



Nathan Whitehouse · 2nd 

Managing Member at Drifter Spirits

New York, New York · 500+ connections · [Contact info](#)



DRIFTER SPIRITS



The George Washington University Law School

Experience

Managing Member



DRIFTER SPIRITS

May 2019 – Present · 1 yr

New York, Berlin, London

Drifter is a spirits portfolio and importer in the U.S., U.K. and Germany focused on niche spirits that delight bartenders.

Managing Member



Drifter Spirits · Full-time

Apr 2013 – Present · 7 yrs 1 mo

Co-Founder

Avuá Cachaça

Nov 2010 – Present · 9 yrs 6 mos

New York, NY

- Developed high-growth spirits brand in the cachaça category and, within one and a half years, increased distribution to ten major U.S. markets and three countries in some of the larger distributor in those markets. I was directly responsible for sourcing, negotiating and managing partnerships with spirits distributors in the complex three-tiered U.S. system, as well as launching the brand ...[see more](#)

Managing Member

Whitehouse Law, PLLC

2009 – Present · 11 yrs

Whitehouse Law represents companies and entrepreneurs in several areas of practice, focused on early-stage private placements for high-tech and consumer goods startups. Our areas of practice include corporate and intellectual property, with a client base skewing towards European (French, Spanish, UK) entrepreneurs establishing ventures in the United States and obtaining see [...see more](#)

**Attorney**

Goldman Sachs

2010 – 2011 · 1 yr

Associate, U.S. Business Development

Carbon Credit Capital, LLC

Oct 2009 – Jan 2010 · 4 mos

This role involved supporting brokerage for CERs developed in Latin America into the European carbon trading market.

Founder

Clean Source

Sep 2008 – Oct 2009 · 1 yr 2 mos

This exploratory startup venture explored supporting energy efficient buildings. After investigation o the market, the project was not pursued further.

Intern

Petroleum Technology Research Centre

May 2005 – Aug 2005 · 4 mos

**Software Developer**

Baylor College of Medicine

Aug 2002 – Jun 2004 · 1 yr 11 mos

The Human Genome Project and cDNA microarrays permitted the retention of large datasets about organisms' gene function and sequencing data that had uses in basic science and therapy. I supported an international team of researchers in analyzing and creating automated analysis tools to explore and highlight gene function in various organisms, and tying it to novel sequencing [...see more](#)

[Show fewer experiences ^](#)**Education**



The George Washington University Law School

J.D., Finance and Corporate Law

2004 – 2007



The University of Texas at Austin

B.S., Biochemistry

1996 – 2001

Activities and Societies: Junior Fellow, Mathematical Probability, Physical Chemistry, Biochemistry, Organic Chemistry

Université Joseph Fourier (Grenoble I)

1999 – 2000

[Show 1 more education](#) ▾

Skills & Endorsements

Entrepreneurship · 37



Endorsed by **Cheni Yerushalmi** ⚡, who is highly skilled at this

Start-ups · 26



Endorsed by **Cheni Yerushalmi** ⚡ and 1 other who is highly skilled at this

Venture Capital · 25

Kevin McNichol and 24 connections have given endorsements for this skill

[Show more](#) ▾

Recommendations

Received (0)

Given (2)



Derya Rose

Product Manager at Lyft

May 31, 2012, Nathan managed Derya directly

Derya is an extraordinarily talented marketer and business professional. Of note is his integrity, personal warmth, sense of trends, ability to see the core benefit consumers receive from a

product. Moreover, he has a genuine passion for the heritage a in the wine, beer, and spirits business. The dedicatio... [See more](#)



Don'Angelo B.

Coach | Facilitator | Speaker

May 12, 2010, Nathan was a client of Don'Angelo's

Don'Angelo was excellent at pin-pointing where I got in my own way in terms of achieving my goals while I was running my own law firm. He has been of great help in helping to re-frame certain life issues in a positive manner that helps me lead and be more effective at what I do.

Accomplishments

3 Languages

French • Portuguese • Spanish

Interests



Innovation Warehouse

130 members



The University of Texas at Austin

503,124 followers



Mark Cuban [in](#)

President

5,774,829 followers



New York Venture Community

22,982 members



The George Washington University ...

39,978 followers



DRIFTER SPIRITS

9 followers

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