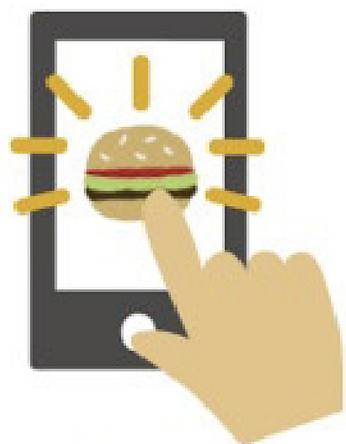




**“Restaurants You Love.
Best Enjoyed With Friends.”**

Oodles Value Proposition



OodlesDeals is a mobile app that provides great deals on food, social activities and events around college campuses



OodlesDeals is patent protected!



The more students do together, the more they get

Patent update:

Application published and considered Prior Art by USPTO

What is the problem?

Students crave
social lives and
relationships

COLLEGE STUDENTS

Lack:



&



Have:



VENDORS

Losing:



&



Delivery has
taken over the
restaurant and
retail market

How Oodles Can Help

COLLEGE STUDENTS



- Food deals only relevant to user are communicated
- Incentive to spend time together with friends

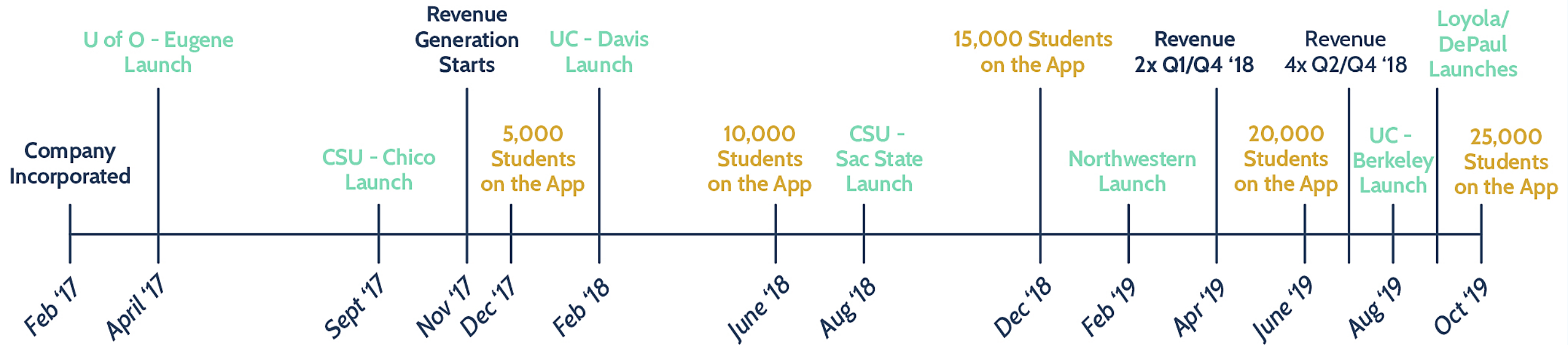
VENDORS/ADVERTISERS



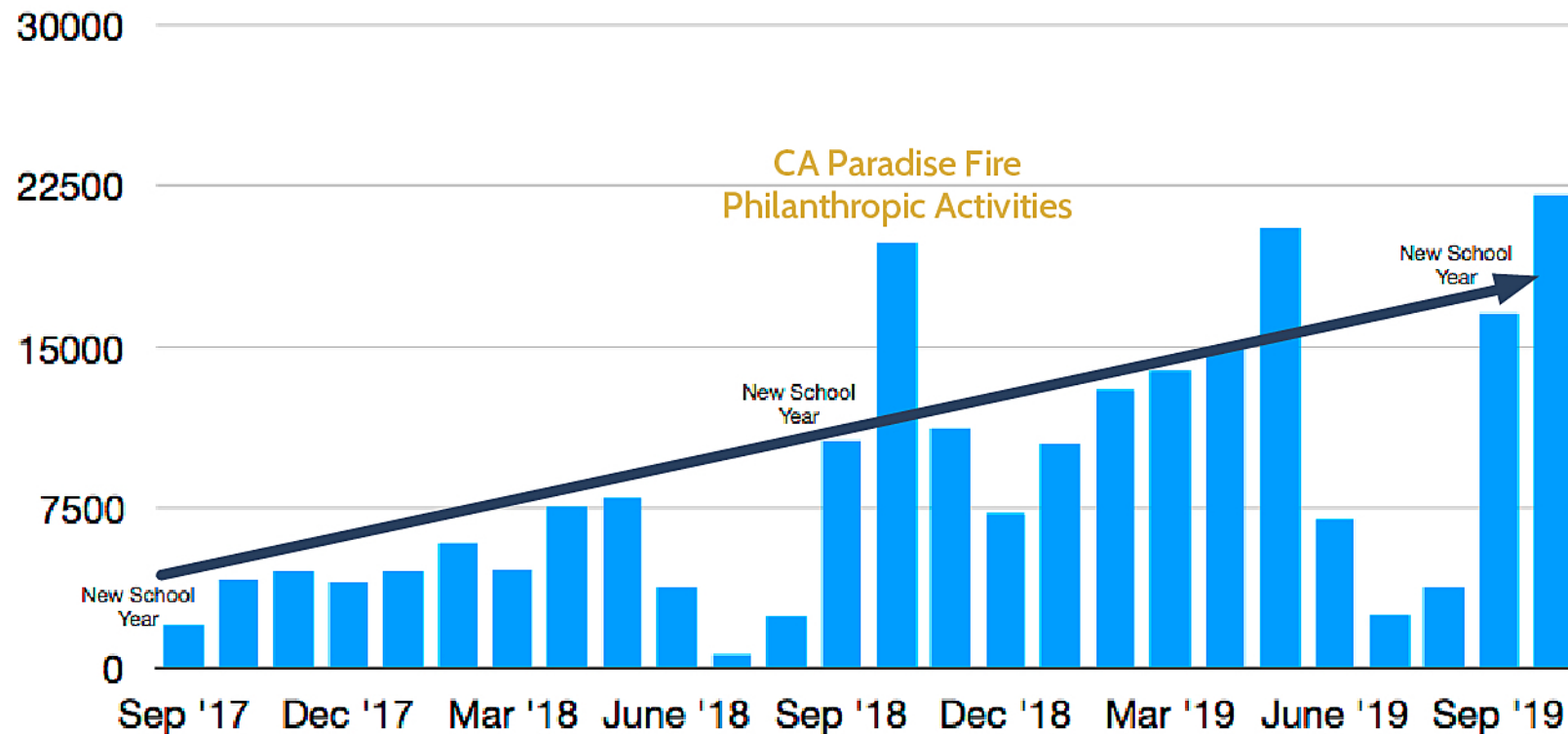
- SCORCHER tier on app requires 2+ people to go to restaurant together
- Volume growth offsets margin decline due to SCORCHER pricing

Users only get value from OodlesDeals when they share/invite their friends via the app.

