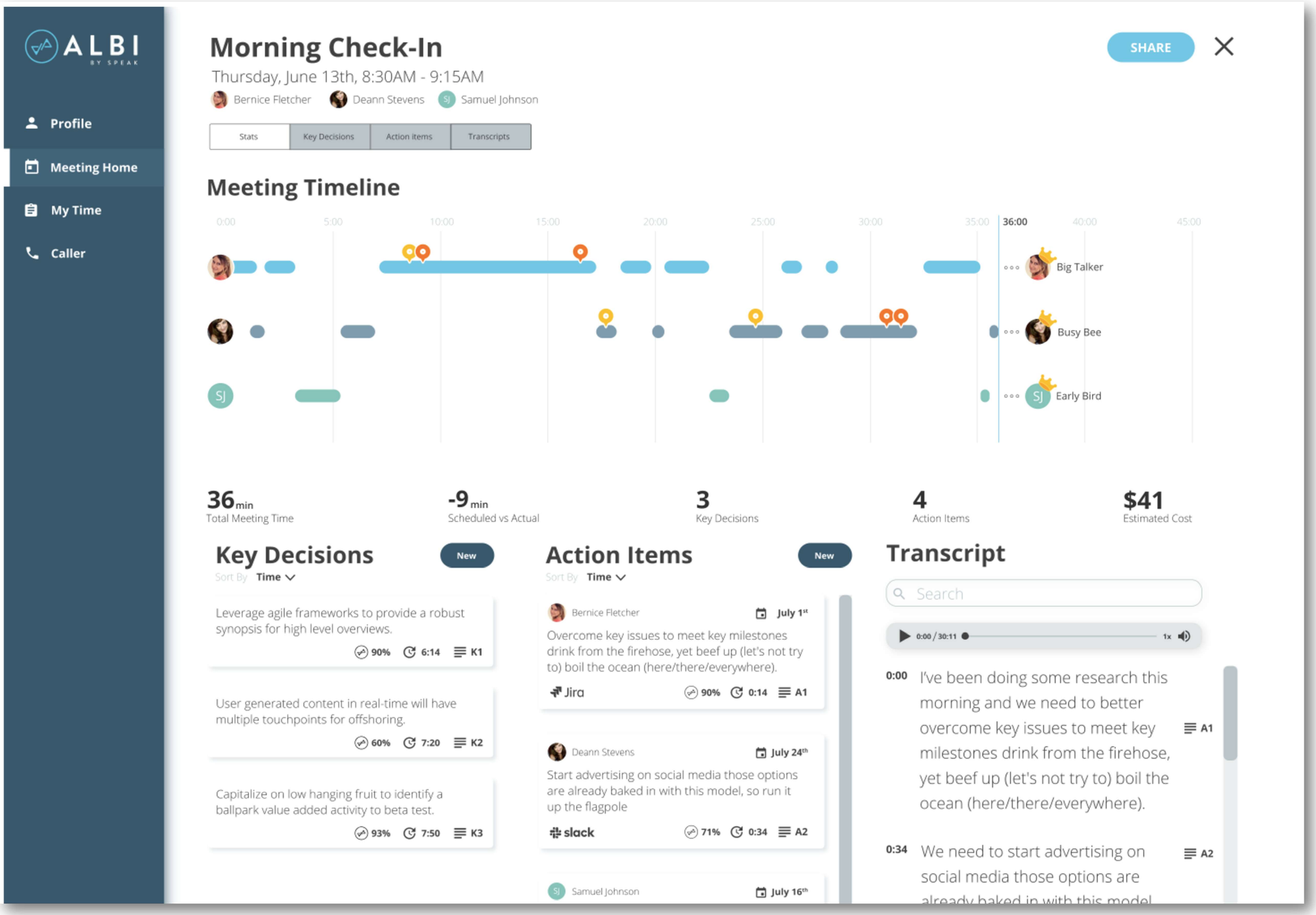

Hi...
I'm Albi.

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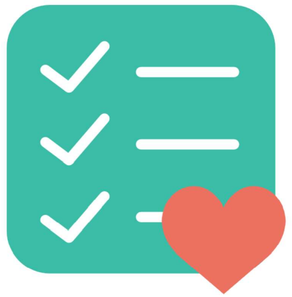
How Albi Works

Albi syncs with your calendar.

