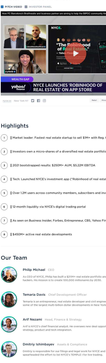
Own real estate for $100 (“Robinhood of real estate.” – Yahoo Finance)



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Highlights

- $Market leader. Fastest real estate startup to ad $1M+ with Aug 27 in 2021
- $Investors see a micro-shares of a diversified real estate portfolio with $100
- $,810 tootrstrapped results: $200M+ ATV, $1,529 EBITDA
- $Tech- Launched NYCE’s investment app (“Robinhood of real estate”. -Yahoo Finance)
- $Over 12K users across community members, subscribers and investors
- $18-month liquidity via NYCE’s digital trading portal
- $As seen on Business Insider, Forbes, Entrepreneur, CBS, Yahoo Finance, CNBC and others
- $ $400M+ active real estate developments

Our Team

Philip Michael - CEO
Philip has a track record of over $1B+ in real estate profits and a 1.2M+ community of wealth creators. He’s featured by Inside Hook, Bloomberg and Yahoo.

Tamaria Davis - Chief Development Officer
Tamaria is an entrepreneur, real estate developer and civil engineer. Her 15-year experience includes some of the largest multi-family value developments in New York City.

Arif Hussain - Head, Finance & Strategy
Arif is NYCE’s chief financial analyst. He oversees new deal opportunities, as well as business strategy and investor communications.

Dmitriy Ishimbayev - Assets & Compliance
Dmitriy is responsible for legal and compliance matters for NYCE and its subsidiaries. He recently overhauled the efforts to list NYCE’s SPAC on the exchange.

Chrys Chung - Director, Dev & Ecommerce
Ecommerce fanatic Amateur chef and DIY. Chrys is NYCE’s chief engineer. He oversees the technical aspects of our platform and product teams and experiences for our TENS.

Michael Valenti - Experience Manager
Mike is a member of NYCE and NYCE’s development partner in Philadelphia. Mike and his team oversee the construction of NYCE’s first Philly portfolio.

We want to create 100,000 millionaires from underserved communities by 2030.

In 2020, the pandemic created a downturn that wiped out $6 trillion of wealth in just days, kicking off the greatest uncertainty–and highlighting a scary wealth gap.

In spite of **$1.3 trillion** in spending power, it will **take more than four lifetimes** to narrow the **wealth gap** between Black and White communities.

As a response, we opened up access to our self-funded real estate portfolio, hoping to be a beacon of hope and contribution to the reduction of the wealth gap in our own way.

Our overall mission was - and is - to create 100,000 millionaires of color by 2030, with a 36-month target to reach $500M in assets under management (AUM).

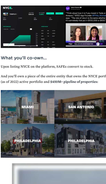
Instead, we f**** it’s crushed that, adding NYCE to our real estate pipeline, acquired 1000+ investors ($100K - $1M), and set a record pace as the fastest real estate company to sell $1M (ea.) by (2. to exceed to twice $million in this year.)

More importantly...

NYCE brought together (trusted thousands of first-time $NYOC investors during a pandemic!)

They’re even calling us the “Robinhood of real estate.”

In addition, we’ve created backdoor to break down barriers to ownership to open up access to people of color–all cultures–excluded from opportunity along the way.



Why do we do this?

Our mission is simple. To give access to ownership to those that never had it.

In America, right now, there’s a wealth gap between those who have and those who don’t. As of today, median Black wealth is projected to drop to $0 by 2052 (and Hispanics aren’t far behind).

The number one driver of this? Absence of real estate ownership in underserved communities.

Just building real estate ALONE has created more millionaires than any other asset class. That’s why we want to make real estate ownership accessible to ALL.

Not just the “accredited investors.” Down our 2030 mission. To normalize financial literacy and make real estate ownership available to EVERYONE.

TRACTION: What we’ve done so far...

Since our 2020 launch, we’ve helped create 6000+ first-time investors from marginalized communities, with as little as 21% real estate ($) in YEARS 4.5.

In addition, we’ve become the fastest real estate startup to sell $1M in Aug. 27, built a $200M+ asset portfolio along with a 1.2M+ strong community of wealth-builders.

And to this day, in retain control, our backyard takes a single venture capital dollar.

So in just 18 months, we surpassed (and surpassed) heavily VC backed fintechs across several growth metrics: MOM and YOY, including user growth and active AUM.

On a direct update to equity comparison, Fintech@Rand raised capital in the pandemic at a $917M valuation with ~2000 users.)

Here’s how we match up with some of our VC-backed peers...

And our community growth vs. the industry...

NYCE: How it works...

NYCE investors can invest in the NYCE portfolio or in the eligible, individual properties for as little as $100.

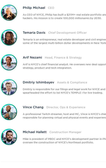
With our dedicated NYCE trading portal, investors can buy and sell shares in eligible NYCE offerings with as little as 1$ like the example below ⬇

NOTE: The following is for illustrative purposes only and does not reflect the actual trading value of TENTS # 1

What you’ll co-own...

Upon listing NYCE on the platform, NAVA’s convert to stock.

Here’s a visual update of the entire entity that owns the NYCE portfolio–including our $200M (as of 2022) active portfolio and $400M+ pipeline of properties.



It traditionally illiquid asset class, NYCE’s aim is to help investors have a pathway to liquidity for their $1-2 trades, investments become eligible for trading after 12 months.

Our aim is to give investors in this offering access to liquidity on our trading portal at the 12-month mark—a much quicker exit vs. the average 5-7 years holding for real estate.

Oh, by the way, we kinda/blew up on social, too...

This also happened along the way...

Which we now leveraged into an exclusive wealth-building community called the TRIBE, our own personal hang-out space for our investors, followers, and fellow wealth-hackers.

(Yes, Martin, Philip and friends are active in there.)

Anyway, back to the INVESTMENT!

Here’s a backdoor reveal this time to up-sell at $1PC 2022 and continue to spread the love. THIS time around, we’ll open up at an even lower minimum investment amount ($500) than last so more people can join.

Read return to the number one driver of wealth...real wealth inequality.)

Just building real estate ALONE has created more millionaires than any other asset class. That’s why we want to make real estate ownership accessible to ALL.

Real estate vs. stock market: How real estate performs

Here’s a chart above, the strength of the real estate asset class over time–including four of the top publicly-traded landlords in the US vs. the broader markets:

5 Yr Returns
- Average Real Estate: 11.7%
- Average Stock Market: 8.7%

For 2021 and beyond, we intend to break down the barriers of real estate ownership even further. Lower minimums (like $1 on TENTS # 1), more product, more access, more wealth.

Not just the “accredited investors.” But EVERYONE.

With a little as $1 ⬇

Again, every decision we make is stress-tested against a very basic question:

“Does this bring us closer to 100,000 new millionaires by 2030?”

If so, then yes, we do it.

And here we are.

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