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\*As demonstrated in animal studies. Not approved for human clinical use. All statements are anticipated or estimated.

### **Problem**

# 5M patients spend over \$3B annually having 10 million wisdom teeth removed

Patients miss an average of 4 days of work or school to recover from painful dry socket and infections.



Highly Invasive surgery



Significant Pain and swelling



**Extended Patient Recovery Time** 



**Substantial Risk of Complications** 



### Solution

### Zero3 TBA (3rd molar tooth bud ablation)\*

Zero3 TBA is a new technology designed to prevent wisdom teeth from ever forming, thus eliminating the myriad of problems that wisdom teeth cause.\*



**Minimally Invasive Procedure** 



No Pain or Swelling Expected



No Recovery Time Expected



**Designed to Eliminate Complications** 



<sup>\*</sup>As demonstrated in animal studies. Not approved for human clinical use.

### **About TriAgenics**

**TriAgenics** is a company that is working to give parents and dental professionals a safe, effective and simple way to prevent the broad array of diseases, extensive damage and lifelong hazards caused by wisdom teeth. Dr. Leigh Colby (the principal founder) spent nearly eight years and \$1 million in capital developing our patented Zero3 TBA technology and procedure.



#### **OUR VISION**

Give parents and dental professionals a safe, effective and simple way to **prevent** the disease, damage and lifelong hazards wisdom teeth normally cause.



#### **OUR MISSION**

Make 3TBA (3rd molar tooth bud ablation) the standard of care for eliminating the widespread risk, disease and pain following wisdom tooth formation

**TRIAGENICS** 

### **Meet The Team**



Leigh Colby, DDS
Co-FOUNDER, CHIEF CLINICAL OFFICER

- Founder, CEO and sole shareholder of Oregon Dental Care, a large individual group dental practice in Oregon
- Principal founder of Laserdyne
   Corporation. Laserdyne remains the #1
   selling general-purpose laser machining
   system worldwide
- 10 years experience as VP of business development with a medtech company



Dave Watson

CO-FOUNDER, CHIEF OPERATING OFFICER

- Over 25 years of manufacturing and engineering leadership experience in the medical device industry
- 15 years with IBM in automation engineering



David Thrower PRESIDENT & CEO

- VP of Global Marketing at Align Technology during initial commercial ramp
- Over 30 years medical device commercial experience including CEO of InSound Medical and other medical device start-ups

### The Diagnosis

#### Zero3 TBA Fits with Normal Pediatric Dental Flow

#### **Zero3 TBA Treatment Process:**

- O1 Dentist begins scanning for 3<sup>rd</sup> molar tooth buds in patients aged 6-12
- Dentist identifies presence of third molar tooth buds during routine posterior bite-wing and/or panoramic x-rays
- Once tooth buds are identified and parents elect the Zero3 TBA procedure, a low-dose CBCT and a intraoral scan are performed to provide data inputs for the treatment process
- TriAgenics manufactures and ships the patient-specific surgical guide to the dentist. Dentist completes treatment by delivering the 3TBA procedure in a second appointment

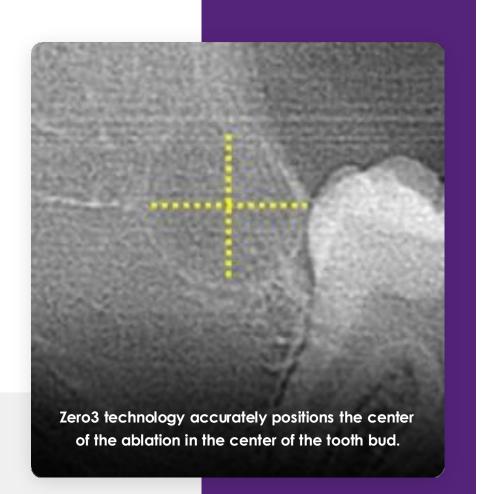


### Zero3 TBA is High-Precision Medicine

#### Our Zero3 TBA treatment:

- O1 CT and intraoral scans precisely locate the tooth bud and provide data for creation of the surgical guide.
- **O2** TriAgenics manufactures patient-specific surgical guide.
- With patient under local anesthetic, dentist uses surgical guide to precisely place probe in center of tooth bud and gently warms it thus destroying its ability to form an adult tooth. This process takes about 60-90 seconds.
- No sutures, painful cutting of gums or removal of bone required.

Preventing wisdom teeth from ever forming will be a dramatically safer procedure that eliminates recovery times and complications common to surgically extracting wisdom teeth.