Albi joins the meetings and takes notes.



Albi summarizes the action items and deliverables.

Albi sends the action items to the team for execution.

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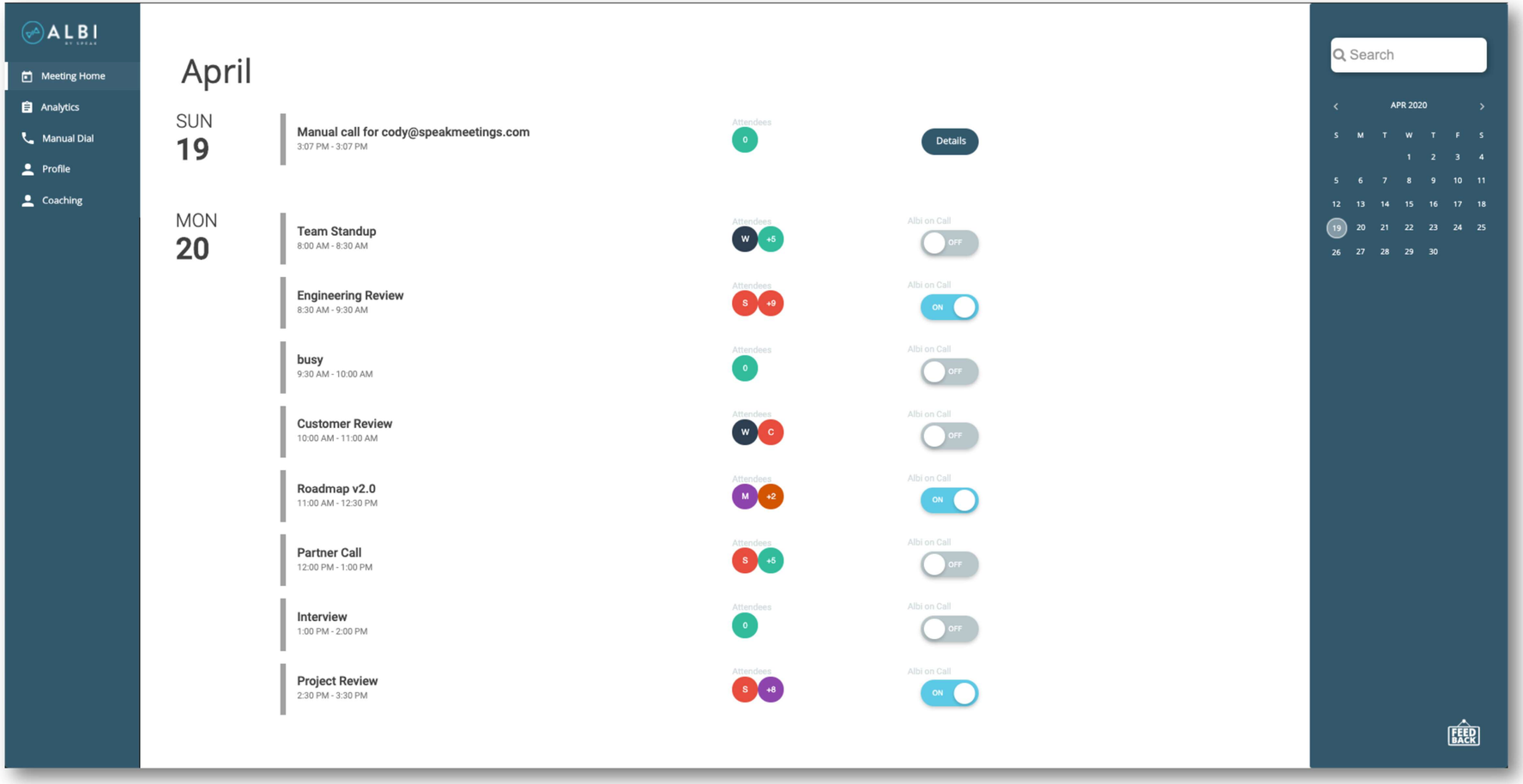
BY SPEAK

Confidential

1

Albi syncs with your calendar.