Key Commercial Milestones



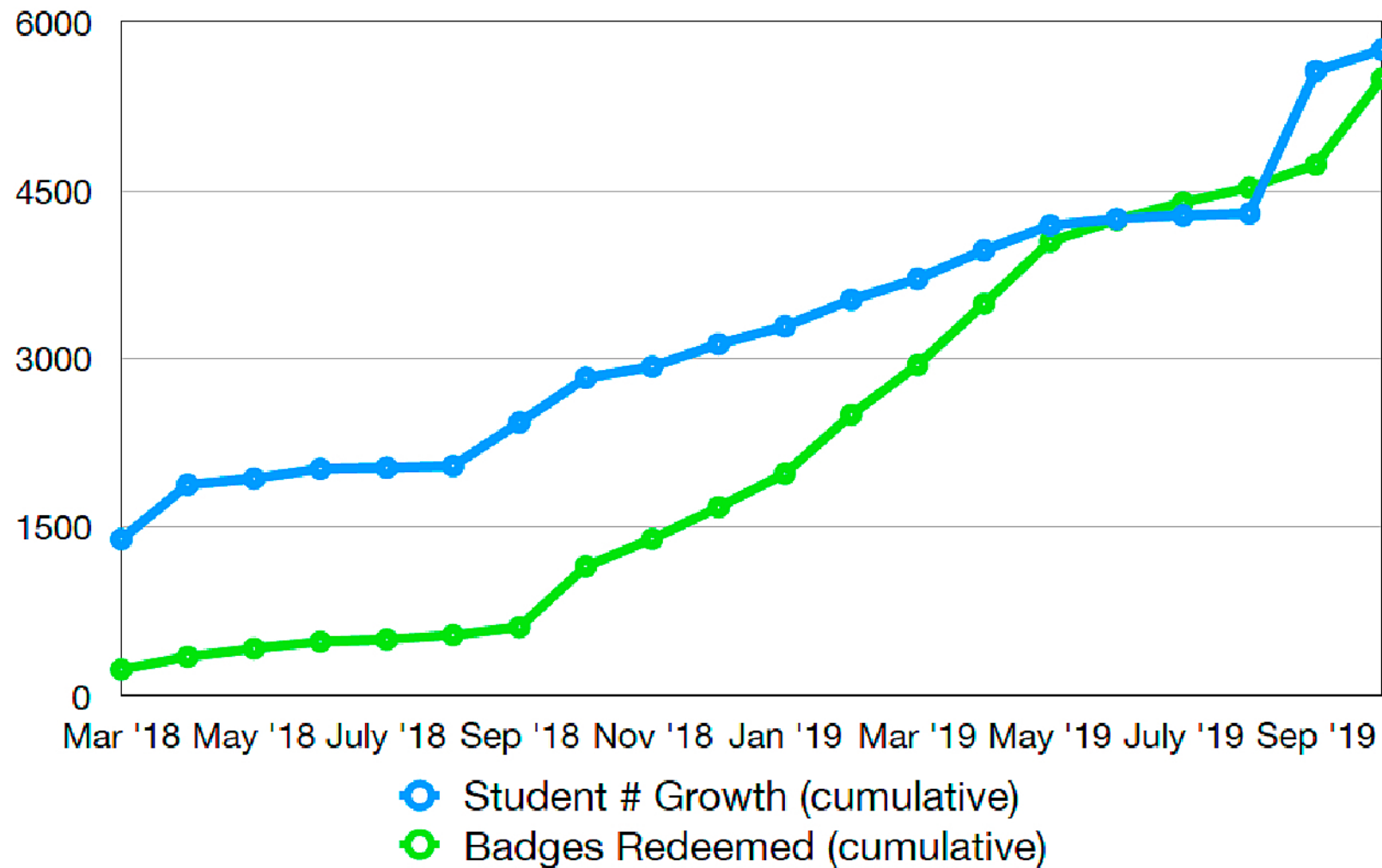
Restaurant's Revenue Generated Via App



- Minimal marketing spending to date

- Significant upside opportunity from growth in per user engagement from current levels