### **Key Benefits to Patients\***



#### **Eliminates Wisdom Teeth Extractions**

There will be no need for extraction of wisdom teeth in teens because Zero3 TBA prevents wisdom teeth from ever forming.



#### No Pain and Swelling Expected

Zero3 TBA is a quick procedure that does not require stitches or site trauma. The ablation is performed inside the tooth bud where there are no nerves; thus, pain and swelling are minimal.



#### No Recovery Time Expected

Kids will not be required to miss school, sports or play. There are no post-procedure restrictions. Parents will not be required to miss work to nurse their child back to health.



#### **Designed to Eliminate Complications**

No risk of painful dry socket and minimal risk of other complications, because there is no open wound. No incisions are made and no bone is removed.

\*As demonstrated in animal studies. Not approved for human clinical use.



### **Economic Advantages For Dentists**

01

#### **New Revenue Opportunity For Dentists**

Dentists often refer their patients out of office to oral surgeons for wisdom teeth extraction. Instead of referring, if dentists can treat 10 of these patients per month with Zero3 TBA (estimated total revenue of \$2,500 per patient), they will experience a \$25,000 increase in monthly revenues (\$300,000 annually).

02

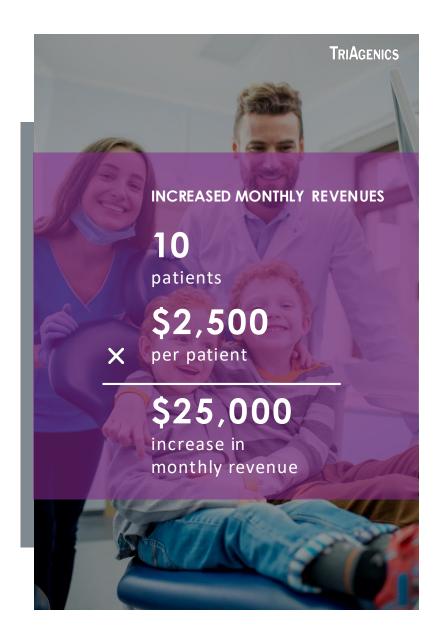
#### **Drastically Shorter Procedure time**

Zero3 TBA is a quick procedure. It takes **just 60 to 90** seconds to deliver the micro-ablation in each wisdom tooth bud. Minimal follow-up and minimal complication risks expected. This makes for a highly profitable procedure.

03

#### Designed to be Safe and Predictable

Zero3 technology utilizes well-characterized, low-power ablation technology combined with fail-safe, 3-dimensional guidance and precisely shaped ablation fields to gently warm and eliminate tooth buds. This technology, in tandem with a no-stitch, micro-puncture wound, is anticipated to create a highly safe, predictable and effective procedure.



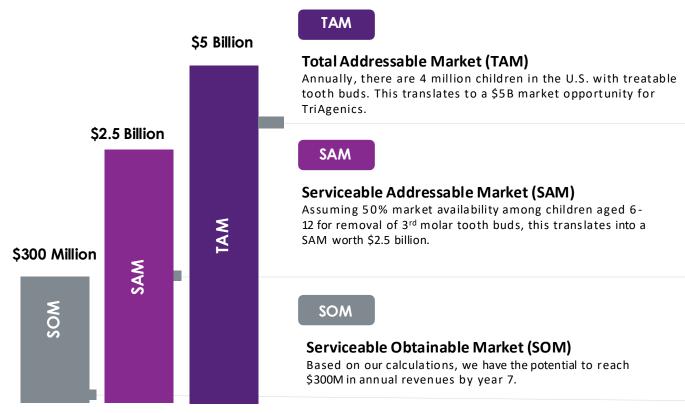
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### **Business Model & Revenue Streams**

- Dentists pay TriAgenics an estimated \$350 per tooth bud for Zero3 TBA patient-specific surgical kits and \$15k for the Zero3 TBA RF generator (one-time capital equipment purchase)
- **02** Zero3 TBA surgical kits include a sterile disposable 3TBA micro-ablation handpiece and a patient-specific 3TBA guide
- Our business-to-business-to-customer model is similar to Align Technology and its Invisalign clear braces marketing strategy



### TriAgenics' Annual U.S. Market Opportunity\*



<sup>\*</sup>TriAgenics estimate.



## **Target Segments**

### **U.S. Dental Practitioners**



### **Pediatric Specialists**

Pediatric Specialists will be the most important segment, and a primary target, by virtue of practice demographics for 3TBA.



#### **General Dentists**

General Dentists with a focus on family dentistry will be a significant market for 3TBA.



### **Oral Surgeons**

A number of Oral Surgeons have expressed an interest in offering this treatment, but will likely not be a major market target.