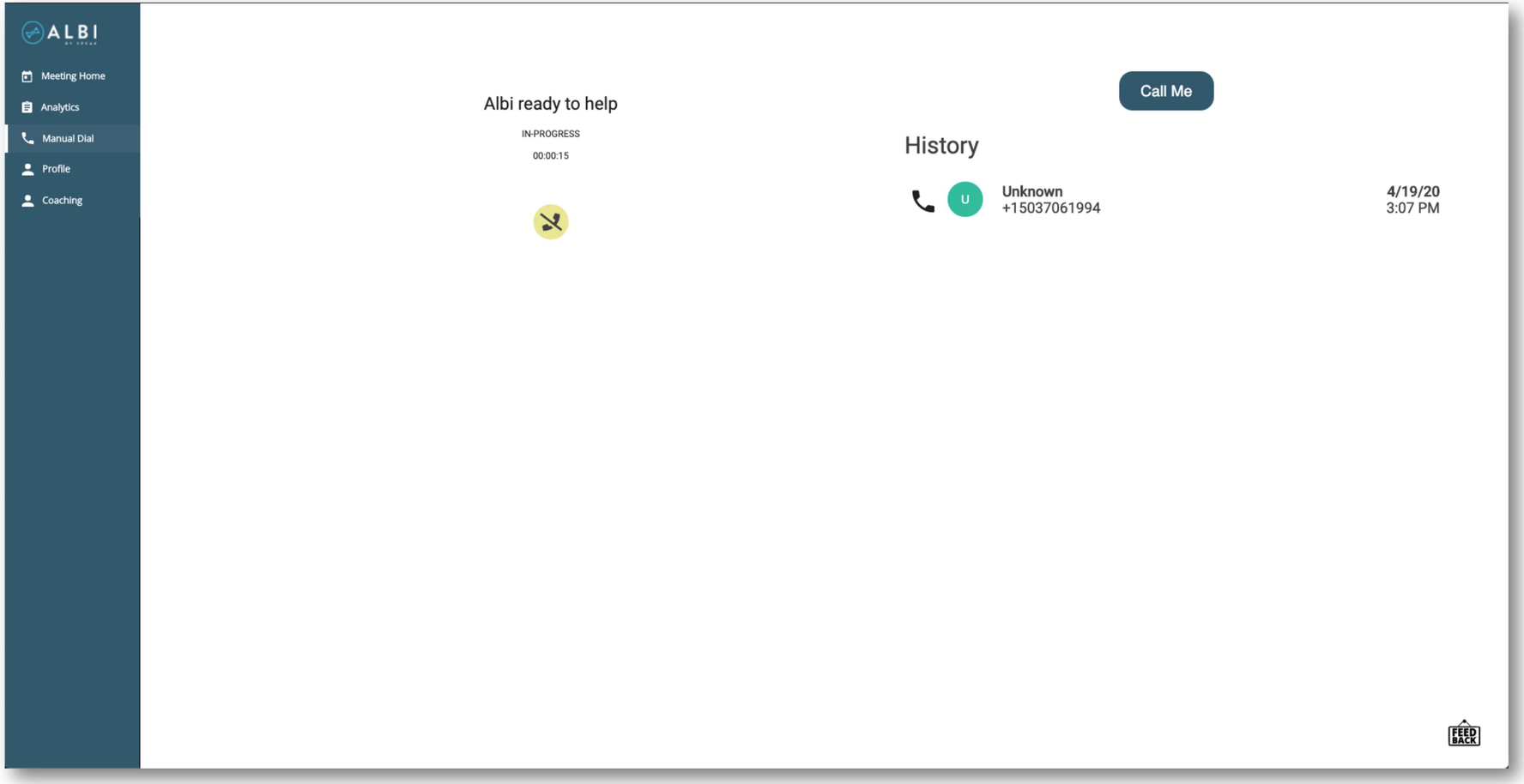
ALBI
BY SPEAK

1

Albi syncs with your calendar.

2

Albi joins the meeting.

