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**Jeff Kanof** · 3rd

Vice President / Co-Owner of Copperworks Distilling Co. & Member of Board of Directors of the ACSA

Seattle, Washington · 500+ connections · [Contact info](#)

Copperworks Distilling Co.

 Boston College Law School

### About

Specialties: Craft Spirits, Contract Management, Sport and Entertainment Industry, Investment Management.

### Experience

#### Vice President

Copperworks Distilling Co.

Sep 2013 – Present · 6 yrs 6 mos

Seattle, WA

- Direct the operations of the distillery’s tasting room and retail store in a high-traffic tourist destination, including hiring and training employees, POS system build-out and management, scheduling, inventory, new product design, store merchandising, and policy and procedure development.
- Primary Copperworks educator and salesperson for all wholesale accounts, both on-premise and off-premise.
- Built and manage all aspects of the distillery’s online store on the Shopify e-commerce platform.
- Coordinate and execute Copperworks on-site and off-site events, including private distillery parties, festivals, community outreach events, and charity events.
- Part of the leadership team that makes decisions on new product development, packaging, pricing, and release plans.

[see less](#)



#### Member Board Of Directors

American Craft Spirits Association (ACSA)

Apr 2018 – Present · 1 yr 11 mos

#### Assistant Distiller

Letterpress Distilling, LLC

Dec 2012 – Sep 2013 · 10 mos

Seattle, WA

- Assist in all aspects of production for the Letterpress Distilling line of spirits and liqueurs.
- Perform operations and functions for mashing, distillation, filtration, and bottling.
- Act as tasting room representative handling customer inquiries, tastings, sales, and distillery tours.

[...see more](#)



#### Contracts Specialist

T-Mobile

Oct 2012 – Sep 2013 · 1 yr  
Bellevue, WA

- Draft and negotiate strategic national agreements (MSAs, SOWs, etc.), primarily in the areas of Consulting, Professional Services, and Human Resources.
- Manage the contracting process for twenty or more agreements at any given time.
- Act as the main point of contact between T-Mobile Legal, Procurement Managers, |...[see more](#)

**Associate**



Seward & Kissel LLP  
Oct 2010 – Oct 2012 · 2 yrs 1 mo  
New York, NY

- Personally counsel investment management firms on launching and operating private investment funds.
- Assist clients with Securities and Exchange Commission and State investment adviser registration. [...see more](#)

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**Education**



**Boston College Law School**  
J.D., Law  
2007 – 2010

Intellectual Property and Technology Forum and Journal, Editor



**University of South Carolina**  
Bachelor of Science, Sport and Entertainment Management  
2004 – 2007

**Licenses & Certifications**

**New York State Bar Member**

**Skills & Endorsements**

**Spirits** · 6

Andrew Faulkner and 5 connections have given endorsements for this skill

**Alcoholic Beverages** · 7

Andrew Faulkner and 6 connections have given endorsements for this skill

**Wine & Spirits Industry** · 6

Andrew Faulkner and 5 connections have given endorsements for this skill

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**Interests**



**American Express**  
1,112,139 followers



**American Craft Spirits Associatio...**  
1,132 followers



**Small Spirits Producers Guild**  
912 members



**American Craft Spirits**  
205 members

2/28/2020

Jeff Kanof | LinkedIn



**Boston College Law School**  
13,214 followers



**Liquor.com**  
4,779 members

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