



Brad Dillman · 2nd

Global Sales Executive at Global Motivation Inc

Greater Los Angeles Area · 500+ connections · [Contact info](#)

Global Motivation Inc

Penn State University

Open to job opportunities

Sales Executive, Sales Director, Director Of Business Development, Sales Consultant and National Sales Specialist roles

[See all details](#)

Featured

- Unwavering commitment to work ethic, success and company reputation

Brad Dillman Resume 2020.doc

Experience:

Jordan Belfort (The Wolf of Wall Street) Global Motivation, Inc. - Beverly Hills, CA
 Global Business Development Sales Executive June 2019 – Current

- Create strategic plans to market & sell C-Suite, B2B and direct to consumer
- Manage & direct 1,000+ weekly leads captured through weekly sales funnel

Tiger Neuroscience - Manhattan Beach, CA
 Sales Executive - Director of Business Development, West Coast Jan 2019 – Current

- Create, build & sell Neurofeedback programs for Recovery, Chronic, Mental Health & Medical offices
- Attend and speak at conventions for all industries above

Three Consultative Positions –

- 1) Wellmed Inc
- 2) Health Resource Services
- 3) Cardinal Health

Business Development Sales Executive Jan 2015 - June 2019

- Created detailed vision & consulted goal implementation for top sales in 138 West Coast Hospitals
- Sold Drapes, Gowns & disposable O.R. Products with a 57% weekly close rate
- Sold Full Distribution & Custom Surgical Packs to Hospitals, Senior Living and Surgery Centers
- Developed new relationships with Executives and staff while expanding CFO business in 5 states
- Built loyal client relationships with hospital owners, directors, executive leaders & C-Suite
- Persuaded, developed & closed new sales (re: distribute/niche vendor & Custom Surgical Packs)

Experience



Global Sales Executive
Global Motivation Inc · Contract

Sep 2019 – Present · 9 mos
Hermosa Beach, California



Sales Manager

Welmed Inc

Mar 2019 – Sep 2019 · 7 mos



Sales Director

Kamshield

Dec 2017 – Oct 2018 · 11 mos

Manhattan Beach, California

Business Development

HRS - Health Resource Services

Mar 2017 – Oct 2017 · 8 mos

SoCal



Sales Executive

Cardinal Health

Apr 2015 – Aug 2016 · 1 yr 5 mos

[Show 3 more experiences](#) ✓

Education



Penn State University

Bachelor's degree, Logistics, Materials, and Supply Chain Management

1986 – 1990

Activities and Societies: KDR Fraternity, PSU Marching Blue Band, Dance Marathon
Chairperson and Intramural Sports.

Skills & Endorsements

Medical Devices · 99+



Endorsed by **David McDonough** and **10 others**
who are highly skilled at this



Endorsed by **12 of Brad's colleagues** at **C Health**

Hospitals · 99+

Endorsed by **Alecia Torrance, MBA, MSN(c), BS,**

Endorsed by **6 of Brad's colleagues** at **C Health**



RN, CNOR and 8 others who are highly skilled at this



Health

Sales · 84



Endorsed by **Sharon Lewis, who is highly skilled at this**



Endorsed by **8 of Brad's colleagues at Ca Health**

[Show more](#) ▾

Recommendations

Received (1)

Given (1)



Emmett F.

Marketing consultant

November 22, 2019, Brad worked with Emmett in the same group

Brad is an absolute top producer of a salesman! Great to be the same environment as him with his great energy as well. Remarkable team member to be around and as an experienced mentor with his many years of experience in sales and work with corporate clients.