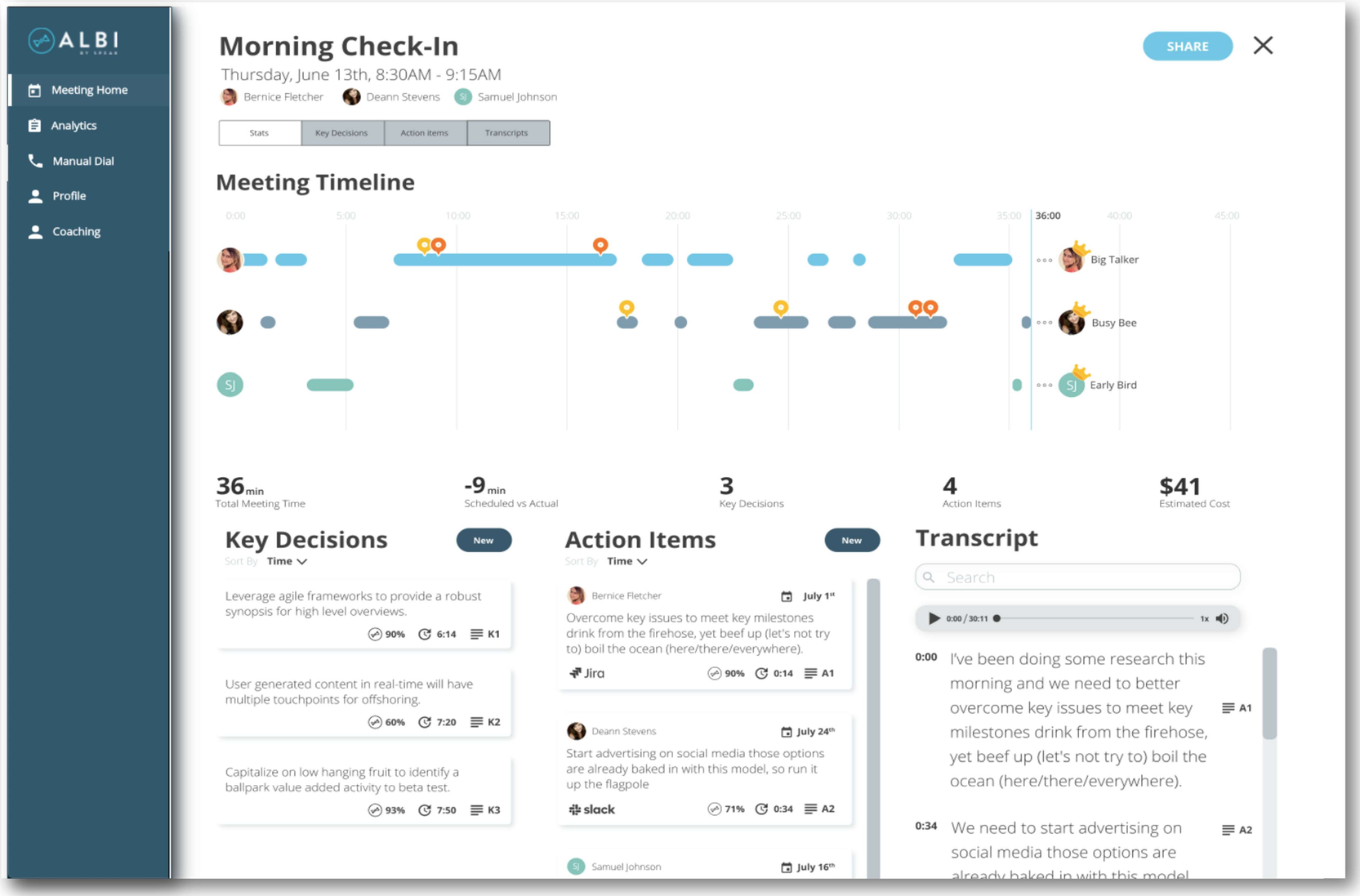


ALBI BY SPEAK

1 Albi syncs with your calendar.

2 Albi joins the meeting.

3 Albi summarizes the key information.



ALBI BY SPEAK

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Albi syncs with your calendar.

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Albi joins the meeting.

