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Ushir Shah · 3rd

Founder of fintech startup Namu
New York, New York · 500+ connections · [Contact info](#)

- Namu**
- Cornell Johnson Graduate School of Management**

About

Building businesses at the intersection of technology and finance in wealth management and financial advisory. Stints at higher ed, energy, IoT, and investment banking blockchain startups along the way. ... see more

Activity

1,246 followers



I'm excited to be at Money 20/20 this October with the Namu team, let's me...

Ushir shared this
18 Likes · 1 Comment



Great talk last night in NYC Brad Smith and Trevor N., looking forward...

Ushir replied to a comment



Howard See, Rushabh Doshi seems fairly accurate for us...

Ushir commented

[See all](#)

Experience



Founder & CEO

Namu · Self-employed
Sep 2018 – Present · 1 yr 2 mos
New York, NY
Fintech startup solving finances for 1099 workers.



Chief Technology Strategist

BankerBay · Contract
May 2018 – Jun 2019 · 1 yr 2 mos
New York, NY
Leading tech strategy for blockchain and security token design and development for disrupting the global mid-market investment banking space.

Investor and Member of Board of Directors

Mobile Search Security · Part-time
Aug 2015 – Jun 2019 · 3 yrs 11 mos
New York, NY
Providing strategic direction to an innovative and leading mobile security and authentication startup with specialized patented technologies.

**Chief Executive Officer**

Softdel · Full-time

Feb 2017 – Apr 2018 · 1 yr 3 mos
Stamford, CT

Hired to develop new vision, growth strategy, and launch new products for building and home automation markets. Traveled globally for sales and achieved revenue growth of +32% in first year, including new customer projects and partnerships with Intel IoT, Microsoft Azure IoT, and other major OEM's in the IoT space. Grew global staff from 112 to 174 to support ne... See more

**National Advisory Panel Member**

TD Ameritrade Institutional · Part-time

Jan 2016 – Dec 2016 · 12 mos

As a member of the panel, we represent the "voice" of the RIA community and help shape strategic direction of TD Ameritrade Institutional's services.

[Show 5 more experiences](#) **Education****Cornell Johnson Graduate School of Management**

MBA, Entrepreneurship

2010 – 2012

Activities and Societies: Cornell Entrepreneur Network

**Boston University**

B.S., Computer Systems Engineering

1994 – 1998

Cum Laude

Licenses & Certifications**Venture Deals**

Kauffman Fellows & Techstars

Issued May 2019 · No Expiration Date

**Growth Hacking Digital Marketing**

Eazl.co

Issued Aug 2018 · No Expiration Date

Credential ID 2395

[See credential](#)**Notary Public**

New York State

Issued Aug 2018 · Expires Jul 2022

[Show more](#) **Volunteer Experience****Advisory Board**

Antea Group

Jan 2012 – May 2014 · 2 yrs 5 mos

Environment

Skills & Endorsements**Business Strategy** · 34

Endorsed by 2 of Ushir's colleagues at Round Table Wealth Management



Start-ups · 21



Endorsed by Chris E., who is highly skilled at this



Endorsed by 4 of Ushir's colleagues at Rockefeller & Co., Inc.

Management · 10



Endorsed by 2 of Ushir's colleagues at Rockefeller & Co., Inc.

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Recommendations

Received (12) Given (1)



John Rapa
Managing Partner / Chief Executive Officer at Tellefsen and Company, L.L.C.
March 7, 2011, Ushir was a client of John's

We had the privilege of working with Ushir at Rockefeller Financial over the last two years. He is a highly professional technology manager and has an excellent grasp of state of the art technologies, tech strategy and business user needs. I would highly recommend him to any organization seeking a... See more



Susan McDermott
Chief Operating Officer for Rocket Solutions LLC
May 10, 2010, Susan worked with Ushir in different groups

Ushir is a professional of the highest integrity. He possesses extraordinary communication skills and facilitates every project he participates in just by his charismatic nature. He is a self-educator and is always up to speed on the latest trends in business and technology. I would highly recommend... See more

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Accomplishments

1 Language
English



Interests



KFA Venture Deals spring19
130 members



ShoreTel
23,280 followers



Boston University Electrical & Co...
1,718 members



Leadership, Diversity/Inclusion a...
2,674 members



Boston University College of Engi...
2,482 members



Harvard Business Review
8,106,900 followers

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