Student Engagement Example — UC Davis





Total Student Addressable Market

Huge market providing significant revenue opportunity with minimal penetration.

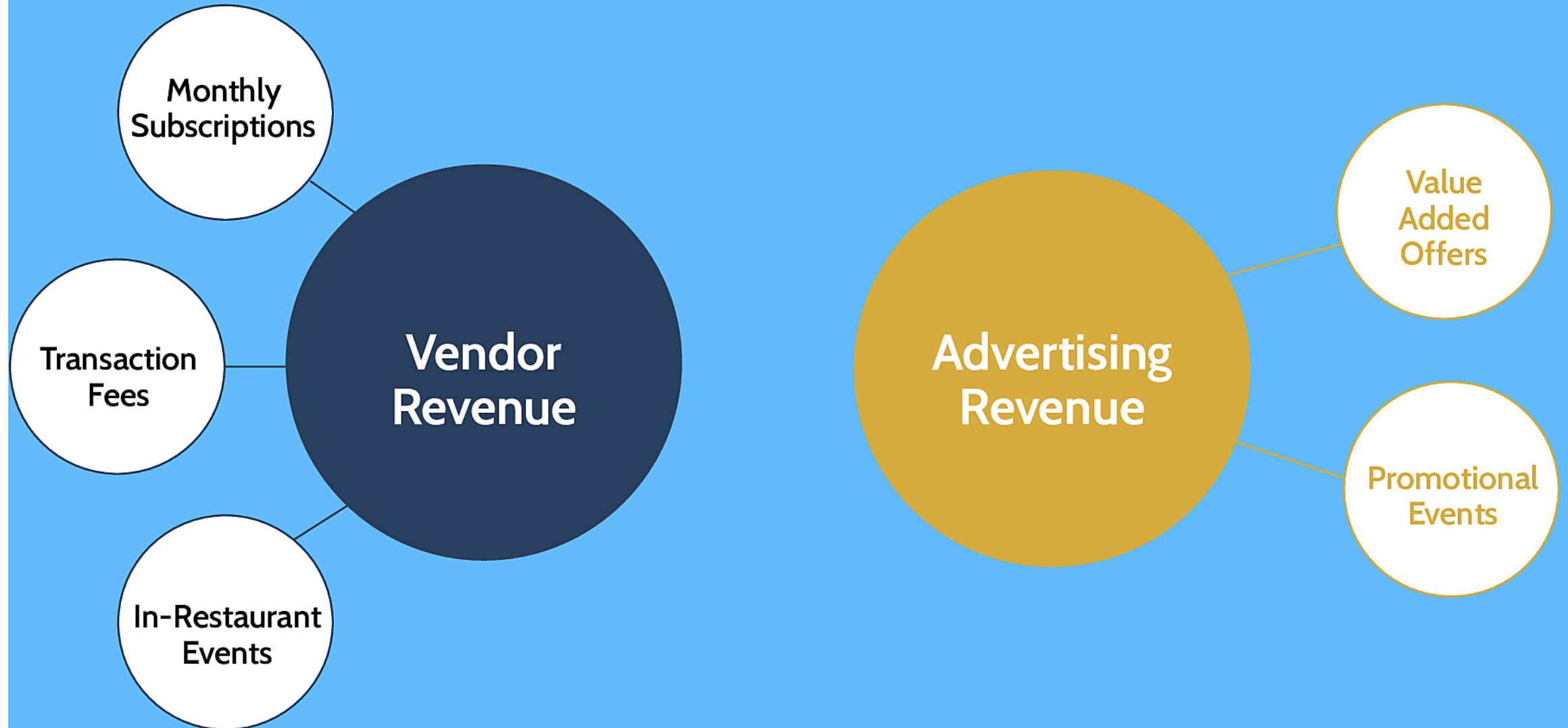
4,400 Universities
x
\$45,000 average revenue/year
= \$200MM TAM