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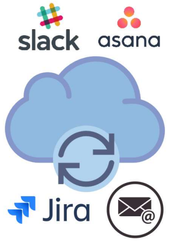
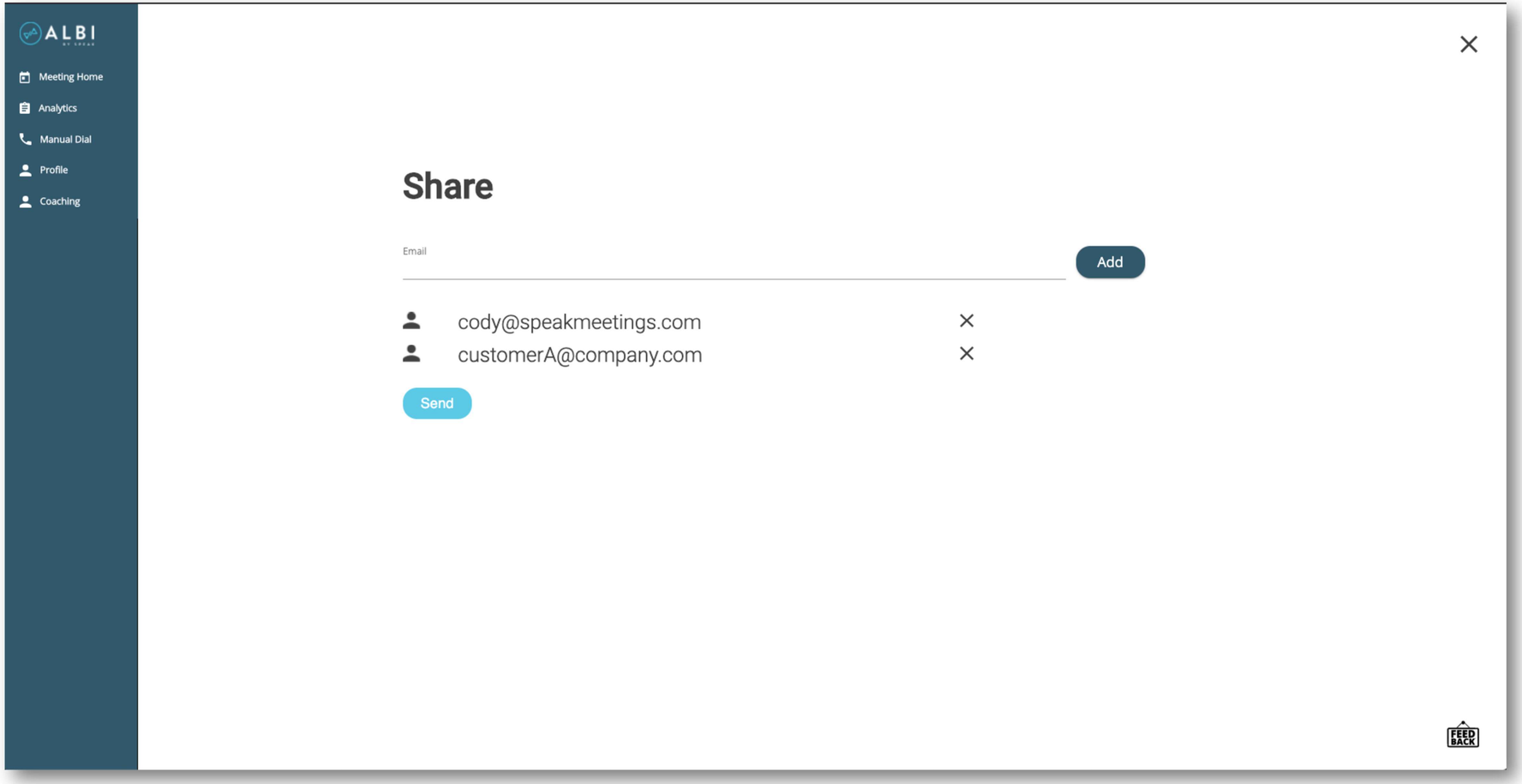
Albi summarizes the key information.

4 

Albi sends the key information to the team.



