

## Contact

[www.linkedin.com/in/patrickweeks](https://www.linkedin.com/in/patrickweeks)  
(LinkedIn)

## Top Skills

Leadership

Logistics Management

Start-ups

# Patrick Weeks

Area General Manager at Sonder  
Arlington, Virginia, United States

## Summary

I build motivated teams so innovative ideas for serving people can become reality.

My calling is the leadership challenge of scaling B2C tech companies with robust real-world operations.

Startup business operations generalist. Entrepreneur. Team builder. Former Marine Corps logistics officer. Business coach. Accomplished in 15+ years of leadership, operations, recruiting, and growth. I love organizing stuff.

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## Experience

Sonder Inc.

4 years 10 months

Area General Manager

August 2021 - Present (1 year 5 months)

VA/DC/MD

Sonder is an upstart hospitality company combining the service of a hotel with the appeal of a furnished apartment, all enabled by cutting-edge technology and award-winning design.

Responsible for launching and scaling our DC-area market, and I am now Area General Manager of all VA/DC/MD, owning the following functions:

- Strategy
- Business Development
- Operations Management
- Recruiting
- P&L Ownership
- Government Relations
- Community Engagement
- Vendor Management

General Manager

March 2018 - August 2021 (3 years 6 months)

Washington D.C. Metro Area

## DonorSee

Board of Directors

2017 - Present (5 years)

A disruptive technology platform, DonorSee serves the poorest people in the world on the worst day of their lives, with personalized video updates on every donation. [www.donorsee.com](http://www.donorsee.com)

## Self-Employed

Executive Coach

2017 - Present (5 years)

Overwhelmed entrepreneurs can get stuck leading their growth strategy. My coaching walks them through in-depth exercises to improve their approach. This allows them to lead profitable growth with more clarity, less anxiety, and have a life at the same time. [www.ptweeks.com](http://www.ptweeks.com) for more.

I provide my clients with support in three areas:

- Growth Strategy
- Personal High Performance Habits
- Accountability

## Notarize, Inc

Operations Manager

June 2017 - February 2018 (9 months)

## Sandboxx

Chief Revenue Officer

June 2016 - June 2017 (1 year 1 month)

## EY

Project Manager

April 2014 - June 2016 (2 years 3 months)

## United States Marine Corps

Logistics Officer

2009 - 2014 (5 years)

Lashkargah District, Helmand, Afghanistan

## Education

University of Virginia Darden School of Business  
MBA, Entrepreneurship, Strategy · (2016 - 2018)

Grove City College  
BS, Business Economics, Finance