


Edify.AI
Profit and Loss
January - August, 2020

	<u>Total</u>
Income	
Monthly Subscription Income	164,500.00
Revenue from Safety Mojo Customer	28,373.32
Total Income	\$ 192,873.32
Gross Profit	\$ 192,873.32
Expenses	
General and Administrative	25.00
Automobile	436.79
Bank Fees	46.75
Dues and Subscriptions	82.53
Equipment Repairs & Maintenance	21.81
Insurance	2,568.02
Business Insurance	2,975.00
Total Insurance	\$ 5,543.02
Legal and Professional Services	11,707.00
Meals & Entertainment	1,111.39
Entertainment (nondeductible)	1,248.08
Meals - Office	2,601.09
Meals - Travel/Client	4,642.19
Total Meals & Entertainment	\$ 9,602.75
Office Expenses	11,449.92
Payroll	
Health Insurance Expense	22,129.53
Salaries and Wages	75,000.00
Total Payroll	\$ 97,129.53
Telephone	2,591.72
Travel	3,092.08
Utilities	118.65
Website Development Cost	159.80
Total General and Administrative	\$ 142,007.35
Misc Expenses	0.00
Sales & Marketing Expenses	68.70
Selling Expenses	
Advertising and promotion	73.75
Total Selling Expenses	\$ 73.75
Taxes & Licenses	
Business Licenses	20.00
State Income Tax	138.49
Total Taxes & Licenses	\$ 158.49
Total Expenses	\$ 142,308.29
Net Operating Income	\$ 50,565.03
Other Expenses	
Amortization Expense	88,891.29
Interest Expense	12,895.72
Total Other Expenses	\$ 101,787.01
Net Other Income	-\$ 101,787.01
Net Income	-\$ 51,221.98

I attest that these financial statements are true to the best of my knowledge.


Cory Linton
CEO
9/14/2020

Edify.AI

Balance Sheet

As of August 31, 2020

	Total
ASSETS	
Current Assets	
Bank Accounts	
Chase Checking	45,571.72
Total Bank Accounts	\$ 45,571.72
Other Current Assets	
Acquisition of Safety Mojo	42,404.60
Receivables from Mojo Customers	0.00
Total Other Current Assets	\$ 42,404.60
Total Current Assets	\$ 87,976.32
Fixed Assets	
R & D	
R&D Amortization	-179,476.29
R&D Original cost	1,267,017.95
Total R & D	\$ 1,087,541.66
Start-up Costs	
Start-up Costs Original cost	
Start-up Costs	2,319.58
Total Start-up Costs Original cost	\$ 2,319.58
Total Start-up Costs	\$ 2,319.58
Total Fixed Assets	\$ 1,089,861.24
TOTAL ASSETS	\$ 1,177,837.56
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Credit Cards	
Chase Credit Card	28,083.01
Total Credit Cards	\$ 28,083.01
Other Current Liabilities	
Accrued Interest Payable	10,687.20
Deferred Compensation	315,223.38
Deferred Revenue	
Deferred Revenue from Edify Customers	641,300.01
Deferred Revenue from Edify Customer Wr	-284,500.00
Total Deferred Revenue from Edify Customer	\$ 356,800.01
Deferred Revenue from Safety Mojo Customer	87,363.48
Deferred Revenue from Safety Mojo Customer	-28,373.32
Total Deferred Revenue from Safety Mojo Customer	\$ 58,990.16
Total Deferred Revenue	\$ 415,790.17
Loan from Founder	23,000.00
PPP Grant	34,000.00

Suspense Account		0.00
Total Other Current Liabilities	\$	798,700.75
Total Current Liabilities	\$	826,783.76
Long-Term Liabilities		
Convertible Notes		
Convertible Note - Eric Weight		25,000.00
Convertible Note - Gary Nuila		20,000.00
Convertible Note - Grant Ingersoll		10,000.00
Convertible Note - Jeanne Glaittli		20,000.00
Convertible Note - Lisa Samara		50,000.00
Convertible Note - Michael Mohlman		25,000.00
Convertible Note - Modern 8 Corporation		10,000.00
Convertible Note - Stamford Bridge Partners		50,000.00
Convertible Note - Tim Peterson		50,000.00
Convertible Notes - Jared Richards		60,000.00
Convertible Notes - TEEGG Capital		100,000.00
Convertible Notes - Tuanis		65,000.00
Convertible Notes Kevin Bradburn		50,000.00
Total Convertible Notes	\$	535,000.00
SBA EIDL Loan		159,900.00
Total Long-Term Liabilities	\$	694,900.00
Total Liabilities	\$	1,521,683.76
Equity		
Owner Distribution		0.00
Retained Earnings		-292,624.22
Net Income		-51,221.98
Total Equity	-\$	343,846.20
TOTAL LIABILITIES AND EQUITY	\$	1,177,837.56

Monday, Sep 14, 2020 09:02:29 AM GMT-7 - Accrual Basis

Edify.AI
Profit and Loss Comparison
January - December 2020

	Total	
	Jan - Aug 2020	Jan - Dec 2019 (PY)
Income		
Monthly Subscription Income	164,500.00	120,000.00
Revenue from Safety Mojo Customer	28,373.32	
Total Income	\$ 192,873.32	\$ 120,000.00
Gross Profit	\$ 192,873.32	\$ 120,000.00
Expenses		
General and Administrative	25.00	
Automobile	436.79	198.69
Bank Fees	110.75	374.79
Dues and Subscriptions	82.53	211.51
Equipment Repairs & Maintenance	21.81	70.90
Insurance	2,568.02	627.00
Business Insurance	2,975.00	
Total Insurance	\$ 5,543.02	\$ 627.00
Legal and Professional Services	11,707.00	15,665.00
Meals & Entertainment	1,111.39	
Entertainment (nondeductible)	1,248.08	
Meals - Office	2,601.09	1,956.77
Meals - Travel/Client	4,642.19	5,834.35
Total Meals & Entertainment	\$ 9,602.75	\$ 7,791.12
Office Expenses	11,449.92	12,510.59
Payroll		
Contract Labor		10,000.00
Health Insurance Expense	22,129.53	5,951.17
Payroll Processing Fees		193.96
Payroll taxes		3,329.65
Salaries and Wages	75,000.00	90,000.00
Total Payroll	\$ 97,129.53	\$ 109,474.78
Postage		156.62
Telephone	2,591.72	200.00
Travel	3,092.08	4,923.53
Utilities	118.65	50.85
Website Development Cost	159.80	
Total General and Administrative	\$ 142,071.35	\$ 152,255.38
Misc Expenses	0.00	
Sales & Marketing Expenses	68.70	
Selling Expenses		
Advertising and promotion	73.75	
Total Selling Expenses	\$ 73.75	\$ 0.00
Taxes & Licenses		659.00
Business Licenses	20.00	
State Income Tax	138.49	
Total Taxes & Licenses	\$ 158.49	\$ 659.00
Total Expenses	\$ 142,372.29	\$ 152,914.38
Net Operating Income	\$ 50,501.03	-\$ 32,914.38
Other Expenses		
Amortization Expense	88,891.29	82,085.00
Interest Expense	12,895.72	8,705.68
Total Other Expenses	\$ 101,787.01	\$ 90,790.68
Net Other Income	-\$ 101,787.01	90,790.68
Net Income	-\$ 51,285.98	123,705.06