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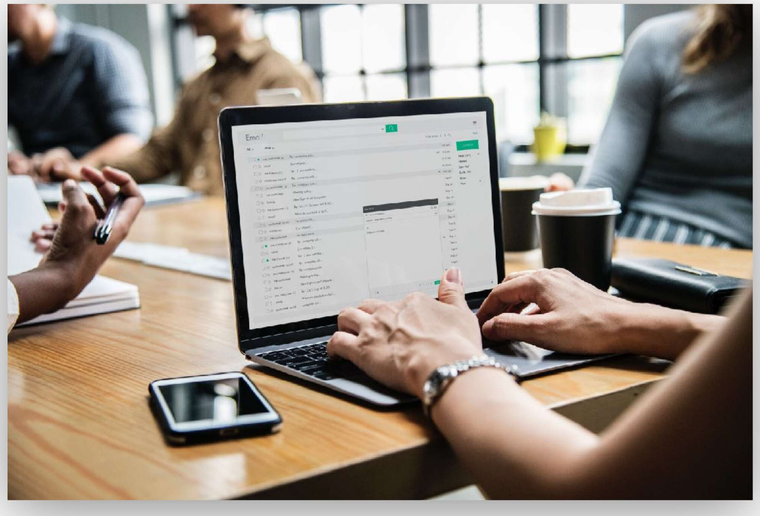
More Than Meeting Notes

Pre-Meeting



In-Meeting

Post-Meeting

Learn

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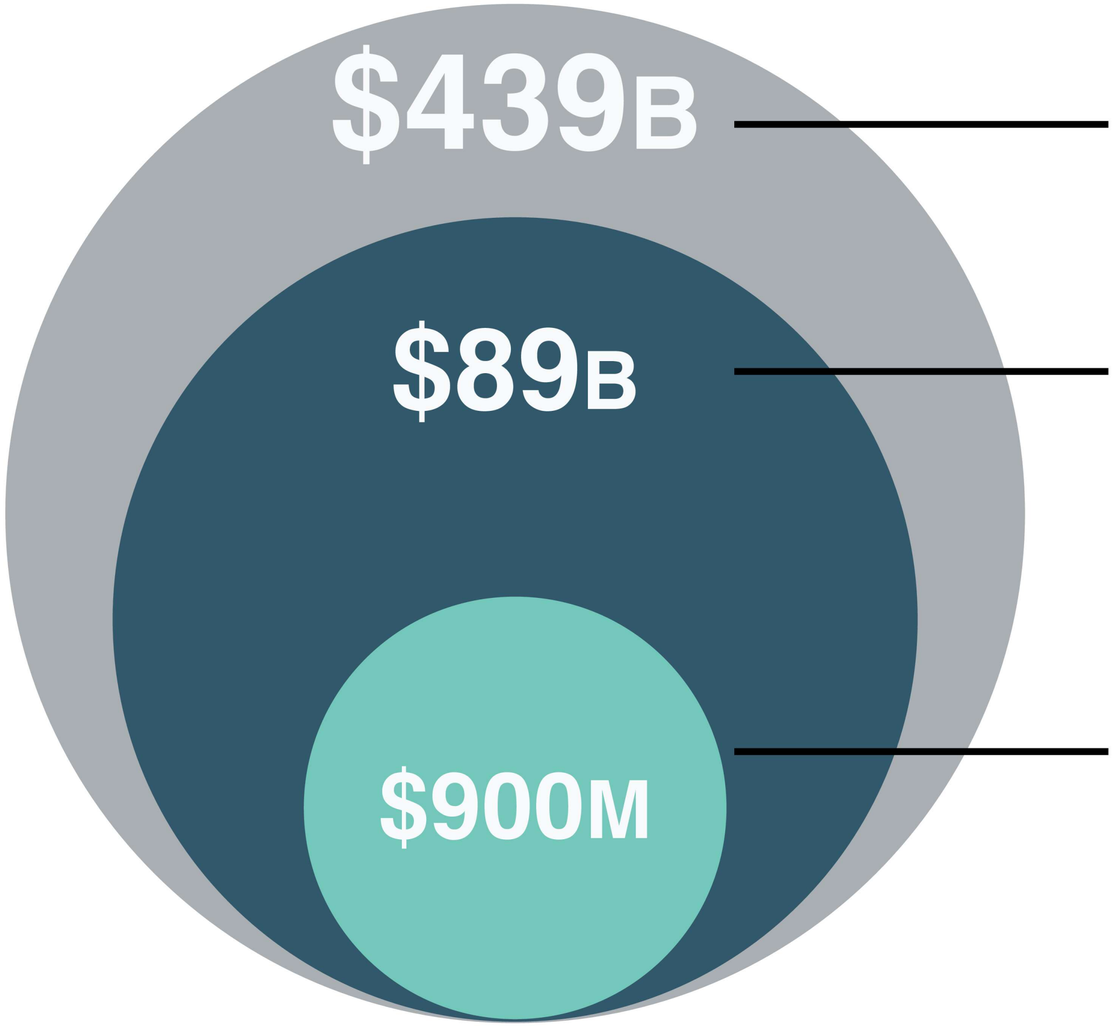
Market



