



Sami Halabi · 2nd 

Digital Marketer | Sales Enabler | Founder of 1st "learn languages through music" app

Austin, Texas · 500+ connections · [Contact info](#)

-  **Univoice Corp**
-  **The University of Te: Austin**

People you may know

[See all](#) <



Brandon Guarascio

Business Development Fellow at SV...
 135 mutual connections

[Connect](#)



Marcus McMorris

Account Executive at OpenSpace
 41 mutual connections

[Connect](#)



Experience



Founder / CEO

Univoice Corp
Jul 2018 – Present · 2 yrs 1 mo
Austin, Texas Area

Raise your hand if you've been formally instructed in a foreign language!

Now, keep it up if you can carry a conversation with a native speaker of that language...

The ineffective and disengaging nature of present-day language classes and e-learning platforms is the precise reason why I created Univoice - the 1st mobile app that teaches languages solely through music 🎵



Oracle

4 yrs 6 mos

Digital Marketing Manager

Feb 2017 – Present · 3 yrs 6 mos

- Co-created and executed SMB NA Digital Marketing plan tailored to persona and buyer journey
- Contributed to 72% increase in year-over-year pipeline generated by SMB NA Marketing
- Equipped managers with key data and marketing insights to drive 135% org-wide € [...see mor](#)

Human Capital Management Applications Consultant

Feb 2016 – Feb 2017 · 1 yr 1 mo

Austin, Texas Area

- Generated \$5,575,000 of pipeline revenue against a quota of \$1,623,794
- Overachieved quota each fiscal quarter: Q4FY16: 320%; Q1FY17: 132%; Q2FY17: 250%; Q3FY17: 228%
- Performed consistently at the top of my 12-person team for 1 year [...see mor](#)



National Quality Control Board Chair

AIESEC United States

Aug 2015 – Jan 2016 · 6 mos

- Serve on 14-person national executive team of 1200 U.S. members as the final interpreter responsible of organizational policies
- Arbitrate international exchange quality cases, successfully closing 2 of 6 open cases in a month and a half's time [...see mor](#)



Team Leader of Outgoing Operations

AIESEC Austin

Jan 2014 – Dec 2015 · 2 yrs

- Recruited and facilitated exchange process for 15 customers, ensuring high quality experiences
- Recognized as most productive team member for 4 consecutive semesters, manager ...[see more](#)



Educator

AIESEC Deutschland

Jun 2015 – Aug 2015 · 3 mos

Bayreuth Area, Germany

- Educated children of ages in 8-18 in the German language on cultural understanding and human rights
- Collaborated with a team of 5 other individuals from varying cultural backgrounds in creating uniform curriculum, translating the teams' presentations into the German language ...[see more](#)

[Show 3 more experiences](#)

Education



The University of Texas at Austin

Bachelor of Arts (B.A.), International Relations and Global Studies

Activities and Societies: AIESEC Austin, Gamma Beta Phi Honors Society, University Leadership Network, International Affairs Society, Phi Kappa Phi Honors Society

GPA: 3.98

Volunteer Experience



Volunteer

Capital Area Food Bank of Texas

Feb 2013 – Mar 2013 · 2 mos

Health

- Sorted and inspected food items donated to local shelters