4,400
Universities/
Colleges in
the US

1% penetration =
up to **44 schools** &
220k students

22 million
students

Company Revenue Sources



Restaurant Based Revenue Potential*



\$ Revenue (Logarithmic Scale)

- Vendor Revenue
- Consumer Ad & Analytics Revenue
- Total Oodles Revenue (Cumulative)

WEFUNDER FINANCING
- Vendor/University acceleration,
- Consumer advertising testing & proof of concept determination

SERIES A FINANCING
- Usage of app extending from University students to General population, and corresponding vendor penetration;
- Branded Company consumer advertising acceleration

SERIES B FINANCING
- Vendor & Consumer Advertising USA full penetration;
- Analytics proof of concept determination

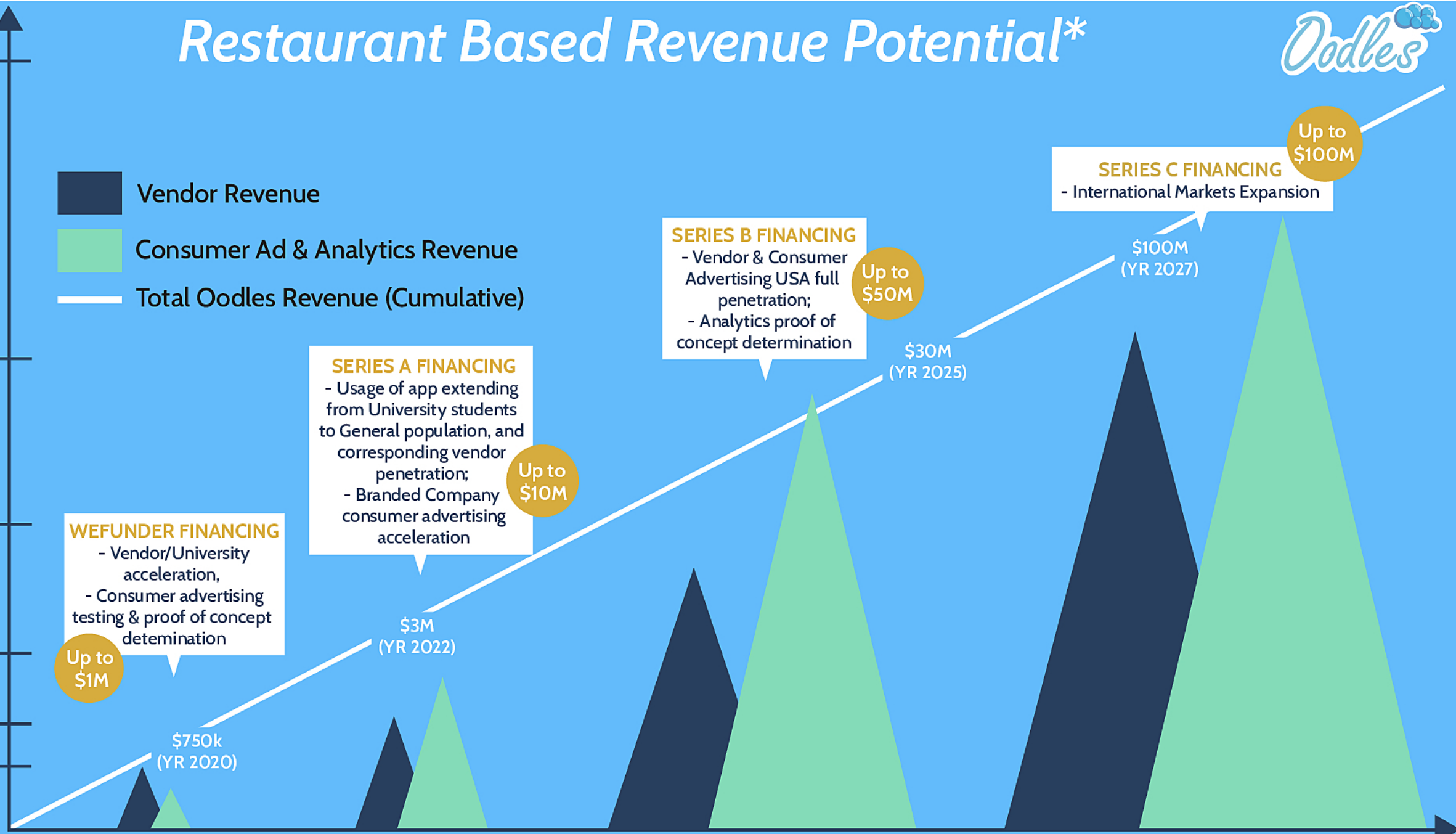
SERIES C FINANCING
- International Markets Expansion