Total Addressable Market (TAM)

Gartner predicts that global IT spending will grow 3.2% in 2019 with *enterprise software driving the highest* growth due to the continued proliferation of SaaS.

https://www.gartner.com/en/newsroom/press-releases/2018-10-17-gartner-says-global-it-spending-to-grow-3-2-percent-in-2019

Serviceable Available Market (SAM)

Forrester estimates that of the enterprise process applications sector, business intelligence, collaboration and other/new enterprise process apps will grow fastest.

https://www.zdnet.com/article/it-budgets-2017-18-what-the-surveys-tell-us/

Service Obtainable Market (SOM)

20% spend on comparable productivity tools with a 5% market capture.

https://www.longtermtrends.net/market-cap-to-gdp/

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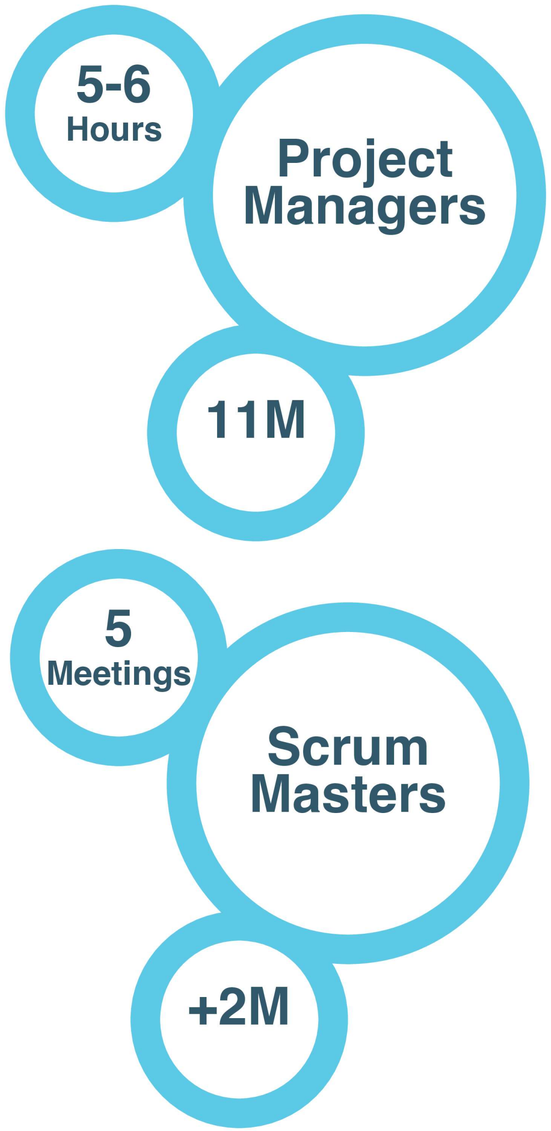
Go to Market



30 Customers —- Local Contacts & Direct Outreach —- License Bundles (10 minimum) —- Land & Expand Groundwork —-	150 Customers —- Some Marketing & Advertising —- License Bundles (10 - 25 min) —- Begin 100-500 User Expansions —-	300 Customers —- Major Events & Analysts —- License Bundles (10 - 50 min) —- Begin 500-Enterprise User Expansions —-

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Confidential

TransUnion

CHASE
J.P.Morgan

NIKE

verizon

JABIL
OPTICS

iovation®

cvent

ebay

ADTRAN®

Five Talent

Riff_

Port of Vancouver USA

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30+

BETA COMPANIES

3

FORTUNE 100 COMPANIES

1000+

HOURS OF MEETING DATA

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Partners & Exits

CISCO

"Voicea acquired by Cisco for a few hundred million"

-James Fish, Piper Jaffray

Article Link

verizon

"Verizon buys BlueJeans for $400M"

-WSJ

Article Link

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Team

Cody White

CEO

Early employee at AvantGo, iTradeNetwork, Jama Software & SpaceView all with successful exits. Focused on product development and customer success.