### **Competitive Analysis**

Zero3 TBA technology is an innovative breakthrough that is unrivalled in the market.



TriAgenics is in a true first-mover position, like Align Technology was when it introduced Invisalign clear braces.



Our Zero3 TBA procedure and technology is protected by 37 U.S. and international patents.



Our IP position covers our Zero3 TBA technology and the nonsurgical method of performing 3TBA.



Our IP position and technology is expected to create a new industry standard of care and build an enduring brand based on procedure safety, efficacy, and improved lifelong clinical outcomes.



Sales Growth

### Turn Profitable

TriAgenics is planning for initial sales soon after FDA

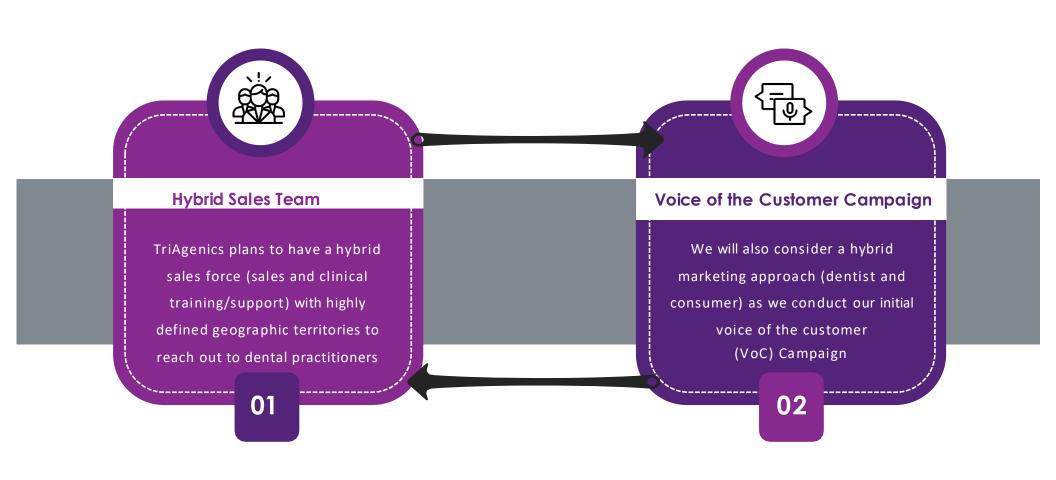
clearance

**First Sales** 

Through a hybrid sales team,
TriAgenics will reach out to dental
practitioners to achieve exponential
sales growth

TriAgenics aims to turn profitable as the 3TBA technology becomes the new standard of care for eliminating the widespread risk, disease and pain following wisdom tooth formation

## Go-to-Market Strategy



### Traction & Accomplishments

(De Novo Pathway)

#### **Steady Progress**



All product development is completed with 100% success in preventing tooth formation in animal studies.



TriAgenics is pursuing a De Novo regulatory approval pathway with the U.S. Food & Drug Administration.



TriAgenics plans to commence first commercial shipments within months of FDA clearance.

#### Positive Reactions, Increased Interest:

- Dentists' response to Zero3 TBA has been overwhelmingly positive, with more than 80% expressing interest in the concept.
- Numerous general dentists, oral surgeons and pediatric specialists have contacted us to learn more about Zero3 TBA.

#### **Strong IP Position**

TriAgenics holds 37 U.S., Canadian and Mexican patents plus a growing number of other international patents and patent extensions.

## **Exit Strategy**



### **Further Funding Rounds**

TriAgenics expects to raise additional funding to achieve FDA clearance and commercial launch.



### Merger or Acquisition (M&A)

TriAgenics is in an excellent position to be acquired by a larger dental technology corporation.



### Initial Public Offering (IPO)

Building a public-ready company in 3-4 years after market entry.



#### TRIAGENICS

### Why Invest

TriAgenics believes Zero3 TBA will become the new standard of care for managing wisdom teeth within 10 years of introduction, rivaling Align Technology's introduction of Invisalign clear braces.

Our approach is a revolution in dental health, providing kids the chance to avoid the pain and complications that occur when wisdom teeth are allowed to form.

- Kids and their parents will **no longer suffer through** the painful "teenage rite of passage" caused by surgical third molar removal.
- Dentists will experience a significant revenue and profit increase with a low-risk, simple, rapid procedure.
- TriAgenics expects to have an exclusive, well-protected, proprietary position in a large market. Zero3 TBA is a disruptive product with enormous dentist and consumer appeal.
- TriAgenics has significant growth potential with highly attractive gross margins (expected 75%+) in addition to IPO and acquisition exit opportunities.

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