Up to \$1M

Up to \$10M

Up to \$50M

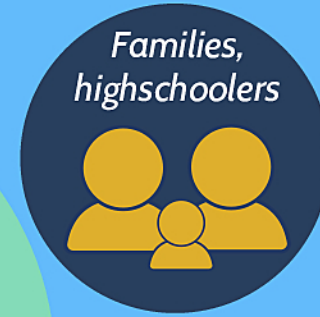
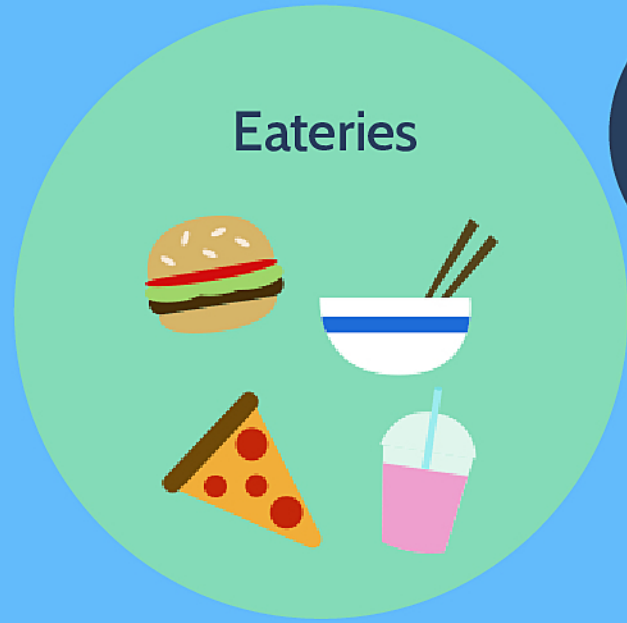
Up to \$100M



\$ Raised (Round Of Financing)

*Not a forecast; based on market trends and can no way be guaranteed for Oodles Corporation

START



END

Value proposition
extends beyond restaurants



Sajal Sahay
CEO

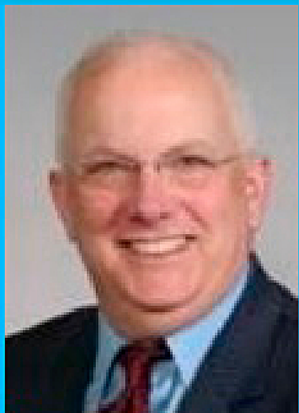
Deep Empathy for customers & users. C-level leadership roles in both Fortune 500 companies & multiple successful start-ups



Asheesh Barman
COO

Expert at B2B customer development. Successfully grew & exited previous company owned for over 20 years

Highly experienced Management Team



Jeff Schvimer
CFO

Extensive relationships with well-known financial organizations & investor groups. 30+ years senior level experience at multiple marquee investment firms.



Rajan Barma
CTO

Mobile app development guru in both B2B & B2C. Founded & successfully ran 30+ mobile app development company based offshore.



What We Need From You

Vendor
Recruitment

New
Student
Acquisition

*Financing Needs
& Valuation*

Up to \$1MM @ \$10MM

Existing
Student
Engagement

New
University
Launches

General &
Administrative

Product
Enhancements

First **\$200K**
@
\$7.5MM valuation