Sulaimon Ibrahim

CTO

NLP & A.I Expert with Masters in Computer Science. AI domain expert at Intel, trained thousands of developers worldwide on A.I products and tools.

Mei Wu

VP of Corporate Development

Executive with 25+ years of experience in the software industry with previous startups that led to exits with Symantec, Oracle, Cisco, TransUnion and ADTRAN.

Dan Lulich

COO

Accomplished engineering executive, with 25+ years of technology management, operations leadership, and engineering delivery in SaaS, Cloud, Security, AI, Machine Learning, and Neural Networks.

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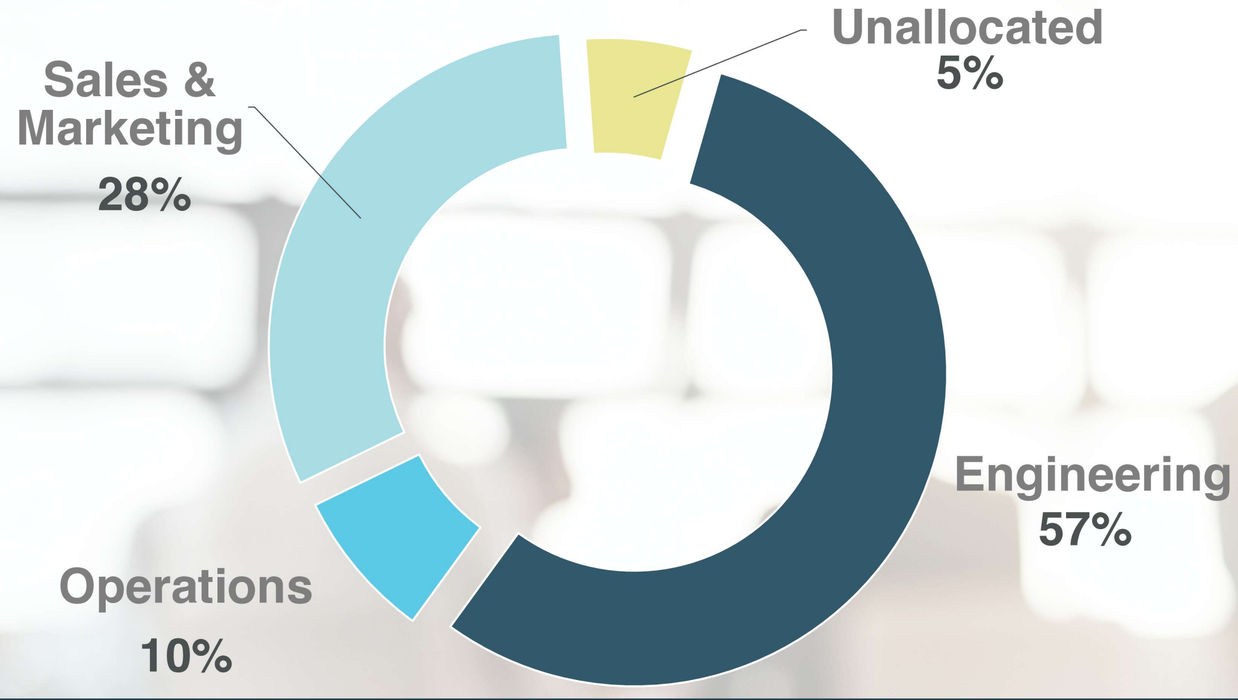
Funding



Milestones

May 2020

April 2021

- 30 Customers
- 50 Customers
- 150 Customers
- 95% Action Item Accuracy
- Albi Coaching Live
- New UI & UX
- Enterprise Reporting Engine
- 3rd Party Integration
- Enterprise Security
- Real-Time Dashboard
- Reserved For Customer Feedback

Stay in touch with us

Thanks for meeting with us to learn more about our company. Hope to be working with you soon.

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