Invest in Hoop Tea

Take A Sip, Raise The Top

Hoop Tea is Connecting Tea Lovers to Local Tea Brands by Delivering Fresh Tea to Their Doorstep Every Month. Hoop Tea is Also Creating Opportunities for Tea Brands to Grow Their Business Through Our Platform and Curated Tea Subscription Boxes. Our Brand Partners Include Tea Drops, Tea Runners, and Tea Embassy.

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Why you may want to invest in us...

- The Membership Tea Subscription Box is generating Recurring Revenue and we've ramped up to 1,000 subscribers in 2021 and are projecting to grow to 10,000 subscribers in 2022.
- Our Consumer Direct Revenue Channel is generating Gross Margins of 50% and we've seen the Lifetime Value of our customers increase by 3x in the last 12 months.
- Our Brand Partnership Revenue Channel is generating Gross Margins of 50% and we've seen the Lifetime Value of our customers increase by 3x in the last 12 months.
- Hoop Tea's product growth and placement has put Hoop Tea at the top of the Tea Subscription Box category on Subscription Box Review.
- We've worked with 6 celebrities to launch their own tea brands and have been featured in Forbes, Bloomberg, Business Insider, Yahoo Finance, and Entrepreneur.

The Founder

Kenny Robinson
CEO & Co-Founder at Hoop Tea
Kenny is a Serial Entrepreneur who has founded companies in the Consumer Goods and Food & Beverage industries. He has also worked at Fortune 500 companies including Procter & Gamble, Kraft Foods, and Mondelez International.

Some of our Investors

Trevor Fadden
Co-Founder at Wefunder, Wefunder Portfolio, Co-Founder at Fundrise

Trevor Mecklenburg
Co-Founder at Wefunder, Wefunder Portfolio

Alexander Theodossis-Strickland
Wefunder Portfolio, Wefunder Portfolio

Michael Sacasas
Wefunder Portfolio

Peter Duke Sack
Wefunder Portfolio, Wefunder Portfolio

Tom Nelson
Wefunder Portfolio

Kenny Nahrod
Wefunder Portfolio

Ryan Hamm
Wefunder Portfolio

Jeffrey Tobias
Wefunder Portfolio

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In the news

Forbes The Subscription Tea Launch of Hoop Tea Is Embracing Tea Brands Looking To Grow Their Business
Hoop Tea is the subscription tea box of choice for tea brands looking to grow their business. Hoop Tea is a tea subscription box that connects tea lovers to local tea brands by delivering fresh tea to their doorstep every month.

Yahoo Finance Hoop Tea Launches Tea Subscription Box
Hoop Tea is a tea subscription box that connects tea lovers to local tea brands by delivering fresh tea to their doorstep every month.

Bloomberg Hoop Tea Launches Tea Subscription Box
Hoop Tea is a tea subscription box that connects tea lovers to local tea brands by delivering fresh tea to their doorstep every month.

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The Hoop Tea story

Hoop Tea is the Subscription Tea Launch of Hoop Tea Is Embracing Tea Brands Looking To Grow Their Business! We partner with tea brands to grow their business. Hoop Tea is a tea subscription box that connects tea lovers to local tea brands by delivering fresh tea to their doorstep every month.

Our customers

Hoop Tea is the Subscription Tea Launch of Hoop Tea Is Embracing Tea Brands Looking To Grow Their Business! We partner with tea brands to grow their business. Hoop Tea is a tea subscription box that connects tea lovers to local tea brands by delivering fresh tea to their doorstep every month.

How it all started

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