

# Experience

## FOUNDING PARTNER/SENIOR PRINCIPAL

FMS GLOBAL, LLC · Contract Jul 2016 – Present · 5 yrs 2 mos Carlsbad, California, United States

The Consultancy specializes in (FBI) Finance, Business and Insurance, High Technology (B2B/B2C Retail) Medical/Pharmaceutical, and FED Business Sector for over (30) years. Members have held CEO/COO Leadership roles in Sales/Marketing/Engineering with both Start Ups & Fortune/Global 100 companies. FMS maintains C/Suite Relationships and extensive Vertical Marketing Access and Knowledge

#### **CEO/Founding Partner**

Xtream Data Centers (formally ADC ), Sacramento, CA Dec 2012 – Jun 2016 · 3 yrs 7 mos Sacramento, California Area

#### (8) Curt Lewis | LinkedIn

Build new DC Campus in Sacramento. Raised capital for land acquisition & DC construction. • Developed new DC Facility when completed would become the largest Tier 3 DC in the CA. ....see more

MTTCommunications

#### SVP, Strategic Sales & Marketing

NTT Communications 2008 – 2012 · 4 yrs San Jose, California

Responsible for North American Sales: Finance/Banking/Insurance, M&E, Healthcare & High Tech - Consistently exceeded revenue targets and led all Business Units in the US/APAC and UK/EMEA ....see more



# Vice President, US & APAC Sales

Cloudmark 2007 – 2008 · 1 yr San Francisco Bay Area

Responsible for US & APAC Sales: Service Providers & Enterprises including NTT Comm, KDDI, SoftBank, AMEX and IBM

...see more

# **VP Strategic Sales**

SAVVIS Communications 2004 – 2007 · 3 yrs Silicon Valley, California

Led Strategic Teams pursuing COLO, Managed/Security Services offering in CDN & DDoS Mitigation - Sales revenue consistently exceeded @ 190% of annual goal resulting in three Presidents Clubs ....see more

Show 2 more experiences  $\checkmark$ 

# Education



University of Southern California

Bachelor of Science (BS), Computer Science

### San Francisco International University/USC Joint

# **Degree Program** Master of Business Administration (MBA), Marketing

